## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 1. Background and operations

Tata Motors Limited and its subsidiaries and joint operations, (collectively referred to as "the Company" or "Tata Motors"), designs, manufactures and sells a wide range of automotive vehicles. The Company provides financing for the vehicles sold by dealers of the Company in certain markets. The Company also manufactures engines for industrial and marine applications, aggregates such as axles and transmissions for commercial vehicles and factory automation equipment, and provides information technology services.

Tata Motors Limited is a public limited Company incorporated and domiciled in India and has its registered office in Mumbai, India. As at March 31, 2018, Tata Sons Limited together with its subsidiaries, owns $36.46 \%$ of the Ordinary shares and $0.09 \%$ of 'A' Ordinary shares of the Company, and has the ability to significantly influence the Company's operation.
The Company's operations include the Jaguar Land Rover business (referred to as JLR or Jaguar Land Rover).

The consolidated financial statements were approved by the Board of Directors and authorised for issue on May 23, 2018.

## 2. Significant accounting policies

a. Statement of compliance

These financial statements have been prepared in accordance with Ind AS as notified under the Companies (Indian Accounting Standards) Rules, 2015 read with Section 133 of the Companies Act, 2013 ("the Act").
b. Basis of preparation

The consolidated financial statements have been prepared on historical cost basis except for certain financial instruments measured at fair value at the end of each reporting period as explained in the accounting policies below.
c. Basis of consolidation

Subsidiaries
The consolidated financial statements include Tata Motors Limited and its subsidiaries. Subsidiaries are entities controlled by the Company. Control exists when the Company (a) has power over the investee, (b) it is exposed, or has rights, to variable returns from its involvement with the investee and (c) has the ability to affect those returns through its power over the investee. The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements listed above. In assessing control, potential voting rights that currently are exercisable are taken into account. The results of subsidiaries acquired or disposed off during the year are included in the consolidated financial statements from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Inter-company transactions and balances including unrealised profits are eliminated in full on consolidation.

Non-controlling interests in the net assets (excluding goodwill) of consolidated subsidiaries are identified separately from the Company's equity. The interest of non-controlling shareholders may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of noncontrolling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if it results in the non-controlling interest having a deficit balance.

Changes in the Company's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amount of the Company's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Company loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any noncontrolling interests. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for (i.e., reclassified to profit or loss) in the same manner as would be required if the relevant assets or liabilities were disposed off. The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under Ind-AS 109 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or jointly controlled entity.

## Interests in joint arrangements

A joint arrangement is an arrangement of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## Joint operations

Certain of the Company's activities, are conducted through joint operations, which are joint arrangements whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. The Company recognizes, in the consolidated financial statements, its share of the assets, liabilities, income and expenses of these joint operations incurred jointly with the other partners, along with its share of income from the sale of the output and any assets, liabilities and expenses that it has incurred in relation to the joint operation.

## Joint ventures

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. The results, assets and liabilities of a joint venture are incorporated in these financial statements using the equity method of accounting as described below.

## Associates

Associates are those entities in which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control those policies. Significant influence is presumed to exist when the Company holds between 20 and 50 percent of the voting power of another entity. The results, assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting as described below.

Equity method of accounting (equity accounted investees)

An interest in an associate or joint venture is accounted for using the equity method from the date in which the investee becomes an associate or a joint venture and are recognised initially at cost. The Company's investment includes goodwill identified on acquisition, net of any accumulated impairment losses. The consolidated financial statements include the Company's share of profits or losses and equity movements of equity accounted investees, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases. When the Company's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments in the nature of net investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Company has an obligation or has made payments on behalf of the investee.

When the Company transacts with an associate or joint venture of the Company, unrealised profits and losses
are eliminated to the extent of the Company's interest in its associate or joint venture.
d. Business combination

Acquisitions of subsidiaries and businesses are accounted for using the acquisition method. Acquisition related costs are recognised in profit or loss as incurred. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition are recognised at their fair value at the acquisition date, except certain assets and liabilities required to be measured as per the applicable standard.

Purchase consideration in excess of the Company's interest in the acquiree's net fair value of identifiable assets, liabilities and contingent liabilities is recognised as goodwill. Excess of the Company's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over the purchase consideration is recognised, after reassessment of fair value of net assets acquired, in the Capital Reserve.
e. Use of estimates and judgments

The preparation of financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions, that affect the application of accounting policies and the reported amounts of assets, liabilities, income, expenses and disclosures of contingent assets and liabilities at the date of these financial statements and the reported amounts of revenues and expenses for the years presented. Actual results may differ from these estimates.
Estimates and underlying assumptions are reviewed at each balance sheet date. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are included in the following notes:
i) Note 3 and 6 - Property, plant and equipment and intangible assets - Useful lives and impairment
ii) Note 5 -Impairment of goodwill
iii) Note 6 - Impairment of indefinite life intangible assets
iv) Note 20-Recoverability/recognition of deferred tax assets
v) Note 28 - Provision for product warranty
vi) Note 36 - Assets and obligations relating to employee benefits
vii) Note 16 - Allowances for credit losses for finance receivables

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## f. Revenue recognition

Revenue is measured at fair value of consideration received or receivable.

## i) Sale of products

The Company recognises revenues on the sale of products, net of discounts, sales incentives, customer bonuses and rebates granted, when products are delivered to dealers or when delivered to a carrier for export sales, which is when title and risks and rewards of ownership pass to the customer.

Revenues are recognised when collectability of the resulting receivable is reasonably assured.

For sale with repurchase agreements, revenue is measured as the difference between the initial sale price and the agreed repurchase price. Such revenue is recognised on a straight line basis over the terms of the agreement.
ii) Finance revenues

Finance and service charges are accrued on the unpaid principal balance of finance receivables using the effective interest method.
g. Government grants and incentives

Government grants are recognised when there is reasonable assurance that the Company will comply with the relevant conditions and the grant will be received. These are recorded at fair value where applicable.
Government grants are recognised in the consolidated statement of profit and loss, either on a systematic basis when the Company recognizes, as expenses, the related costs that the grants are intended to compensate or, immediately if the costs have already been incurred.
Government grants related to assets are deferred and amortised over the useful life of the asset. Government grants related to income are presented as an offset against the related expenditure, and government grants that are awarded as incentives with no ongoing performance obligations to the Company are recognised as income in the period in which the grant is received.
h. Cost recognition

Costs and expenses are recognised when incurred and are classified according to their nature.
Expenditure capitalised represents employee costs, stores and other manufacturing supplies, and other expenses incurred for construction including product development undertaken by the Company.
i. Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the
expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

## i) Product warranty expenses

The estimated liability for product warranties are recorded when products are sold. These estimates are established using historical information on the nature, frequency and average cost of warranty claims and management estimates regarding possible future incidences based on actions on product failures. The timing of outflows will vary as and when warranty claim will arise, being typically up to six years.

The Company also has back-to-back contractual arrangement with its suppliers in the event that a vehicle fault is proven to be a supplier's fault. Estimates are made of the expected reimbursement claim based upon historical levels of recoveries from supplier, adjusted for inflation and applied to the population of vehicles under warranty as on balance sheet date.

Supplier reimbursements are recognised as separate asset.

## ii) Residual risk

In certain markets, the Company is responsible for the residual risk arising on vehicles sold by dealers under leasing arrangements. The provision is based on the latest available market expectations of future residual value trends. The timing of the outflows will be at the end of the lease arrangements - being typically up to three years.
iii) Legal and product liability

Legal and product liability provision is recorded in respect of compliance with regulations and known litigations which impact the Company. The product liability claim primarily relates to motor accident claims, consumer complaints, dealer terminations, personal injury claims and compliance with regulations.

## iv) Environmental liability

Environmental liability relates to various environmental remediation cost such as asbestos removal and land clean up. The timing of when these costs will be incurred is not known with certainty.

## j. Foreign currency

These consolidated financial statements are presented in Indian rupees, which is the functional currency of Tata Motors Limited.

Transactions in foreign currencies are recorded at the exchange rate prevailing on the date of transaction. Foreign currency denominated monetary assets and

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Liabilities are re-measured into the functional currency at the exchange rate prevailing on the balance sheet date. Exchange differences are recognised in the statement of profit and loss except to the extent, exchange differences which are regarded as an adjustment to interest costs on foreign currency borrowings, are capitalised as part of borrowing costs.
For the purpose of consolidation, the assets and liabilities of the Company's foreign operations are translated to Indian rupees at the exchange rate prevailing on the balance sheet date, and the income and expenses at the average rate of exchange for the respective months. Exchange differences arising on such translation are recognised as currency translation reserve under equity.
Exchange differences arising from the translation of a foreign operation previously recognised in currency translation reserve in equity are not reclassified from equity to profit or loss until the disposal of the operation.
k. Income taxes

Income tax expense comprises current and deferred taxes. Income tax expense is recognised in the statement of profit and loss except when they relate to items that are recognised outside profit or loss (whether in other comprehensive income or directly in equity), in which case tax is also recognised outside profit or loss, or where they arise from the initial accounting for business combination. In the case of a business combination the tax effect is included in the accounting for the business combination.
Current income taxes are determined based on respective taxable income of each taxable entity and tax rules applicable for respective tax jurisdictions.

Deferred tax assets and liabilities are recognised for the future tax consequences of temporary differences between the carrying values of assets and liabilities and their respective tax bases, and unutilised business loss and depreciation carry-forwards and tax credits. Such deferred tax assets and liabilities are computed separately for each taxable entity and for each taxable jurisdiction. Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the deductible temporary differences, unused tax losses, depreciation carryforwards and unused tax credits could be utilised.

Deferred tax assets and liabilities are measured based on the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Current and deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.
l. Cash \& cash equivalents

Cash and cash equivalents are short-term (three months or less from the date of acquisition), highly liquid investments that are readily convertible into cash and which are subject to an insignificant risk of changes in value.
m. Earnings per share

Basic earnings per share has been computed by dividing profit for the year by the weighted average number of shares outstanding during the year. Partly paid up shares are included as fully paid equivalents according to the fraction paid up. Diluted earnings per share has been computed using the weighted average number of shares and dilutive potential shares, except where the result would be anti-dilutive.

## n. Inventories

Inventories (other than those recognised consequent to the sale of vehicles subject to repurchase arrangements) are valued at the lower of cost and net realisable value. Cost of raw materials, components and consumables are ascertained on a first in first out basis. Cost, including fixed and variable production overheads, are allocated to work-in-progress and finished goods determined on a full absorption cost basis. Net realisable value is the estimated selling price in the ordinary course of business less estimated cost of completion and selling expenses.

Inventories include vehicles sold subject to repurchase arrangements. These vehicles are carried at cost to the Company and are amortised in changes in inventories of finished goods to their residual values (i.e., estimated second hand sale value) over the term of the arrangement.
o. Property, plant and equipment

Property, plant and equipment are stated at cost of acquisition or construction less accumulated depreciation less accumulated impairment, if any.
Freehold land is measured at cost and is not depreciated.
Heritage assets, comprising antique vehicles purchased by the Company, are not depreciated as they are considered to have a residual value in excess of cost. Residual values are re-assessed on an annual basis.

Cost includes purchase price, taxes and duties, labour cost and direct overheads for self-constructed assets and other direct costs incurred up to the date the asset is ready for its intended use.

Interest cost incurred for constructed assets is capitalised up to the date the asset is ready for its intended use, based on borrowings incurred specifically for financing the asset or the weighted average rate of all other borrowings, if no

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specific borrowings have been incurred for the asset.
Depreciation is provided on the Straight Line Method (SLM) over the estimated useful lives of the assets considering the nature, estimated usage, operating conditions, past history of replacement, anticipated technological changes, manufacturers warranties and maintenance support. Taking into account these factors, the Company and its domestic group companies have decided to retain the useful life hitherto adopted for various categories of property, plant and equipment, which are different from those prescribed in Schedule II of the Act.

Estimated useful lives of the assets are as follows:

| Type of Asset |  | Estimated useful <br> life |
| :--- | :--- | :--- | :--- |
| Buildings, Roads, <br> culverts | Bridge and | 4 to 60 years |
| Plant, machinery and equipment | 3 to 30 years |  |
| Computers and other IT assets | 3 to 6 years |  |
| Vehicles | 3 to 11 years |  |
| Furniture, fixtures and office <br> appliances | 3 to 21 years |  |

The useful lives and method of deprication is reviewed at least at each year-end. Changes in expected useful lives are treated as change in accounting estimates.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

Depreciation is not recorded on capital work-in-progress until construction and installation are complete and the asset is ready for its intended use.
p. Other intangible assets

Intangible assets purchased, including those acquired in business combinations, are measured at cost or fair value as of the date of acquisition where applicable less accumulated amortisation and accumulated impairment, if any. Intangible assets with indefinite lives are reviewed annually to determine whether indefinite-life assessment continues to be supportable. If not, the change in the useful-life assessment from indefinite to finite is made on a prospective basis.

Estimated useful lives of assets are as follows:

| Type of Asset | Estimated <br> useful life |
| :--- | ---: |
| Patents and technological know- <br> how | 2 to 12 years |
| Computer software | 1 to 8 years |

Customer related intangibles - 20 years dealer network
Intellectual property rights 3 to 10 years
The amortisation period for intangible assets with finite useful lives is reviewed at least at each year-end. Changes in expected useful lives are treated as changes in accounting estimates.

## Internally generated intangible asset

Research costs are charged to the statement of profit and loss in the year in which they are incurred.

Product development costs incurred on new vehicle platform, engines, transmission and new products are recognised as intangible assets, when feasibility has been established, the Company has committed technical, financial and other resources to complete the development and it is probable that asset will generate probable future economic benefits.

The costs capitalised include the cost of materials, direct labour and directly attributable overhead expenditure incurred up to the date the asset is available for use.

Interest cost incurred is capitalised up to the date the asset is ready for its intended use, based on borrowings incurred specifically for financing the asset or the weighted average rate of all other borrowings if no specific borrowings have been incurred for the asset.

Product development cost is amortised over a period of 24 months to 120 months or on the basis of actual production or planned production volume over such period.

Product development expenditure is measured at cost less accumulated amortisation and accumulated impairment, if any.
q. Leases

At the inception of a lease, the lease arrangement is classified as either a finance lease or an operating lease, based on the substance of the lease arrangement.

## Assets taken on finance lease

A finance lease is recognised as an asset and a liability at the commencement of the lease, at the lower of the fair value of the asset and the present value of the minimum lease payments. Initial direct costs, if any, are also capitalised and, subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset. Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

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## Assets taken on operating lease

Leases other than finance leases are operating leases, and the leased assets are not recognised on the Company's balance sheet. Payments made under operating leases are recognised in the statement of profit and loss on a straight-line basis over the term of the lease.
r. Impairment

## i) Goodwill

Cash generating units to which goodwill is allocated are tested for impairment annually at each balance sheet date, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to that unit and then to the other assets of the unit pro rata on the basis of carrying amount of each asset in the unit. Goodwill impairment loss recognised is not reversed in subsequent period.
ii) Property, plant and equipment and other intangible assets

At each balance sheet date, the Company assesses whether there is any indication that any property, plant and equipment and intangible assets with finite lives may be impaired. If any such impairment exists the recoverable amount of an asset is estimated to determine the extent of impairment, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Intangible assets with indefinite useful lives and intangible assets not yet available for use, are tested for impairment annually at each balance sheet date, or earlier, if there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cashgenerating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the statement of profit and loss.
s. Employee benefits
i) Pension plans

Jaguar Land Rover operate defined benefit pension plans for certain of its subsidiaries, which are contracted out of the second state pension scheme until April 5, 2016. The assets of the plan are held in separate trustee administered funds. The plans provide for monthly pension after retirement as per salary drawn and service period as set out in rules of each fund.

Contributions to the plans by the Jaguar Land Rover subsidiaries take into consideration the results of actuarial valuations. The plans with a surplus position at the year-end have been limited to the maximum economic benefit available from unconditional rights to refund from the scheme or reduction in future contributions. Where the subsidiary group is considered to have a contractual obligation to fund the pension plan above the accounting value of the liabilities, an onerous obligation is recognised.

A separate defined contribution plan is available to employees of Jaguar Land Rover. Costs in respect of this plan are charged to the statement of profit and loss as incurred.
ii) Gratuity

Tata Motors Limited and its subsidiaries and joint operations in India have an obligation towards gratuity, a defined benefit retirement plan covering eligible employees. The plan provides for a lumpsum payment to vested employees at retirement, death while in employment or on termination of employment of an amount equivalent to 15 to 30 days salary payable for each completed year of service. Vesting occurs upon completion of five years of service. Tata Motors Limited and such subsidiaries make annual contributions to gratuity funds established as trusts or insurance companies. Tata Motors Limited and its subsidiaries in India account for the liability for gratuity benefits payable in the future based on an actuarial valuation.

## iii) Superannuation

Tata Motors Limited and some of its subsidiaries in India have two superannuation plans, a defined benefit plan and a defined contribution plan. An eligible employee as on April 1, 1996 could elect to be a member of either plan.
Employees who are members of the defined benefit superannuation plan are entitled to benefits depending on the years of service and salary drawn. The monthly pension benefits after retirement range from $0.75 \%$ to $2 \%$ of the annual basic salary for each year of service. Tata Motors Limited and such subsidiaries account for superannuation benefits

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payable in future under the plan based on an actuarial valuation.
With effect from April 1, 2003, this plan was amended and benefits earned by covered employees have been protected as at March 31, 2003. Employees covered by this plan are prospectively entitled to benefits computed on a basis that ensures that the annual cost of providing the pension benefits would not exceed $15 \%$ of salary.
During the year ended March 31, 2015, the employees covered by this plan were given a one-time option to exit from the plan prospectively. Furthermore, the employees who opted for exit were given one- time option to withdraw accumulated balances from the superannuation plan.
Separate irrevocable trusts are maintained for employees covered and entitled to benefits. Tata Motors Limited and its subsidiaries contribute up to $15 \%$ or ₹ 150,000 , whichever is lower, of the eligible employees' salary to the trust every year. Such contributions are recognised as an expense when incurred. Tata Motors Limited and such subsidiaries have no further obligation beyond this contribution.
iv) Bhavishya Kalyan Yojana (BKY)

Bhavishya Kalyan Yojana is an unfunded defined benefit plan for employees of Tata Motors Limited and some of its subsidiaries. The benefits of the plan include pension in certain cases, payable up to the date of normal superannuation had the employee been in service, to an eligible employee at the time of death or permanent disablement, while in service, either as a result of an injury or as certified by the appropriate authority. The monthly payment to dependents of the deceased/disabled employee under the plan equals $50 \%$ of the salary drawn at the time of death or accident or a specified amount, whichever is greater. Tata Motors Limited and these subsidiaries account for the liability for BKY benefits payable in the future based on an actuarial valuation.
v) Provident fund and family pension

In accordance with Indian law, eligible employees of Tata Motors Limited and some of its subsidiaries and joint operations are entitled to receive benefits in respect of provident fund, a defined contribution plan, in which both employees and the Company make monthly contributions at a specified percentage of the covered employees' salary (currently 12\% of employees' salary). The contributions, as specified under the law, are made to the provident fund and pension fund set up as an irrevocable trust by Tata Motors Limited and its subsidiaries or to respective Regional Provident Fund Commissioner and the Central Provident Fund under the State Pension scheme. The interest rate payable to the members of the trust shall not be lower than the statutory rate of interest declared by the Central Government under the Employees Provident Funds and Miscellaneous

Provisions Act,1952 and shortfall, if any, shall be made good by the Company. The embedded interest rate guarantee is considered to be defined benefit. The liability in respect of the short fall of interest earnings of the Fund is determined on the basis of an actuarial valuation. There is no shortfall as at March 31, 2018.
vi) Severance indemnity

Tata Daewoo Commercial Vehicle Company Limited, or TDCV, a subsidiary company incorporated in Korea; has an obligation towards severance indemnity, a defined benefit retirement plan, covering eligible employees. The plan provides for a lump sum payment to all employees with more than one year of employment equivalent to 30 days' salary payable for each completed year of service.

## vii) Post-retirement medicare scheme

Under this unfunded scheme, employees of Tata Motors Limited and some of its subsidiaries receive medical benefits subject to certain limits on amounts of benefits, periods after retirement and types of benefits, depending on their grade and location at the time of retirement. Employees separated from the Company as part of an Early Separation Scheme, on medical grounds or due to permanent disablement are also covered under the scheme. Tata Motors Limited and such subsidiaries account for the liability for post-retirement medical scheme based on an actuarial valuation.

## viii) Compensated absences

Tata Motors Limited and some of its subsidiaries and joint operations provide for the encashment of leave or leave with pay subject to certain rules. The employees are entitled to accumulate leave subject to certain limits, for future encashment. The liability is provided based on the number of days of unutilised leave at each balance sheet date on the basis of an actuarial valuation.

## ix) Remeasurement gains and losses

Remeasurement comprising actuarial gains and losses, the effect of the asset ceiling and the return on assets (excluding interest) relating to retirement benefit plans, are recognised directly in other comprehensive income in the period in which they arise. Remeasurement recorded in other comprehensive income is not reclassified to statement of profit and loss.

Actuarial gains and losses relating to long-term employee benefits are recognised in the statement of profit and loss in the period in which they arise.

## x) Measurement date

The measurement date of retirement plans is March 31.

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xi) The present value of the defined benefit liability and the related current service cost and past service cost are measured using projected unit credit method.

## t. Dividends

Any dividend declared by Tata Motors Limited is based on the profits available for distribution as reported in the statutory financial statements of Tata Motors Limited (standalone) prepared in accordance with Generally Accepted Accounting Principles in India or Indian GAAP or Ind AS. Indian law permits the declaration and payment of dividend out of profits for the year or previous financial year(s) as stated in the statutory financial statements of Tata Motors Limited (Standalone) prepared in accordance with Generally Accepted Accounting Principles in India, or Ind AS after providing for depreciation in accordance with the provisions of Schedule II to the Companies Act. However, in the absence or inadequacy of the said profits, it may declare dividend out of free reserves, subject to certain conditions as prescribed under the Companies (Declaration and Payment of Dividend) Rules, 2014. Accordingly, in certain years the net income reported in these financial statements may not be fully distributable. The amount available for distribution is ₹ Nil as at March 31, 2018 (₹ Nil as at March 31, 2017).

## u. Segments

The Company primarily operates in the automotive segment. The automotive segment comprises two reportable segments i.e. Tata and other brand vehicles, including financing thereof and Jaguar Land Rover. Other operating segments do not meet the quantitative thresholds for disclosure and have been aggregated.
v. Financial instruments
i) Classification, initial recognition and measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Financial assets other than equity instruments are classified into categories: financial assets at fair value through profit or loss and at amortised cost. Financial assets that are equity instruments are classified as fair value through profit or loss or fair value through other comprehensive income. Financial liabilities are classified into financial liabilities at fair value through profit or loss and other financial liabilities.
Financial instruments are recognised on the balance sheet when the Company becomes a party to the contractual provisions of the instrument.
Initially, a financial instrument is recognised at its fair value. Transaction costs directly attributable to the acquisition or issue of financial instruments are recognised in determining the carrying amount, if it is not classified as at fair value through profit or loss. Subsequently, financial instruments are measured according to the category in which they are classified.

Financial assets at amortised cost: Financial assets having contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding and that are held within a business model whose objective is to hold such assets in order to collect such contractual cash flows are classified in this category. Subsequently, these are measured at amortised cost using the effective interest method less any impairment losses.

Equity investments at fair value through other comprehensive income: These include financial assets that are equity instruments and are designated as such upon initial recognition irrevocably. Subsequently, these are measured at fair value and changes therein, are recognised directly in other comprehensive income, net of applicable deferred income taxes.

Dividends from these equity investments are recognised in the statement of profit and loss when the right to receive payment has been established.

When the equity investment is derecognised, the cumulative gain or loss in equity is transferred to retained earnings.

Financial assets at fair value through profit or loss: Financial assets are measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of financial assets and liabilities at fair value through profit or loss are immediately recognised in profit or loss.
Derivatives, unless they are designated as hedging instruments, for which hedge accounting is applied, financial assets which have contractual cash flows which are not in the nature of solely principal and interest payments (like hybrid instruments having embedded derivatives) are classified into this category. These are measured at fair value with changes in fair value recognised in the statement of profit and loss.
Equity instruments: An equity instrument is any contract that evidences residual interests in the assets of the Company after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

Financial liabilities at fair value through profit or loss
Derivatives, including embedded derivatives separated from the host contract, unless they are designated as hedging instruments, for which hedge accounting is applied, are classified into this category. These are measured at fair value with changes in fair value recognised in the statement of profit and loss.

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Other financial liabilities: These are measured at amortised cost using the effective interest method.
ii) Determination of fair value:

The fair value of a financial instrument on initial recognition is normally the transaction price (fair value of the consideration given or received). Subsequent to initial recognition, the Company determines the fair value of financial instruments that are quoted in active markets using the quoted bid prices (financial assets held) or quoted ask prices (financial liabilities held) and using valuation techniques for other instruments. Valuation techniques include discounted cash flow method and other valuation models
iii) Derecognition of financial assets and financial liabilities:

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expires or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralised borrowing for the proceeds received.

Financial liabilities are derecognised when these are extinguished, that is when the obligation is discharged, cancelled or has expired.
iv) Impairment of financial assets:

The Company recognizes a loss allowance for expected credit losses on a financial asset that is at amortised cost.

Loss allowance in respect of financial assets other than finance receivables is measured at an amount equal to life time expected credit losses and is calculated as the difference between their carrying amount and the present value of the expected future cash flows discounted at the original effective interest rate.

Loss allowance for finance receivables is measured at an amount equal to twelve month expected losses if credit risk on such assets has not increased significantly since initial recognition. An allowance equal to life time expected losses is provided if credit risk has increased significantly from the date of initial recognition. Credit risk is determined to have increased significantly when a finance receivable
contract becomes sixty/ninety days past due. Such impairment loss is recognised in the statement of profit and loss. If the amount of an impairment loss decreases in a subsequent period, and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. The reversal is recognised in the statement of profit and loss.
v. Hedge accounting

The Company uses foreign currency forward and option contracts to hedge its risks associated with foreign currency fluctuations relating to highly probable forecast transactions. The Company designates these forward and option contracts in a cash flow hedging relationship by applying the hedge accounting principles.

These forward and option contracts are stated at fair value at each reporting date. Changes in the fair value of these forward and option contracts that are designated and effective as hedges of future cash flows are recognised in other comprehensive income (net of tax) and the ineffective portion is recognised immediately in the consolidated statement of profit and loss. Amounts accumulated in equity are reclassified to the consolidated statement of profit and loss in the periods in which the forecasted transaction occurs.

For forwards and options, forward premium and the time value are not considered part of the hedge. These are treated as cost of hedge and the changes in fair value attributable to time value is recognised in the other comprehensive income along with the changes in fair value determined to be effective portion of the hedge.
Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. For forecast transactions, any cumulative gain or loss on the hedging instrument recognised in equity is retained there until the forecast transaction occurs.

If the forecast transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is immediately transferred to the consolidated statement of profit and loss for the year.
w. Recent accounting pronouncement

Ind AS 115 - Revenue from Contracts with Customers
The standard outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersede most current revenue recognition guidance, including industry-specific guidance. The core principle of the new standard is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(that is, payment) to which the Company expects to be entitled to exchange for those goods or services. The new standard also will result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements. Ind AS 115 is effective from April 1, 2018.
The Company will be adopting Ind AS 115 with a modified retrospective approach. The cumulative effect of initially applying this Standard will be recorded as an adjustment to the opening balance of retained earnings. The figures for the comparative periods will not be restated. The Company has assessed that the profit impact of Ind AS 115 adoption will not be significant to the Consolidated financial statements.

The Company has assessed that there will be change in the basis of measurement of revenue for certain contracts in which performance obligation is satisfied over a period of time and revenue is measured as a percentage to the work completed. For such contracts, revenue will be measured in accordance with Ind AS 115, when the Company has satisfied a performance obligation by transferring the promised good or service (i.e. an asset) to the customer i.e. when the customer obtains control of the asset and establishes an unconditional right to receive the consideration. There will be no significant impact to the opening retained earnings on account of this change in measurement.
The Company makes transport arrangements for delivering its vehicles to the dealers. The gross consideration received in respect of these arrangements are recognised and presented with revenue in the statement of profit and loss. The cost associated with these arrangements are presented within freight cost in the statement of profit and loss. In accordance with Ind AS 115, the Company has determined that it is an agent in providing these services, and therefore the gross consideration received, net off cost associated with respect to these arrangements will be presented within
revenue. Certain payouts made to dealers such as infrastructure support payments are to be treated as variable components of consideration and will therefore in accordance with Ind AS 115, be recognised as revenue deductions in future. These costs are presently reported as other expenses. These change in presentation in the income statement will result in decrease in both revenues and expenses.

The introduction of the Standard will give rise to new financial statement categories in the statement of financial position, being "contract assets" and "contract liabilities." These items can arise through advance payment received from customers or advance delivery of goods and services in excess of or ahead of billing at the contract level. In addition, disclosure requirements are extended.
Incentives received from Government will be included under other income, which is currently presented under other operating income under revenue from operations.
Further, Ind AS 115, will allow for transitional arrangements for modified and fulfilled contracts, and clarify the identification of performance obligations, principal-agent relationships, and licenses. The application of these amendments is also not expected to have any major impact on the Group's profitability, liquidity and capital resources or financial position.

## Ind AS 21 - The Effect of Changes in Foreign Exchange Rates

The amendment effective April 1, 2018, clarifies on the accounting of transaction that include the receipt or payment of advance consideration in a foreign currency. The appendix explains that the date of the transaction, for the purpose of determining rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The Company is evaluating the impact of this amendment on its financial statements.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(x) The following subsidiary companies are considered in the consolidated financial statements:

| $\begin{aligned} & \mathrm{Sr} \\ & \text { No. } \end{aligned}$ | Name of the Subsidiary company | Country of incorporation | \% of holding either directly or through subsidiaries |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { As at March } \\ 31,2018 \end{array}$ | $\begin{array}{r} \text { As at March } \\ 31,2017 \end{array}$ |
|  | Direct Subsidiaries |  |  |  |
| 1 | TAL Manufacturing Solutions Limited | India | 100 | 100 |
| 2 | Concorde Motors (India) Limited | India | 100 | 100 |
| 3 | Tata Motors Insurance Broking \& Advisory Services Limited | India | 100 | 100 |
| 4 | Tata Motors European Technical Centre PLC | UK | 100 | 100 |
| 5 | Tata Technologies Limited | India | 72.29 | 72.32 |
| 6 | TMF Holdings Limited (formerly known as Tata Motors Finance Limited) | India | 100 | 100 |
| 7 | Tata Marcopolo Motors Limited | India | 51 | 51 |
| 8 | TML Holdings Pte. Limited | Singapore | 100 | 100 |
| 9 | TML Distribution Company Limited | India | 100 | 100 |
| 10 | Tata Hispano Motors Carrocera S.A. | Spain | 100 | 100 |
| 11 | Tata Hispano Motors Carrocerries Maghreb SA | Morocco | 100 | 100 |
| 12 | Trilix S.r.l | Italy | 80 | 80 |
| 13 | Tata Precision Industries Pte. Limited | Singapore | 78.39 | 78.39 |
|  | Indirect subsidiaries * |  |  |  |
| 14 | Tata Daewoo Commercial Vehicle Company Limited | South Korea | 100 | 100 |
| 15 | Tata Daewoo Commercial Vehicle Sales and Distribution Company Limited | South Korea | 100 | 100 |
| 16 | Tata Motors (Thailand) Limited | Thailand | 95.49 | 95.28 |
| 17 | Tata Motors (SA) (Proprietary) Limited | South Africa | 60 | 60 |
| 18 | PT Tata Motors Indonesia | Indonesia | 100 | 100 |
| 19 | Tata Technologies (Thailand) Limited | Thailand | 72.29 | 72.32 |
| 20 | Tata Technologies Pte Limited | Singapore | 72.29 | 72.32 |
| 21 | INCAT International Plc. | UK | 72.29 | 72.32 |
| 22 | Tata Technologies Europe Limited | UK | 72.29 | 72.32 |
| 23 | Escenda Engineering AB (Tata Technologies Europe Limited acquired $100 \%$ stake in the Company w.e.f. May 1, 2017) | UK | 72.29 | - |
| 24 | INCAT GmbH. | Germany | 72.29 | 72.32 |
| 25 | Tata Technologies Inc. | USA | 72.35 | 72.37 |
| 26 | Tata Technologies de Mexico, S.A. de C.V. | Mexico | 72.35 | 72.37 |
| 27 | Cambric Limited | USA | 72.32 | 72.32 |
| 28 | Cambric UK Limited (Dissolved w.e.f. May 23, 2017) | UK | 72.35 | 72.32 |
| 29 | Cambric GmbH | Germany | 72.35 | 72.32 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| $\begin{aligned} & \mathrm{Sr} \\ & \mathrm{No.} \end{aligned}$ | Name of the Subsidiary company | Country of incorporation | \% of holding either directly or through subsidiaries |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { As at March } \\ 31,2018 \end{array}$ | As at March 31, 2017 |
| 30 | Midwest Managed Services Inc.(Merged into Tata Technologies Inc. w.e.f. February 28, 2018) | USA | - | 72.32 |
| 31 | Tata Technologies SRL Romania | Romania | 72.32 | 72.32 |
| 32 | Tata Manufacturing Technologies (Shanghai) Limited | China | 72.29 | 72.32 |
| 33 | Jaguar Land Rover Automotive Plc | UK | 100 | 100 |
| 34 | Jaguar Land Rover Limited | UK | 100 | 100 |
| 35 | Jaguar Land Rover Austria GmbH | Austria | 100 | 100 |
| 36 | Jaguar Land Rover Belux NV | Belgium | 100 | 100 |
| 37 | Jaguar Land Rover Japan Limited | Japan | 100 | 100 |
| 38 | Jaguar Cars South Africa (Pty) Limited | South Africa | 100 | 100 |
| 39 | JLR Nominee Company Limited | UK | 100 | 100 |
| 40 | The Daimler Motor Company Limited | UK | 100 | 100 |
| 41 | The Jaguar Collection Limited | UK | 100 | 100 |
| 42 | Daimler Transport Vehicles Limited | UK | 100 | 100 |
| 43 | S.S. Cars Limited | UK | 100 | 100 |
| 44 | The Lanchester Motor Company Limited | UK | 100 | 100 |
| 45 | Jaguar Land Rover Deutschland GmbH | Germany | 100 | 100 |
| 46 | Jaguar Land Rover Holdings Limited | UK | 100 | 100 |
| 47 | Jaguar Land Rover North America LLC | USA | 100 | 100 |
| 48 | Land Rover Ireland Limited | Ireland | 100 | 100 |
| 49 | Jaguar Land Rover Nederland BV | Netherlands | 100 | 100 |
| 50 | Jaguar Land Rover Portugal - Veiculos e Pecas, Lda. | Portugal | 100 | 100 |
| 51 | Jaguar Land Rover Australia Pty Limited | Australia | 100 | 100 |
| 52 | Jaguar Land Rover Italia Spa | Italy | 100 | 100 |
| 53 | Jaguar Land Rover Espana SL | Spain | 100 | 100 |
| 54 | Jaguar Land Rover Korea Company Limited | South Korea | 100 | 100 |
| 55 | Jaguar Land Rover (China) Investment Co. Limited | China | 100 | 100 |
| 56 | Jaguar Land Rover Canada ULC | Canada | 100 | 100 |
| 57 | Jaguar Land Rover France, SAS | France | 100 | 100 |
| 58 | Jaguar Land Rover (South Africa) (pty) Limited | South Africa | 100 | 100 |
| 59 | Jaguar e Land Rover Brasil industria e Comercio de Veiculos LTDA | Brazil | 100 | 100 |
| 60 | Limited Liability Company "Jaguar Land Rover" (Russia) | Russia | 100 | 100 |
| 61 | Jaguar Land Rover (South Africa) Holdings Limited | UK | 100 | 100 |

## TATA MOTORS

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| Sr <br> No. | Name of the Subsidiary company | Country of incorporation | \% of holding either directly or through subsidiaries |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | As at March 31, 2018 | As at March 31, 2017 |
| 62 | Jaguar Land Rover India Limited | India | 100 | 100 |
| 63 | Jaguar Cars Limited | UK | 100 | 100 |
| 64 | Land Rover Exports Limited | UK | 100 | 100 |
| 65 | Jaguar Land Rover Pension Trustees Limited | UK | 100 | 100 |
| 66 | Jaguar Racing Limited | UK | 100 | 100 |
| 67 | InMotion Ventures Limited | UK | 100 | 100 |
| 68 | InMotion Ventures 1 Limited | UK | 100 | 100 |
| 69 | InMotion Ventures 2 Limited | UK | 100 | 100 |
| 70 | InMotion Ventures 3 Limited | UK | 100 | 100 |
| 71 | Shanghai Jaguar Land Rover Automotive Services Company Limited | China | 100 | 100 |
| 72 | Jaguar Land Rover Slovakia s.r.o | Slovakia | 100 | 100 |
| 73 | Jaguar Land Rover Singapore Pte. Ltd | Singapore | 100 | 100 |
| 74 | Jaguar Land Rover Columbia S.A.S | Columbia | 100 | 100 |
| 75 | PT Tata Motors Distribusi Indonesia | Indonesia | 100 | 100 |
| 76 | Tata Motors Finance Solutions Limited | India | 100 | 100 |
| 77 | Tata Motors Finance Limited (formerly known as Sheba Properties Limited) | India | 100 | 100 |
| 78 | TMNL Motor Services Nigeria Limited | Nigeria | 100 | 100 |
| 79 | Jaguar Land Rover Ireland (Services) Limited (Incorporated w.e.f. July $28,2017)$ | Ireland | 100 | - |
| 80 | Spark44 (JV) Limited(Subsidiary w.e.f. August 31, 2017) | UK | 50.50 | - |
| 81 | "Spark44 Pty. Ltd.  <br> (Subsidiary w.e.f. August 31, 2017)"  | Australia | 50.50 | - |
| 82 | Spark44 GMBH (Subsidiary w.e.f. August 31, 2017) | Germany | 50.50 | - |
| 83 | Spark44 LLC (Subsidiary w.e.f. August 31, 2017) | USA | 50.50 | - |
| 84 | Spark44 Limited (Subsidiary w.e.f. August 31, 2017) | China | 50.50 | - |
| 85 | Spark44 DMCC (Subsidiary w.e.f. August 31, 2017) | UAE | 50.50 | - |
| 86 | Spark44 Demand Creation Partners Limited (Subsidiary w.e.f. August 31, 2017) | India | 50.50 | - |
| 87 | Spark44 Limited (Subsidiary w.e.f. August 31, 2017) | UK | 50.50 | - |
| 88 | Spark44 Pte Ltd (Subsidiary w.e.f. August 31, 2017) | Singapore | 50.50 | - |
| 89 | Spark44 Communication SL (Subsidiary w.e.f. August 31, 2017) | Spain | 50.50 | - |
| 90 | Spark44 SRL (Subsidiary w.e.f. August 31, 2017) | Italy | 50.50 | - |
| 91 | Spark44 Limited (Subsidiary w.e.f. August 31, 2017) | Korea | 50.50 | - |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| Sr <br> No. | Name of the Subsidiary company | Country <br> incorporation | of | \% of holding either directly <br> or through subsidiaries |
| :--- | :--- | :--- | ---: | :--- |

* Effective holding \% of the Company directly and through its subsidiaries.
(iv) The following Jointly controlled companies are considered in the consolidated financial statements:

| Sr <br> No. | Name of the jointly controlled company | Country <br> incorporation | of of holding either directly <br> or through subsidiaries |
| :--- | :--- | :--- | :--- |

** Effective holding \% of the Company as it is a Joint Venture of Tata Technologies Ltd
(v) The following associate companies are considered in the consolidated financial statements:

| $\begin{aligned} & \hline \mathrm{Sr} \\ & \mathrm{No} . \end{aligned}$ | Name of the associate company | Country of incorporation | \% of holding either directly or through subsidiaries |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | As at March 31, 2018 | As at March 31, 2017 |
| 1 | Automobile Corporation of Goa Limited | India | 47.19 | 47.19 |
| 2 | Nita Company Limited | Bangladesh | 40.00 | 40.00 |
| 3 | Tata Hitachi Construction Machinery Company Private Limited | India | 39.99 | 39.99 |
| 4 | Tata Precision Industries (India) Limited | India | 39.19 | 39.19 |
| 5 | Tata AutoComp Systems Limited | India | 26.00 | 26.00 |
| 6 | Jaguar Cars Finance Limited | UK | 49.90 | 49.90 |
| 7 | Cloud Car Inc | USA | 26.30 | 42.60 |
| 8 | Synaptiv Limited | UK | 33.33 | 33.33 |
| 9 | DriveClubService Pte. Ltd. (Associate w.e.f. July 13, 2017) | Singapore | 25.07 | - |


|  | Owned assets |  |  |  |  |  |  | Given on lease |  |  |  | Taken on lease |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Land | Buildings | Plant and equipment | Furniture and fixtures | Vehicles | Computers | Heritage Assets | Land | Buildings | Plant and equipment | Vehicles | Buildings | Plantand equipment | Furniture and fixtures | Computers | Total |
| Costas at April 1,2017 | 6,761.98 | 12,014.30 | 79,560.14 | 1,218.13 | 290.95 | 1,766.77 | 423.35 | 20.11 | 29.46 | 8.95 | 8.14 | 149.57 | 416.15 | 4.31 | 178.87 | 102,851.18 |
| Additions | 294.61 | 3,155.56 | 15,698.18 | 146.43 | 109.02 | 263.54 | - | 0.72 |  | - | 25.00 | 8.50 | 3.52 | - | 7.28 | 19,712.36 |
| Asset acquired in Business Combination | - | 2.06 | 0.22 | 42.73 |  | 13.12 | - | - | - | - | - | 0.10 | - | - |  | 58.23 |
| Assets classified as held for sale |  | (27.11) | (366.90) | (40.73) | (3.88) | (160.69) |  | - |  |  | - | (100.20) | (0.63) | - |  | (700.14) |
| Currency translation differences | 282.00 | 1,355.91 | 8,374.91 | 121.91 | 11.47 | 143.85 | 50.00 | 2.41 | 3.98 |  | - | 2.68 | 39.67 | - |  | 10,388.79 |
| Write off of assets | - | - | (536.82) |  |  | - | (110.06) | - | - | - | - | - | - | - |  | (646.88) |
| Disposal | - | (777) | $(2,662.47)$ | (63.18) | (54.44) | (83.44) | (8.61) | - | (0.03) | (3.79) | (1.91) | (1.56) | (299.87) | - |  | $(3,187.08)$ |
| Costas at March 31, 2018 | 7,338.59 | 16,492.94 | 100,067.26 | 1,425.29 | 353.12 | 1,943.15 | 354.68 | 23.24 | 33.41 | 5.16 | 31.23 | 59.09 | 158.84 | 4.31 | 186.15 | 128,476.46 |
| Accumulated depreciation as at April 1,2017 | - | 2,445.47 | 38,476.07 | 600.90 | 179.59 | 1,003.48 |  | - | 0.73 | 3.08 | 3.66 | 35.59 | 344.04 | 0.65 | 163.36 | 43,256.62 |
| Depreciation for the period | - | 652.15 | 9,838.20 | 133.52 | 44.68 | 176.24 | - | - | 0.13 | 1.32 | 3.70 | 5.60 | 7.24 | 0.86 | 10.70 | 10,874.34 |
| Writeoff of assets | - | - | (389.08) | - | - | - | - | - | - | - | - | - | - |  |  | (389.08) |
| Assets classified as held for sale | - | (13.07) | (115.43) | (13.36) | (2.58) | (95.56) |  | - | - | - | - | (20.98) | (0.60) | - |  | (261.58) |
| Currency translation differences | - | 218.14 | 3,718.80 | 54.38 | 6.19 | 51.96 |  | - | 0.07 | - |  | 0.78 | 20.25 | - |  | 4,070.57 |
| Disposal | - | (2.78) | (2455.45) | (57.09) | (48.05) | (77.43) | - | - | - | (0.28) | (1.30) | - | (299.87) | - |  | $(2,942.25)$ |
| Accumulated depreciation as at March 31, 2018 | - | 3,299.91 | 49,073.11 | 718.35 | 179.83 | 1,058.69 | - | - | 0.93 | 4.12 | 6.06 | 20.99 | 71.06 | 1.51 | 174.06 | 54,608.62 |
| Net carrying amount as at March 31, 2018 | 7,338.59 | 13,193.03 | 50,994.15 | 706.94 | 173.29 | 884.46 | 354.68 | 23.24 | 32.48 | 1.04 | 25.17 | 38.10 | 87.78 | 2.80 | 12.09 | 73,867.84 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost as at April 1,2016 | 7,161.52 | 12,164.18 | 79,478.20 | 1,241.33 | 279.69 | 1,634.42 | 497.78 | 23.17 | 34.55 | 21.93 | - | 144.06 | 563.00 | - | 174.25 | 103,418.08 |
| Additions | 21.87 | 1,114.12 | 9,324.76 | 136.73 | 44.79 | 313.64 | 1.48 | - | - | 0.04 | 8.14 | 12.43 | 0.99 | 4.31 | 4.62 | 10,987.92 |
| Currency translation differences | (421.41) | (1,175.59) | (8,824.25) | (130.46) | (11.50) | (138.39) | (75.91) | (3.06) | (5.09) | - | - | (6.73) | (67.85) | - |  | (10,860.24) |
| Disposal | - | (88.41) | (418.57) | (29.47) | (22.03) | (42.90) |  | - | - | (13.02) | - | (0.19) | (79.99) | - |  | (694.58) |
| Cost as at March 31, 2017 | 6,761.98 | 12,014.30 | 79,560.14 | 1,218.13 | 290.95 | 1,766.77 | 423.35 | 20.11 | 29.46 | 8.95 | 8.14 | 149.57 | 416.15 | 4.31 | 178.87 | 102,851.18 |
| Accumulated depreciation as at April 1,2016 | - | 2,70.86 | 34,138.35 | 544.05 | 158.59 | 910.29 | - | - | 0.75 | 9.27 |  | 29.44 | 378.06 | - | 151.35 | 38,491.01 |
| Depreciation for the year | - | 507.70 | 8,074.51 | 133.78 | 43.46 | 169.64 | - | - | 0.15 | 2.15 | 3.66 | 6.78 | 94.13 | 0.65 | 12.01 | 9,048.62 |
| Write off of assets | - | - | 102.04 | - | - | - |  | - | - | - |  | - | - | - |  | 102.04 |
| Currency translation differences | - | (183.91) | $(3,551.59)$ | (50.77) | (4.81) | (41.24) | - | - | (0.17) | - |  | (0.44) | (48.16) | - |  | $(3,881.09)$ |
| Disposal | - | (49.18) | (287.24) | (26.16) | (17.65) | (35.21) | - | - | - | (8.34) | - | (0.19) | (79.99) | - |  | (503.96) |
| Accumulated depreciation as at March 31,2017 | - | 2,445.47 | 38,476.07 | 600.90 | 179.59 | 1,003.48 | - | - | 0.73 | 3.08 | 3.66 | 35.59 | 344.04 | 0.65 | 163.36 | 43,256.62 |
| Net carrying amount as at March 31, 2017 | 6,761.98 | 9,568.83 | 41,084.07 | 617.23 | 111.36 | 763.29 | 423.35 | 20.11 | 28.73 | 5.87 | 4.48 | 113.98 | 72.11 | 3.66 | 15.51 | 59,594.56 |

3. Property, plant and equipment

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 4. Leases

The Company has taken land, buildings, plant and equipment, computers and furniture and fixtures under operating and finance leases. The following is the summary of future minimum lease rental payments under non-cancellable operating leases and finance leases entered into by the Company:
(₹ in crores)

|  | As at March 31, 2018 |  |  | As at March 31, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operating | Finance |  | Operating | Finance |  |
|  | Minimum Lease Payments | Minimum Lease Payments | Present value of minimum lease payments | Minimum Lease Payments | Minimum Lease Payments | Present value of minimum lease payments |
| Not later than one year | 880.80 | 25.39 | 22.23 | 659.77 | 25.82 | 22.12 |
| Later than one year but not later than five years | 2,152.78 | 28.25 | 22.19 | 1,787.14 | 41.71 | 33.81 |
| Later than five years | 2,334.29 | 38.06 | 24.56 | 1,464.55 | 37.22 | 20.23 |
| Total minimum lease commitments | 5,367.87 | 91.70 | 68.98 | 3,911.46 | 104.75 | 76.16 |
| Less: future finance charges |  | (22.72) |  |  | (28.61) |  |
| Present value of minimum lease payments |  | 68.98 |  |  | 76.14 |  |
| Included in the financial statements as: |  |  |  |  |  |  |
| Other financial liabilities current (refer note 27) |  |  | 22.23 |  |  | 22.13 |
| Long-term borrowings (refer note 24) |  |  | 46.75 |  |  | 54.01 |
|  |  |  | 68.98 |  |  | 76.14 |

Total operating lease rent expenses were ₹ $1,022.39$ crores and ₹ 822.48 crores for the years ended March 31, 2018 and 2017, respectively.

## 5. Goodwill

|  | As at | As at |
| :---: | :---: | :---: |
|  | March 31, 2018 | March 31, 2017 |
| Balance at the beginning | 673.32 | 759.80 |
| Impairment | - | (14.25) |
| Classified as held for sale | (557.91) | - |
| Currency translation differences | 1.04 | (72.23) |
| Balance at the end | 116.45 | 673.32 |

As at March 31, 2018, goodwill of ₹ 116.45 crores relates to the automotive and related activity segment (Tata and other brand vehicles including financing thereof). As at March 31, 2017, goodwill of ₹ 115.41 crores and ₹ 557.91 crores relates to the automotive and related activity segment (Tata and other brand vehicles including financing thereof) and "others" segment, respectively.
As at March 31, 2018, goodwill of ₹ 99.09 crores has been allocated to a joint operation Fiat India Automobiles Pvt. Ltd., cash generating unit. The recoverable amount of the cash generating unit has been determined based on value in use. Value in use has been determined based on future cash flows, after considering current economic conditions and trends, estimated future operating results, growth rates and anticipated future economic conditions.
As at March 31, 2018, the estimated cash flows for a period of 5 years were developed using internal forecasts, and a pre-tax discount rate of $12.40 \%$. The cash flows beyond 4 years have been extrapolated assuming $2 \%$ growth rates. The management believes that any reasonably possible change in the key assumptions would not cause the carrying amount to exceed the recoverable amount of the cash generating unit.

## TATA MOTORS

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| 6.(a) Other intangible assets |  |  |  |  |  |  | (₹ in crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other intangible assets | Software | Patents and technological know how | Customer related | Intellectual property rights and other intangibles | Indefinite life trade marks and patents | Product development | Total |
| Cost as at April 1,2017 | 5,212.84 | 1,313.68 | 516.61 | 194.99 | 5,003.50 | 47,746.09 | 59,987.71 |
| Additions | 847.20 | 42.75 | 22.31 | 61.53 |  | 16,464.77 | 17,438.56 |
| Asset acquired in Business Combination | 12.62 |  |  | 33.59 |  |  | 46.21 |
| Assets classified as held for sale | (248.83) | (1.68) | (48.69) | - | - |  | (299.20) |
| Currency translation differences | 694.31 | 167.37 | 71.05 | 36.99 | 702.81 | 7,217.99 | 8,890.52 |
| Write off assets | - | - |  | - | - | - | - |
| Fully amortised not in use | (216.62) |  |  |  |  | $(1,231.04)$ | $(1,447.66)$ |
| Cost as at March 31, 2018 | 6,301.52 | 1,522.12 | 561.28 | 327.10 | 5,706.31 | 70,197.81 | 84,616.14 |
| Accumulated amortisation as at April 1, 2017 | 2,214.78 | 1,096.05 | 225.43 | 39.62 | - | 20,735.63 | 24,311.51 |
| Amortisation for the period | 997.26 | 135.07 | 26.09 | 53.67 | - | 9,467.16 | 10,679.25 |
| Assest Held for Sale | (170.05) | (0.64) | (10.96) | - |  |  | (181.65) |
| Fully amortised not in use | (216.62) |  |  | - |  | $(1,231.04)$ | $(1,447.66)$ |
| Currency translation differences | 297.30 | 153.38 | 32.56 | 4.83 | - | 3,224.34 | 3,712.41 |
| Write off assets | 112.71 | - | - | - |  | - | 112.71 |
| Accumulated amortisation as at March 31, 2018 | 3,235.38 | 1,383.86 | 273.12 | 98.12 | - | 32,196.09 | 37,186.57 |
| Net carrying amount as at March 31, 2018 | 3,066.14 | 138.26 | 288.16 | 228.98 | 5,706.31 | 38,001.72 | 47,429.57 |
| Cost as at April 1, 2016 | 5,966.68 | 1,525.56 | 605.00 | 82.08 | 5,902.17 | 50,681.24 | 64,762.73 |
| Additions | 797.70 | 1.79 |  | 129.43 | - | 7,943.73 | 8,872.65 |
| Currency translation differences | (821.48) | (213.67) | (88.39) | (13.14) | (898.67) | $(7,231.70)$ | $(9,267.05)$ |
| Disposal | - | - | - | (3.38) | - | - | (3.38) |
| Fully amortised not in use | (730.06) | - | - | - | - | $(3,647.18)$ | $(4,377.24)$ |
| Cost as at March 31, 2017 | 5,212.84 | 1,313.68 | 516.61 | 194.99 | 5,003.50 | 47,746.09 | 59,987.71 |
| Accumulated amortisation as at April 1, 2016 | 2,493.19 | 1,149.93 | 228.27 | 39.71 | - | 19,306.74 | 23,217.84 |
| Amortisation for the year | 756.87 | 131.20 | 28.97 | 1.06 | - | 7,938.27 | 8,856.37 |
| Fully amortised not in use | (730.06) |  | - | - | - | $(3,647.18)$ | $(4,377.24)$ |
| Currency translation differences | (305.22) | (183.14) | (31.81) | (1.15) | - | $(2,862.20)$ | $(3,383.52)$ |
| Disposal | - | (1.94) | - | - | - | - | (1.94) |
| Accumulated amortisation as at March 31, 2017 | 2,214.78 | 1,096.05 | 225.43 | 39.62 | - | 20,735.63 | 24,311.51 |
| Net carrying amount as at March 31, 2017 | 2,998.06 | 217.63 | 291.18 | 155.37 | 5,003.50 | 27,010.46 | 35,676.20 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## (b) Intangible assets under development

|  | For the year ended March 31, |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 8}$ | 2017 |
| Balance at the beginning | $23,512.01$ | $19,367.97$ |
| Additions | $16,877.22$ | $15,125.50$ |
| Transferred to cost of other intangible assets | $(17,286.12)$ | $(7,986.70)$ |
| Transferred to held for sale | $(190.10)$ | - |
| Write off / provision for impairment | $(1,596.26)$ | $(130.74)$ |
| Currency translation impact | $2,573.81$ | $(2,864.02)$ |
| Balance at the end | $23,890.56$ | $23,512.01$ |

(c) The useful life of trademarks and brands in respect of the acquired Jaguar Land Rover businesses have been determined to be indefinite as the Company expects to generate future economic benefits indefinitely from these assets.

The indefinite life intangible assets have been allocated to the Jaguar Land Rover businesses. The recoverable amount of the cash generating unit has been determined based on value in use. Value in use has been determined based on future cash flows after considering current economic conditions and trends, estimated future operating results, growth rates and anticipated future economic conditions.

The estimated cash flows for a period of five years were developed using internal forecast, and a pre-tax discount rate of 8.7\%. The cash flows beyond five years have been extrapolated assuming $2.0 \%$ growth rate. The management believes that any reasonably possible change in the key assumptions would not cause the carrying amount to exceed the recoverable amount of the cash generating unit.

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## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 7. Investments in equity accounted investees:

(a) Associates:

The Company has no material associates as at March 31, 2018. The aggregate summarised financial information in respect of the Company's immaterial associates that are accounted for using the equity method is set forth below.

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ |
| :---: | :---: | :---: |
| Carrying amount of the Company's interest in associates | 933.34 | 872.63 |
|  | As at | As at |
|  | March 31, 2018 | March 31, 2017 |
| Company's share of profit/(loss) in associates* | 118.30 | 110.93 |
| Company's share of other comprehensive income in associates | (1.90) | (15.51) |
| Company's share of total comprehensive income in associates | 116.40 | 95.42 |

(i) Fair value of investment in an equity accounted associate for which published price quotation is available, which is a level 1 input, was ₹ 338.04 crores and ₹ 192.22 crores as at March 31,2018 and 2017, respectively. The carrying amount as at March 31,2018 was $₹ 141.48$ crores and ₹ 136.84 crores, as at March 31,2017 , respectively.
(ii) During the year ended March 31, 2018, the Group purchased $25.08 \%$ of the share capital of Driveclubservice Pte. Limited for ₹ 3.01 crores. In addition, the Group also purchased 1 per cent of the share capital of Driveclub Limited, the wholly owned subsidiary of Driveclubservice Pte. Limited. However, the Group has $25.83 \%$ of the voting rights, being the $1 \%$ of share capital held and the indirect shareholding held through Driveclubservice Pte. Limited. Both Driveclubservice Pte. Limited and Driveclub Limited are therefore accounted for as equity accounted investments as the Group has significant influence over the companies.
(b) Joint ventures:
(i) Details of the Company's material joint venture is as follows:

| Name of joint venture | Principal activity | Principal place of <br> the business | \% holding as at March 31, <br> Chery Jaguar Land Rover <br> Automotive Co. Limited (Chery) | Manufacture and <br> assembly of vehicles |
| :--- | :--- | :--- | ---: | :--- |

Chery is a limited liability company, whose legal form confers separation between the parties to the joint arrangement. There is no contractual arrangement or any other facts and circumstances that indicate that the parties to the joint venture have rights to the assets and obligations for the liabilities of the joint arrangement. Accordingly, Chery is classified as a joint venture. The summarised financial information in respect of Chery that is accounted for using the equity method is set forth below.

|  |  | (₹ in crores) |
| :--- | ---: | ---: | ---: |
|  | As at | As at |
| Current assets | March 31,2018 | March 31, 2017 |
| Non-current assets | $8,231.79$ | $7,608.28$ |
| Current liabilities | $12,218.49$ | $8,852.56$ |
| Non-current liabilities | $(9,929.83)$ | $(7,565.07)$ |
| The above amounts of assets and liabilities include the following: | $(1,418.41)$ | $(1,424.97)$ |
| Cash and cash equivalents | $4,046.68$ | $5,025.85$ |
| Current financial liabilities (excluding trade and other payables and provisions) | $(388.52)$ | $(1.70)$ |
| Non-current financial liabilities (excluding trade and other payables and provisions) | $(1,399.96)$ | $(1,416.88)$ |
| Share of net assets of material joint venture | $4,551.02$ | $3,735.40$ |
| Other consolidation adjustments | $(101.62)$ | $(66.79)$ |
| Carrying amount of the Company's interest in joint venture | $4,449.40$ | $3,668.61$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  | Year ended <br> March 31, 2018 |
| :--- | ---: |
| Revenue | Year ended <br> March 31, 2017 |
| Net income/(loss) | $23,787.61$ |
| Other comprehensive income | $4,338.13$ |
| Total comprehensive income for the year | 121.79 |
| The above net income includes the following: | $4,459.92$ |
| Depreciation and amortisation | $1,194.78$ |
| Interest income | $(229.87)$ |
| Interest expense (net) | 60.90 |
| Income tax expense/(credit) | $1,163.05$ |

Reconciliation of above summarised financial information to the carrying amount of the interest in the joint venture recognised in the consolidated financial statements:

|  | As at | As at |
| :--- | ---: | ---: |
| March 31, 2017 |  |  |
| Net assets of the joint venture | March 31, 2018 | $9,102.04$ |
| Proportion of the Company's interest in joint venture | $4,551.02$ | $3,470.80$ |
| Other consolidation adjustments | $(101.62)$ | $(66.79)$ |
| Carrying amount of the Company's interest in joint venture | $4,449.40$ | $3,668.61$ |

During the year ended March 31, 2018, a dividend of GBP 206.46 Million( $₹$ 1,764.49 crores) was received by a subsidiary in UK from Chery Jaguar Land Rover Automotive Co. Ltd.(2017 : GBP 68 Million, ₹ 592.88 crores)
(ii) The aggregate summarised financial information in respect of the Company's immaterial joint ventures that are accounted for using the equity method is set forth below.

|  | As at | As at <br> March 31, 2017 |
| :--- | ---: | ---: |
| Carrying amount of the Company's interest in joint ventures | March 31, 2018 | 2.50 |

During the year ended March 31, 2018, the Company acquired a further 10,000 'B' shares in Spark 44 (JV) Ltd (Spark 44), increasing its share of the voting rights of Spark 44 from $50 \%$ to $50.5 \%$. In addition, Spark 44 's Articles of Association together with the Shareholder Agreement were amended to give Jaguar Land Rover Limited control of Spark 44 as the majority shareholder.

Prior to this, Jaguar Land Rover Limited had joint control over Spark44 (JV) Limited and equity accounted for Spark44 (JV) Limited as a Joint Venture. Following the additional share purchase and change to Articles of Association and Shareholder Agreement Spark44 (JV) Limited has been consolidated as a subsidiary from August 31, 2017.

|  | As at <br> (\% in crores) |  |
| :--- | ---: | ---: | ---: |
| Company's share of profit/(loss) in immaterial joint ventures* | As at <br> March 31, 2017 |  |
| Company's share of other comprehensive income in immaterial joint ventures | 16.25 | 27.65 |
| Company's share of total comprehensive income in immaterial joint ventures | - | $(13.03)$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(c) Summary of carrying amount of the Company's interest in equity accounted investees:

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | As at March 31, 2017 |
| :---: | :---: | :---: |
| Carrying amount in immaterial associates | 435.99 | 872.63 |
| Carrying amount in immaterial associates (held for sale) | 497.35 | - |
| Carrying amount in material joint venture | 4,449.40 | 3,668.61 |
| Carrying amount in immaterial joint ventures | 2.50 | 64.77 |
| Total | 5,385.24 | 4,606.01 |
| Current (held for sale) | 497.35 | - |
| Non current | 4,887.89 | 4,606.01 |
| Total | 5,385.24 | 4,606.01 |

(d) Summary of Company's share of profit/(loss) in equity accounted investees:
$\left.\begin{array}{l|r}\hline & \begin{array}{r}\text { Year ended } \\ \text { March 31,2018 }\end{array} \\ \hline \text { Year ended } \\ \text { March 31,2017 }\end{array}\right]$
(e) Summary of Company's share of other comprehensive income in equity accounted investees:

|  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | ---: | ---: |
| Share of other comprehensive income in immaterial associates | $(10.96)$ | $(4.00)$ |
| Currency translation differences-immaterial associates | 9.06 | $(11.51)$ |
| Currency translation differences-material joint venture | 420.35 | $(280.16)$ |
| Currency translation differences-immaterial joint ventures | - | $(13.03)$ |

* Company's share of profit/(loss) of the equity accounted investees has been determined after giving effect for the subsequent amortisation/depreciation and other adjustments arising on account of fair value adjustments made to the identifiable net assets of the equity accounted investee as at the date of acquisition and other adjustment arising under the equity method of accounting.


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 8. Other Investments - non-current

(₹ in crores)
As at
March 31, 2018
March 31, 2017

| (a) Investments - measured at Fair value through Other Comprehensive Income |  |  |
| :--- | ---: | :---: |
| Quoted: | 36.64 | 260.29 |
| Equity shares | 371.26 | 369.98 |
| Unquoted: | 407.90 | 630.27 |
| Equity shares |  |  |
| Total |  |  |

(b) Investments - measured at Fair value through profit or loss

Quoted:
Mutual fund
Unquoted:

| (i) Non-cumulative redeemable preference shares | 0.40 | 1.40 |
| :--- | :--- | :--- |


| (ii) Cumulative redeemable preference shares | 2.50 | 6.50 |
| :--- | :--- | :--- |


| (iii) Equity shares | 246.82 | - |
| :--- | ---: | ---: |
| (iv) Convertible debentures | 85.40 | 7.08 |

(v) Others $\quad 16.86 \quad 16.54$

| TOTAL | 351.98 | 56.61 |
| :--- | :--- | :--- |

(c) Investments - measured at amortised cost

Unquoted:

| Non-convertible debentures | 3.88 | 3.88 |
| :--- | ---: | ---: |
| Total | 3.88 | 3.88 |
| TOTAL $(a+b+c)$ | 763.76 | 690.76 |
|  | 36.64 | 285.38 |
| Aggregate book value of quoted investments | 36.64 | 285.38 |
| Aggregate market value of quoted investments | 727.12 | 405.38 |
| Aggregate book value of unquoted investments |  |  |

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## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 9. Other Investments - current

|  | As at March 31, 2018 | As at March 31, 2017 |
| :---: | :---: | :---: |
| (a) Investments - measured at fair value through other comprehensive income |  |  |
| Quoted: |  |  |
| Equity Shares | 303.28 | - |
| (b) Investments - measured at fair value through profit and loss |  |  |
| Unquoted: |  |  |
| (i) Mutual funds | 1,601.00 | 3,040.54 |
| (ii) Advance against investments | - | 0.40 |
| Total | 1,904.28 | 3,040.94 |
| (c) Investments - measured at amortised cost |  |  |
| Unquoted: |  |  |
| Mutual funds | 12,759.47 | 12,000.21 |
| Total | 12,759.47 | 12,000.21 |
| TOTAL (a+b) | 14,663.75 | 15,041.15 |
|  |  |  |
| Aggregate book value of unquoted investments | 14,360.47 | 15,041.15 |
| Aggregate book value of quoted investments | 303.28 | - |
| Aggregate market value of quoted investments | 303.28 | - |

10. Loans and advances

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ |
| :---: | :---: | :---: |
| Non-current |  |  |
| Secured, considered good: |  |  |
| (a) Loans to channel partners ( Net of provision ₹ 7.30 crores and ₹ 16.41 crores as at March 31, 2018 and 2017, respectively.) | 237.03 | 195.61 |
| Unsecured, considered good: |  |  |
| (a) Loans to employees | 28.06 | 27.73 |
| (b) Loans to others | - | 40.80 |
| (c) Others (Net of provision ₹ 41.68 crores and ₹ Nil as at March 31, 2018 and 2017, respectively.) | 230.32 | 489.52 |
| Total | 495.41 | 753.66 |
| Current |  |  |
| Secured, considered good: |  |  |
| (a) Loans to channel partners | 18.84 | 25.79 |
| Unsecured, considered good: |  |  |
| (a) Advances to supplier, contractors etc. (Net of provision ₹ 165.10 crores and ₹ 119.57 crores as at March 31, 2018 and 2017, respectively) | 2,260.50 | 684.35 |
| (b) Inter corporate deposits | 0.32 | 0.31 |
| Total | 2,279.66 | 710.45 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 11. Other financial assets

|  |  | As at <br> As at |
| :--- | ---: | ---: | ---: |
| Non-current | March 31,2018 | March 31, 2017 |
| (a) Derivative financial instruments | $2,846.90$ | $2,775.34$ |
| (b) Interest accrued on loans and deposits | 2.60 | 2.40 |
| (c) Restricted deposits | 69.06 | 57.19 |
| (d) Margin money / cash collateral with banks | 104.80 | 74.56 |
| (e) Government grant receivables | 467.14 | - |
| (f) Other deposits | 1.18 | 1.63 |
| (g) Others-supplier recovery | $1,072.19$ | - |
| Total | $\mathbf{4 , 5 6 3 . 8 7}$ | $\mathbf{2 , 9 1 1 . 1 2}$ |

Margin money with banks in restricted cash deposits consist of collateral provided for transfer of finance receivables. Restricted deposits as at March 31, 2018 and 2017 include ₹ 50.76 crores and $₹ 32.37$ crores, respectively, held as a deposit in relation to ongoing legal cases.

| Current | $2,476.13$ | $1,510.18$ |  |
| :--- | :--- | ---: | ---: |
| (a) | Derivative financial instruments | 3.89 | 5.76 |
| (b) Interest accrued on loans and deposits | - | 40.00 |  |
| (c) Term /Fixed deposit other than Banks | 411.39 | - |  |
| (d) Government grant receivable | 137.71 | - |  |
| (e) Others-supplier recovery | $3,029.12$ | $\mathbf{1 , 5 5 5 . 9 4}$ |  |
| Total |  |  |  |

## 12. Inventories

|  |  | As at | As at |
| :--- | :--- | ---: | ---: |
| (a) Raw materials and components | March 31, 2018 | March 31, 2017 |  |
| (b) Work-in-progress | $3,019.28$ | $2,159.53$ |  |
| (c) Finished goods | $4,043.17$ | $3,642.56$ |  |
| (d) Stores and spare parts | $33,875.53$ | $28,235.17$ |  |
| (e) Consumable tools | 208.72 | 216.12 |  |
| (f) Goods-in-transit - Raw materials and components | 375.56 | 297.66 |  |
| Total | 615.37 | 534.27 |  |

Note:
(i) Inventories of finished goods include ₹ $4,023.61$ crores and ₹ $2,637.94$ crores as at March 31, 2018 and 2017, respectively, relating to vehicles sold subject to repurchase arrangements.
(ii) Cost of inventories (including cost of purchased products) recognised as expense during the years ended March 31, 2018 and 2017 amounted to ₹ $2,17,338.62$ crores and ₹ $2,03,087.37$ crores, respectively.
(iii) During the years ended March 31, 2018 and 2017, the Company recorded inventory write-down expense of ₹ 607.42 crores and ₹ 372.51 crores, respectively.
(iv) Excludes ₹ 95.80 crores classified as held for sale as at March 31, 2018.

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NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 13. Trade receivables (Unsecured)*

(₹ in crores)

|  | As at | As at |
| :--- | ---: | ---: | ---: |
|  | March 31,2018 | March 31, 2017 |
| Considered good | $19,893.30$ | $14,075.55$ |
| Considered doubtful | $1,261.67$ | $1,377.44$ |
|  | $21,154.97$ | $15,452.99$ |
| Less : Allowances for doubtful trade receivables | $(1,261.67)$ | $(1,377.44)$ |
| Total | $19,893.30$ | $\mathbf{1 4 , 0 7 5 . 5 5}$ |

* Excludes ₹ 524.58 crores classified as held for sale as at March 31, 2018.


## 14. Cash and cash equivalents

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March } 31,2017 \end{array}$ |
| :---: | :---: | :---: |
| (a) Cash on hand | 31.42 | 32.62 |
| (b) Cheques on hand | 399.44 | 111.31 |
| (c) Balances with banks | 8,907.19 | 8,462.76 |
| (d) Deposit with banks | 5,378.70 | 5,380.07 |
| Total | 14,716.75 | 13,986.76 |

## 15. Bank balances

|  | As at <br> With upto 12 months maturity: | As at <br> March 31, 2017 |
| :--- | ---: | ---: |
| (a) Earmarked balances with banks |  |  |
| (b) Margin money / cash collateral with banks | 493.87 | 238.36 |
| (c) Bank deposits | 41.71 | - |
| Total | $19,361.58$ | $21,852.76$ |

## Note:

Earmarked balances with bank include ₹ 248.60 crores and ₹ 186.14 crores as at March 31,2018 and 2017, respectively held as security in relation to interest and repayment of bank borrowings. Out of these deposits, ₹ 85.09 crores and ₹ 118.64 crores as at March 31, 2018 and 2017, respectively are pledged till the maturity of the respective borrowing.

## 16. Finance receivables

|  | As at | As at |
| :--- | ---: | ---: |
|  | March 31, 2018 | March 31, 2017 |
| Finance receivables | $25,070.75$ | $21,160.76$ |
| Less: allowance for credit losses | $(1,189.57)$ | $(3,597.51)$ |
| Total | $\mathbf{2 3 , 8 8 1 . 1 8}$ | $\mathbf{1 7 , 5 6 3 . 2 5}$ |
| Current portion | $8,401.65$ | $6,810.12$ |
| Non-current portion | $15,479.53$ | $10,753.13$ |
| Total | $\mathbf{2 3 , 8 8 1 . 1 8}$ | $\mathbf{1 7 , 5 6 3 . 2 5}$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

Changes in the allowance for credit losses in finance receivables are as follows:

|  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | ---: | ---: | ---: |
| Balance at the beginning | $3,597.51$ | $5,006.69$ |
| Allowances made/(reversed) during the year | 43.30 | $(28.15)$ |
| Written off | $\mathbf{( 2 , 4 5 1 . 2 4 )}$ | $(1,381.03)$ |
| Balance at the end | $\mathbf{1 , 1 8 9 . 5 7}$ | $\mathbf{3 , 5 9 7 . 5 1}$ |

## 17. Allowance for trade and other receivables

Change in the allowances for trade and other receivables are as follows:

|  | Year ended <br> March 31, 2018 |
| :--- | ---: |
| Balance at the beginning | Year ended <br> March 31, 2017 |
| Assets classified as held for sale | $(1317.03$ |
| Allowances made/(reversed) during the year | 14.57 |
| Written off | $(45.49)$ |
| Foreign exchange translation differences | $\mathbf{4 . 5 6}$ |

18. Other non-current assets*

|  |  | As at <br> As at |  |
| :--- | :--- | ---: | ---: | ---: |
| a) | Capital advances | March 31,2018 | March 31, 2017 |
| b) | Taxes recoverable, statutory deposits and dues from government | $\mathbf{2 8 4 . 5 3}$ | 562.52 |
| c) | Prepaid rentals on operating leases | $\mathbf{1 , 0 4 9 . 6 3}$ | $\mathbf{1 , 1 2 5 . 2 6}$ |
| d) | Prepaid expenses | 381.72 | 326.10 |
| e) | Others | 762.59 | 631.24 |
|  | Total | 202.78 | $\mathbf{2 0 2 . 2 4}$ |

*Excludes ₹ 83.56 crores classified as held for sale as at March 31, 2018.
19. Other current assets*

|  | As at March 31, 2018 | As at March 31, 2017 |
| :---: | :---: | :---: |
| a) Advances and other receivables | 364.02 | 402.94 |
| b) GST/VAT, other Taxes recoverable, statutory deposits and dues from government (Net of provision ₹ 1.86 crores and ₹ 3.61 crores as at March 31, 2018 and 2017, respectively.) | 5,674.80 | 4,904.80 |
| c) Prepaid expenses | 1,440.35 | 1,106.21 |
| e) Others | 183.20 | 126.04 |
| Total | 7,662.37 | 6,539.99 |

* Excludes ₹ 33.75 crores classified as held for sale as at March 31, 2018.


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## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 20. Income taxes

The domestic and foreign components of profit/(loss) before income tax is as follows:

|  | Year ended <br> March 31, 2018 | Year ended <br> March 31,2017 |
| :--- | ---: | ---: |
| Profit/(loss) before income taxes | $(963.60)$ | $(2,657.73)$ |
| India | $12,118.63$ | $11,972.52$ |
| Other than India | $11,155.03$ | $9,314.79$ |
| Total |  |  |

The domestic and foreign components of income tax expense is as follows:

|  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | ---: | ---: |
| Current taxes | 242.00 |  |
| India | $3,061.46$ | 184.55 |
| Other than India |  |  |
| Deferred taxes | 48.953 .11 |  |
| India | 989.98 |  |
| Other than India | $\mathbf{4 , 3 4 1 . 9 3}$ | $\mathbf{3 , 2 5 1 . 2 3}$ |
| Total income tax expense |  | $\mathbf{1 8 6 . 0 0}$ |

The reconciliation of estimated income tax to income tax expense is as follows:

|  | Year ended March 31, 2018 | Year ended March 31, 2017 |
| :---: | :---: | :---: |
| Pfofit /(Loss) before tax | 11,155.03 | 9,314.79 |
| Income tax expense at tax rates applicable to individual entities | 2,248.91 | 1,621.79 |
| Additional deduction for patent, research and product development cost | (409.98) | (745.58) |
| Items (net) not deductible for tax /not liable to tax : |  |  |
| - foreign currency (gain)/loss relating to loans and deposits (net) | 133.62 | (73.98) |
| - interest and other expenses relating to borrowings for investment | 33.78 | 53.10 |
| - Dividend from subsidiaries, joint operations, equity accounted investees and other investments | (5.01) | 2.71 |
| Profit on sale of business to a wholly owned subsidiary | - | 407.89 |
| Undistributed earnings of subsidiaries, joint operations and equity accounted investees | 917.01 | 389.17 |
| Deferred tax assets not recognised because realization is not probable | 990.23 | 2,243.94 |
| Utilization/credit of unrecognised tax losses, unabsorbed depreciation and other tax benefits | (358.33) | (350.90) |
| Impact of change in statutory tax rates | 539.26 | (524.96) |
| Others | 252.44 | 228.05 |
| Income tax expense reported | 4,341.93 | 3,251.23 |

The UK Finance Act 2016 was enacted during the year ended March 31, 2017 which included provisions for a reduction in the UK Corporation tax rate to $17 \%$ with effect from April 1, 2020. Accordingly, UK deferred tax has been provided at rates applicable when the temporary difference is expected to reverse.

Included within 'Impact of change in statutory tax rates' is a charge of ₹ 464.84 crores for the impact of the change in the US Federal rate from $35 \%$ to $21 \%$ on deferred tax assets for the year ended March 31, 2018.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

Significant components of deferred tax assets and liabilities for the year ended March 31, 2018 are as follows:

|  | Opening balance | Recognised in profit or loss | Recognised in/ reclassified from other comprehensive income | MAT Credit Utilised | Classified as held for sale | Closing balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |  |  |
| Unabsorbed depreciation | 2,574.50 | 1.86 | 1.58 | - | (13.21) | 2,564.73 |
| Business loss carry forwards | 3,292.38 | 1,340.70 | 328.41 | - | - | 4,961.49 |
| Expenses deductible in future years: |  |  |  |  |  |  |
| - provisions, allowances for doubtful receivables and others | 2,828.72 | 72.85 | 123.31 | - | (3.49) | 3,021.39 |
| Compensated absences and retirement benefits | 2,172.96 | (722.47) | (594.16) | - | (13.70) | 842.63 |
| Minimum alternate tax carry-forward | 74.92 | 1.26 | - | (34.21) | (3.78) | 38.19 |
| Property, plant and equipment | 111.90 | (30.83) | 11.58 | - | - | 92.65 |
| Derivative financial instruments | 4,428.94 | (582.98) | $(3,090.32)$ | - | (0.39) | 755.25 |
| Inventory | 1,609.40 | (303.82) | 202.34 | - | - | 1,507.92 |
| Others | 796.44 | 200.77 | 152.37 | - | (9.34) | 1,140.24 |
| Total deferred tax assets | 17,890.16 | (22.66) | $(2,864.89)$ | (34.21) | (43.91) | 14,924.49 |
| Deferred tax liabilities: |  |  |  |  |  |  |
| Property, plant and equipment | 2,702.20 | 8.39 | 45.35 | - | (15.87) | 2,740.07 |
| Intangible assets | 10,484.89 | 530.51 | 1,165.71 | - | 2.74 | 12,183.85 |
| Undistributed earnings in subsidiaries, joint operations and equity accounted investees | 1,337.63 | 508.16 * | 93.93 | - | - | 1,939.72 |
| Fair valuation of retained interest in a subsidiary subsequent to disposal of controlling equity interest | 16.95 | - | - | - | - | 16.95 |
| Derivative financial instruments | 23.12 | (23.12) | - | - | - | - |
| Others | 42.03 | (8.12) | (13.29) | - | (9.62) | 11.00 |
| Total deferred tax liabilities | 14,606.82 | 1,015.82 | 1,291.70 | - | (22.75) | 16,891.59 |
| Net assets/(liabilities) | 3,283.34 | $(1,038.48)$ | $(4,156.59)$ | (34.21) | (21.16) | $(1,967.10)$ |
| Deferred tax assets |  |  |  |  |  | 4,158.70 |
| Deferred tax liabilities |  |  |  |  |  | $(6,125.80)$ |

* Net of ₹ 408.85 crores reversed on dividend distribution by subsidiaries.

As at March 31, 2018, unrecognised deferred tax assets amount to ₹ $3,461.67$ crores and $₹ 6,257.80$ crores, which can be carried forward indefinitely and up to a specified period, respectively. These relate primarily to depreciation carry forwards, other deductible temporary differences and business losses. The deferred tax asset has not been recognised on the basis that its recovery is not probable in the foreseeable future.

Unrecognised deferred tax assets expire unutilised based on the year of origination as follows:

| March 31, | (₹ in crores) |
| :--- | ---: |
| 2019 | 29.72 |
| 2020 | 54.35 |
| 2021 | 320.39 |
| 2022 | 90.58 |
| 2023 | $1,217.18$ |
| Thereafter | $4,545.58$ |

The Company has not recognised deferred tax liability on undistributed profits of certain subsidiaries amounting to₹ 74,589.17 crores and ₹ $40,965.53$ crores as at March 31,2018 and 2017, respectively, because it is able to control the timing of the reversal of temporary differences associated with such undistributed profits and it is probable that such differences will not reverse in the foreseeable future.

Significant components of deferred tax assets and liabilities for the year ended March 31, 2017 are as follows:

|  | Opening balance | Recognised in <br> profit or loss | Recognised in/ <br> reclassified <br> from other <br> comprehensive <br> income |  |
| :--- | :---: | :---: | :---: | :---: |

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## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 21. Equity Share Capital

|  | As at March 31, 2018 | As at March 31, 2017 |
| :---: | :---: | :---: |
| (a) Authorised: |  |  |
| (i) 400,00,00,000 Ordinary shares of ₹ 2 each | 800.00 | 700.00 |
| (as at March 31, 2017: 350,00,00,000 Ordinary shares of ₹ 2 each) |  |  |
| (ii) $100,00,00,000 \mathrm{~A}^{\prime}$ Ordinary shares of ₹ 2 each | 200.00 | 200.00 |
| (as at March 31, 2017: $100,00,00,000$ ' ${ }^{\text {' O Ordinary shares of ₹ } 2 \text { each) }}$ |  |  |
| (iii) 30,00,00,000 Convertible Cumulative Preference shares of ₹ 100 each | 3,000.00 | 3,000.00 |
| (as at March 31, 2017: 30,00,00,000 shares of ₹ 100 each) |  |  |
| TOTAL | 4,000.00 | 3,900.00 |
| (b) Issued [Note (j)]: |  |  |
| (i) 288,78,43,046 Ordinary shares of ₹ 2 each | 577.57 | 577.57 |
| (as at March 31, 2017: 288,78,43,046 Ordinary shares of ₹ 2 each) |  |  |
| (ii) $50,87,36,110$ ' $A^{\prime}$ Ordinary shares of ₹ 2 each | 101.75 | 101.75 |
| (as at March 31, 2017: 50,87,36,110 'A' Ordinary shares of ₹ 2 each) |  |  |
| Total | 679.32 | 679.32 |
| (c) Subscribed and called up: |  |  |
| (i) $288,73,48,694$ Ordinary shares of ₹ 2 each | 577.47 | 577.47 |
| (as at March 31, 2017: 288,73,48,428 Ordinary shares of ₹ 2 each) |  |  |
| (ii) $50,85,02,371$ ' $A^{\prime}$ Ordinary shares of ₹ 2 each | 101.70 | 101.70 |
| (as at March 31, 2017: 50,85,02,291 'A' Ordinary shares of ₹ 2 each) |  |  |
| (d) Calls unpaid - Ordinary shares | (0.00)* | (0.00)* |
| 310 Ordinary shares of ₹ 2 each (₹ 1 outstanding on each) and 260 Ordinary shares of ₹ 2 each ( $₹ 0.50$ outstanding on each) |  |  |
| (as at March 31, 2017: 310 Ordinary shares of ₹ 2 each (₹ 1 outstanding on each) and 260 Ordinary shares of ₹ 2 each ( $₹ 0.50$ outstanding on each) ) |  |  |
| (e) Paid-up (c+d): | 679.17 | 679.17 |
| (f) Forfeited-Ordinary shares | 0.05 | 0.05 |
| Total ( $\mathrm{e}+\mathrm{f}$ ) | 679.22 | 679.22 |

(g) The movement of number of shares and share capital

|  | (No. of shares) | (₹ in crores) | (No. of shares) | (₹ in crores) |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended March 31, 2018 |  | Year ended March 31, 2017 |  |
| (i) Ordinary shares |  |  |  |  |
| Balance as at April 1 | 2,887,348,428 | 577.47 | 2,887,203,602 | 577.44 |
| Add: Allotment of shares held in abeyance | 266 | 0.00* | 144,826 | 0.03 |
| Balance as at March 31 | 2,887,348,694 | 577.47 | 2,887,348,428 | 577.47 |
| (ii) 'A' Ordinary shares |  |  |  |  |
| Balance as at April 1 | 508,502,291 | 101.70 | 508,476,704 | 101.70 |
| Add: Allotment of shares held in abeyance | 80 | 0.00* | 25,587 | 0.00* |
| Balance as at March 31 | 508,502,371 | 101.70 | 508,502,291 | 101.70 |

(h) The entitlements to 4,94,352 Ordinary shares of ₹ 2 each (as at March 31, 2017 : 4,94,618 Ordinary shares of ₹ 2 each) and 2,33,739 'A' Ordinary shares of ₹ 2 each (as at March 31, 2017 : 2,33,819 'A' Ordinary shares of ₹ 2 each) are subject matter of various suits filed in the courts / forums by third parties for which final order is awaited and hence kept in abeyance.

* less than ₹ 50,000/-


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(i) Rights, preferences and restrictions attached to shares:
(i) Ordinary shares and 'A' Ordinary shares both of ₹ 2 each:

- The Company has two classes of shares - the Ordinary shares and the ' A ' Ordinary shares both of ₹ 2 each (together referred to as shares). In respect of every Ordinary share (whether fully or partly paid), voting rights shall be in the same proportion as the capital paid up on such Ordinary share bears to the total paid up Ordinary share capital of the Company. In case of every 'A' Ordinary share, if any resolution is put to vote on a poll or by postal ballot at any general meeting of shareholders, the holder shall be entitled to one vote for every ten 'A' Ordinary shares held as per the terms of its issue and if a resolution is put to vote on a show of hands, the holder of ' $A$ ' Ordinary shares shall be entitled to the same number of votes as available to holders of Ordinary shares.
- The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. Further, the Board of Directors may also declare an interim dividend. The holders of 'A' Ordinary shares shall be entitled to receive dividend for each financial year at five percentage point more than the aggregate rate of dividend declared on Ordinary shares for that financial year.
- In the event of liquidation, the shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholdings.
(ii) American Depository Shares (ADSs) and Global Depository Shares (GDSs) :
- Each ADS and GDS underlying the ADR and GDR respectively represents five Ordinary shares of ₹ 2 each. A holder of ADS and GDS is not entitled to attend or vote at shareholders meetings. An ADS holder is entitled to issue voting instructions to the Depository with respect to the Ordinary shares represented by ADSs only in accordance with the provisions of the Company's ADSs deposit agreement and Indian Law. The depository for the ADSs and GDSs shall exercise voting rights in respect of the deposited shares by issue of an appropriate proxy or power of attorney in terms of the respective deposit agreements.
- Shares issued upon conversion of ADSs and GDSs will rank pari passu with the existing Ordinary shares of ₹ 2 each in all respects including entitlement of the dividend declared.
(j) Number of shares held by each shareholder holding more than 5 percent of the issued share capital:

|  | As at March 31, 2018 |  | As at March 31, 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \% Issued Share Capital | No. of Shares | \% Issued Share Capital | No. of Shares |
| (i) Ordinary shares: |  |  |  |  |
| (a) Tata Sons Limited | 32.72\% | 96,13,81,852 | 28.71\% | 82,89,70,378 |
| (b) Life Insurance Corporation of India | 5.08\% | 14,92,95,627 | 5.18\% | 14,94,23,428 |
| (c) Citibank N A as Depository | \# | 43,70,24,750 | \# | 53,04,96,280 |
| (ii) 'A' Ordinary shares: |  |  |  |  |
| (a) HDFC Trustee Company Limited-HDFC Equity Fund | * | 34,40,000 | 8.19\% | 4,16,71,282 |
| (b) ICICI Prudential Balanced Advantage Fund | 9.44\% | 4,79,98,379 | - | - |
| (c) Franklin India Smaller Companies Fund | 8.74\% | 4,44,31,036 | - | - |
| (d) HDFC Large Cap Fund | 5.15\% | 2,62,02,083 | - | - |
| (e) Government of Singapore | 6.78\% | 3,44,87,840 | * | 21,602,490 |
| (f) Franklin Templeton Mutual Fund | * | 1,42,99,041 | 5.96\% | 3,03,29,225 |

\# held by Citibank, N.A. as depository for American Depository Receipts (ADRs) and Global Depository Receipts (GDRs)

* Less than 5\%
(k) Information regarding issue of shares in the last five years
(a) The Company has not issued any shares without payment being received in cash.
(b) The Company has not issued any bonus shares.
(c) The Company has not undertaken any buy-back of shares.


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 22. Other components of equity

(a) The movement of Currency translation reserve is as follows:
(₹ in crores)

|  | Year ended <br> March 31,2018 |
| :--- | ---: |
| Balance at the beginning | Year ended <br> March 31, 2017 |
| Exchange differences arising on translating the net assets of foreign operations (net) | $9,491.95$ |
| Net change in translation reserve - equity accounted investees (net) | $4,629.41$ |
| Balance at the end | $\mathbf{4 , 6 2 1 . 2 3}$ |

(b) The movement of Equity instruments held as fair value through other comprehensive income(FVTOCI) is as follows:

|  | Year ended <br> March 31, 2018 |
| :--- | ---: |
| Balance at the beginning | Year ended <br> March 31, 2017 |
| Other comprehensive income/(loss) for the year | 42.86 |
| Fair value (gain)/loss reclassified to retained earnings on equity instruments held as <br> FVTOCl (net) | $\mathbf{( 0 . 7 8 )}$ |
| Balance at the end | $\mathbf{2 2 . 8 2}$ |

(c) The movement of Hedging reserve is as follows:

|  | Year ended March 31, 2018 | Year ended March 31, 2017 |
| :---: | :---: | :---: |
| Balance at the beginning | $(17,911.63)$ | $(6,152.15)$ |
| Gain/(loss) recognised on cash flow hedges | 8,700.95 | (23,738.38) |
| Income tax relating to gain/(loss) recognised on cash flow hedges | $(1,626.88)$ | 4,558.18 |
| (Gain)/loss reclassified to profit or loss | 10,328.81 | 10,296.01 |
| Income tax relating to gain/(loss) reclassified to profit or loss | $(1,957.86)$ | $(2,059.16)$ |
| Amounts removed from hedge reserve and recognised in inventory | $(1,431.40)$ | $(1,020.39)$ |
| Income tax related to amounts removed from hedge reserve and recognised in inventory | 271.97 | 204.26 |
| Balance at the end | $(3,626.04)$ | (17,911.63) |

(d) The movement of Cost of hedging reserve is as follows:

|  | Year ended <br> March 31, 2018 |
| :--- | ---: |
| Balance at the beginning | Year ended <br> March 31, 2017 |
| Gain/(loss) on cash flow hedges of inventory | 186.13 |
| Income tax relating to gain/(loss) recognised on cash flow hedges | $(35.47)$ |
| Gain/(loss) recognised on cash flow hedges of forecast sales | 81.56 |
| Income tax relating to gain/loss recognised on cash flow hedges | $(14.95)$ |
| Amounts removed from hedge reserve and recognised in inventory | 1.15 |
| Income tax related to amounts removed from hedge reserve and recognised in inventory | $(0.22)$ |
| Balance at the end | 143.98 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(e) Summary of Other components of equity:
(₹ in crores)

|  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | ---: | ---: |
| Currency translation reserve | $4,621.23$ | $(5,300.13)$ |
| Equity instruments held as FVTOCI | 22.82 | $(19.26)$ |
| Hedging reserve | $(3,626.04)$ | $(17,911.63)$ |
| Cost of hedging reserve | 143.98 | $(74.22)$ |
| Total | $1,161.99$ | $(23,305.24)$ |

## 23. Notes to reserves and dividends

(a) Securities premium

The amount received in excess of face value of the equity shares is recognised in Securities Premium Account.
(b) Retained earnings

Retained earnings are the profits that the Company has earned till date.
(c) Capital redemption reserve

The Indian Companies Act, 2013 (the "Companies Act") requires that where a company purchases its own shares out of free reserves or securities premium account, a sum equal to the nominal value of the shares so purchased shall be transferred to capital redemption reserve account and details of such transfer shall be disclosed in the Balance Sheet. The capital redemption reserve account may be applied by the Company, in paying up unissued shares of the Company to be issued to shareholders of the Company as fully paid bonus shares. Tata Motors Limited established this reserve pursuant to the redemption of preference shares issued in earlier years.
(d) Debenture redemption reserve

The Companies Act requires that where a company issues debentures, it shall create a debenture redemption reserve out of profits of the Company available for payment of dividend. The company is required to maintain a Debenture Redemption Reserve of $25 \%$ of the value of debentures issued, either by a public issue or on a private placement basis. The amounts credited to the debenture redemption reserve may not be utilised by the Company except to redeem debentures.
(e) Reserve for research and human resource development

In terms of Article 9 of the Act on Special Taxation Restriction in Korea, Tata Daewoo Commercial Vehicle Company Limited (TDCV, a subsidiary of Tata Motors Limited) is entitled for deferment of tax in respect of expenditures incurred on product development cost subject to fulfillment of certain conditions, by way of deduction from the taxable income, provided that TDCV appropriates an equivalent amount from "Retained Earnings" to "Reserve for Research and Human Resource Development".

The deferment is for a period of three years and from the fourth year onwards one-third of the reserve is offered to tax and an equal amount is then transferred from the reserve to "Retained earnings available for appropriation".
(f) Special reserve

Special reserve represents the reserve created by two subsidiaries of Tata Motors Limited pursuant to the Reserve Bank of India Act, 1934 (the "RBI Act") and related regulations applicable to those companies. Under the RBI Act, a non-banking finance company is required to transfer an amount not less than $20 \%$ of its net profit to a reserve fund before declaring any dividend. Appropriation from this reserve fund is permitted only for the purposes specified by the RBI.
(g) Earned surplus reserve

Under the Korean commercial code, TDCV is required to appropriate at least $10 \%$ of cash dividend declared each year to a legal reserve until such reserves equal to $50 \%$ of capital stock. This reserve may not be utilised for cash dividends, but may only be used to offset against future deficits, if any, or may be transferred to capital stock.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(h) Hedge Reserve

Effective portion of fair value gain/(loss) on all financial instrument designated in cash flow hedge relationship are accumulated in hedge reserve.
(i) Cost of hedge reserve

Fair value gain/(loss) attributable to cost of hedge on all financial instrument designated in cash flow hedge relationship are accumulated in cost of hedge reserve.
(j) Capital reserve

The capital reserve represents the excess of the Company's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over the purchase consideration.
(k) Dividends

The final dividend is recommended by the Board of Directors and is recorded in the books of account upon its approval by the shareholders. For the year ended March 31, 2018 and 2017, considering the losses in the Tata Motors Limited (standalone), No dividend is permitted to be paid to the members, as per the Companies Act, 2013 and the rules framed thereunder.

## 24. Long-term borrowings

|  | As at March 31, 2018 | As at <br> March 31, 2017 |
| :---: | :---: | :---: |
| Secured: |  |  |
| (a) Privately placed Non-Convertible Debentures | 2,005.58 | 3,045.24 |
| (b) Collateralised debt obligations | 592.49 | 453.99 |
| (c) Term loans: |  |  |
| (i) from banks | 4,909.55 | 4,062.68 |
| (ii) other parties | 201.31 | 141.84 |
| (d) Finance lease obligations | 46.75 | 54.01 |
| Unsecured: |  |  |
| (a) Privately placed Non-Convertible Debentures | 8,694.50 | 8,668.80 |
| (b) Term loans: |  |  |
| (i) from banks | 8,753.12 | 9,475.88 |
| (ii) other parties | 55.67 | 54.12 |
| (c) Senior notes | 35,045.72 | 34,227.81 |
| (d) Others | 894.81 | 444.81 |
| Total | 61,199.50 | 60,629.18 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 25. Short-term borrowings

|  |  | (₹ in crores) |
| :---: | :---: | :---: |
|  | As at March 31, 2018 | As at March 31, 2017 |
| Secured: |  |  |
| (a) Loans from banks | 5,104.30 | 4,795.01 |
| (b) Loans from other parties | 171.11 | 79.77 |
| Unsecured: |  |  |
| (a) Loans from banks | 851.89 | 733.58 |
| (b) Loans from other parties | - | 15.91 |
| (c) Inter corporate deposits from associates | 86.00 | 56.00 |
| (d) Commercial paper | 10,581.55 | 8,179.67 |
| Total | 16,794.85 | 13,859.94 |

Collaterals
Inventory, trade receivables, finance receivables, other financial assets, property, plant and equipment with a carrying amount of ₹ $18,196.91$ crores and ₹ $17,105.18$ crores are pledged as collateral/security against the borrowing as at March 31, 2018 and 2017, respectively.

Notes :
Nature of Security (on loans including interest accrued thereon) :
Long Term Borrowing
(A) Non convertible debentures
(i) Rated, Listed, Secured, 9.95\% Coupon, Non-Convertible Debentures amounting to ₹200 crores included within Long-term borrowings in note 24 and $10.25 \%$ Coupon, Non-Convertible Debentures amounting to ₹500 crores included within Current maturities of long-term borrowings in note 27 are secured by a pari passu charge by way of an English mortgage of the Company's freehold land together with immovable properties, plant and machinery and other movable assets (excluding stock and book debts) situated at Sanand in the State of Gujarat. 10.25\% Coupon Non-Convertible Debentures amounting ₹500 crores has been classified as current liabilities, since the Company has exercised call option to redeem in full, at the end of 8th year from the date of allotment i.e. on April 30, 2018.
(ii) Privately placed non-convertible debentures amounting to ₹1,805.58 crores included within Long-term borrowings in note 24 and ₹ $2,024.28$ crores included within Current maturities of long-term borrowings in note 27 are fully secured by :
(a) First pari passu charge on residential flat of Tata Motors Finance Limited (TMFL), formerly known as Sheba Properties Limited (SPL), an indirect subsidiary of the Company
(b) Pari - passu charge is created in favour of debenture trustee on:

- All receivables of TMFL arising out of loan and lease transactions,
- All book debts, trade advances forming part of movable property of SPL.
(c) Any other security as identified by TMFL acceptable to the debenture trustee.
(B) Collateralised debt obligation

Collateralised debt obligation represent amount received against finance receivables securitised/assigned, which does not qualify for derecognition. The repayment are due from financial year ending March 31, 2019 to March 31, 2020.
(C) Long-term loan from banks/financial institutions and Government
(i) Term loans from banks amounting to ₹3,704.11 crores included within long-term borrowings and ₹184.82 crores included within current maturities of long-term borrowings are secured by a pari-passu charge in favour of the security trustee on all receivables of TMFL arising out of loan, lease, all other book debts; and such other current assets as may be identified by

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

TMFL from time to time and accepted by the relevant lender/security trustee.
(ii) Term loans from banks amounting to ₹ 570.00 crores included within long-term borrowings are secured by way of a charge created on all receivables of Tata Motors Finance Solutions Limited (TMFSL) arising out of loan, lease, trade advacnes and all other book debts; and such other current assets as may be identified by TMFSL from time to time and accepted by the relevant lender.
(iii) The term loan of $₹ 584.82$ crores (recorded in books at $₹ 133.39$ crores) is due for repayment from the quarter ending March 31,2033 to quarter ending March 31, 2038, along with simple interest at the rate of $0.10 \%$ p.a. The loan is secured by a second and subservient charge (creation of charge is under process) over Company's freehold land together with immovable properties, plant and machinery and other movable assets (excluding stock and book debts) situated at Sanand plant in the State of Gujarat.
(iv) The term loan of $₹ 53.90$ crores (recorded in books at ₹ 18.87 crores) is due for repayment from the quarter ending June 30,2030 to March 31,2033 , along with a simple interest of $0.01 \%$ p.a. The loan is secured by bank gurantee for the due performance of the conditions as per the terms of the agreement.
(v) Loans from Banks and External Commercial Borrowings (ECB) amounting to ₹ 635.45 crores included within long-term borrowings and ₹112.42 crores included within current maturity of long-term borrowings are secured by exclusive first charge on building and all movable fixed assets and also by hypothecation of existing current assets of the Company viz. stock of raw materials, stock in process, semi-finished goods, stores and spares not relating to plant and machinery (consumable stores and spares), bills receivable and book debts including receivable from hire purchase / leasing and all other movable current assets except cash and bank balances, loans and advances of the Company both present and future.
(vi) The term loan of $₹ 49.05$ crores included within Long -term borrowings and ₹ 4.95 crores included within current maturity of long-term borrowing are secured by pari passu first charge on fixed assets of Tata Marcopolo Motors Limited.
(D) Short-term borrowings

Loans, cash credits, overdrafts and buyers line of credit from banks are secured by hypothecation of existing current assets of the Company viz. stock of raw materials, stock in process, semi-finished goods, stores and spares not relating to plant and machinery (consumable stores and spares), bills receivable and book debts including receivable from hire purchase / leasing and all other movable current assets except cash and bank balances, loans and advances of the Company both present and future.

## Long-Term Borrowings: Terms

(A) Senior notes (Euro MTF listed debt)

The senior notes of Jaguar Land Rover Automotive Plc (JLR) are listed on the Euro MTF market, which is a listed market regulated by the Luxembourg Stock Exchange.
Details of the tranches of the senior notes outstanding at March 31, 2018 are as follows:
(₹ in crores)

| Particulars: | Currency | Amount <br> (in million) | As at <br> March 31, 2018 | As at <br> March 31, 2017 |
| :--- | :--- | ---: | ---: | ---: | ---: |
| $5.625 \%$ Senior Notes due 2023 | USD | 500 | $3,248.52$ | $3,209.63$ |
| $3.875 \%$ Senior Notes due 2023 | GBP | 400 | $3,666.48$ | $3,210.84$ |
| $5.000 \%$ Senior Notes due 2022 | GBP | 400 | $3,659.84$ | $3,202.76$ |
| $3.500 \%$ Senior Notes due 2020 | USD | 500 | $3,271.36$ | $3,229.86$ |
| $4.125 \%$ Senior Notes due 2018* | USD | 700 | $4,584.47$ | $4,518.52$ |
| $4.250 \%$ Senior Notes due 2019 | USD | 500 | $3,273.84$ | $3,231.48$ |
| $2.750 \%$ Senior Notes due 2021 | GBP | 300 | $2,750.46$ | $2,406.52$ |
| $2.200 \%$ Senior Notes due 2024 | EUR | 650 | $5,211.24$ | $4,466.88$ |
| $4.500 \%$ Senior Notes due 2027 | USD | 500 | $3,156.92$ |  |

* Classified as other financial liabilities - current being maturity before March 31, 2019.


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## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(B) Senior notes (SGX-ST listed debt)

The senior notes of Tata Motors Limited and TML Holdings Pte Ltd are listed on the SGX-ST market, which is a listed market regulated by the Singapore Stock Exchange.
Details of the tranches of the senior notes outstanding at March 31, 2018 are as follows:
(₹ in crores)

| Particulars: | Currency | Amount <br> (in million) | As at <br> March 31, 2018 | As at <br> March 31, 2017 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $5.750 \%$ Senior Notes due 2024 | USD | 250 | $1,619.43$ | $1,595.81$ |
| $5.750 \%$ Senior Notes due 2021 | USD | 300 | $1,948.77$ | $1,924.98$ |
| $4.625 \%$ Senior Notes due 2020 | USD | 500 | $3,238.86$ | $3,230.53$ |

(C) Non convertible debentures amounting to ₹ $10,700.08$ crores included within long-term borrowing and ₹ $4,110.71$ crores included within current maturities of long term borrowings bear interest rate ranging from $7.28 \%$ to $11.50 \%$ and maturity ranging from April 2018 to September 2024.
(D) Loan from banks/ financial institutions consists of:
(i) Term loan amounting to ₹7,253.74 crores included within long-term borrowings and ₹1,423.25 crores included within current maturities of long term borrowings bearing floating interest rate based on marginal cost of funds lending rate (MCLR) of respective bank having maturity ranging from April, 2018 to March 2023.
(ii) External commercial borrowings in foreign currencies amounting to ₹ 629.86 crores included within long-term borrowing and ₹ 83.95 crores included within current maturities of long term borrowings bearing floating interest rate based on LIBOR maturing in May 2023.
(iii) Foreign currency term loan amounting to ₹5,828.12 crores included within long-term borrowing bearing floating interest rate that are linked to LIBOR with maturity ranging from July 2020 to July 2023.

## Short Term Borrowings - Terms:

(i) Short-term loan from banks and other parties(financial institutions) consist of cash credit, overdrafts, short term loan, bill discounting amounting to $₹ 1,096.54$ crores bearing fixed rate of interest ranging from $6.77 \%$ to $8.70 \%$ and $₹ 5,030.85$ crores bear floating rate of interest based on MCLR of respective banks and other bench mark rates.
(ii) Commercial paper are unsecured short term papers, issued at discount bearing no coupon interest. The yield on commercial paper issued by the Company ranges from $6.08 \%$ to $8.15 \%$.

## 26. Other financial liabilities - non-current

|  |  | As at | As at |
| :--- | :--- | ---: | ---: |
|  | March 31, 2018 | March 31, 2017 |  |
| a) | Derivative financial instruments | $2,450.20$ | $11,259.57$ |
| b) | Liability towards employee separation scheme | 85.22 | 72.36 |
| c) | Others | 203.72 | $\mathbf{7 7 . 6 5}$ |
| Total | $\mathbf{2 , 7 3 9 . 1 4}$ | $\mathbf{1 1 , 4 0 9 . 5 8}$ |  |

## 27. Other financial liabilities - current

|  | As at March 31,2018 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ |
| :---: | :---: | :---: |
| a) Current maturities of long-term borrowings | 10,956.12 | 4,114.86 |
| b) Interest accrued but not due on borrowings | 1,095.72 | 943.24 |
| c) Liability towards vehicles sold under repurchase arrangements | 4,423.58 | 2,828.38 |
| d) Liability for capital expenditure | 8,219.45 | 3,120.40 |
| e) Deposits and retention money | 202.29 | 201.50 |
| f) Derivative financial instruments | 6,207.66 | 14,257.95 |
| g) Deferred payment liability | - | 70.08 |
| h) Liability towards Investors Education and Protection Fund |  |  |
| under Section 125 of the Companies Act, 2013 (IEPF) not due | 22.79 | 27.75 |
| i) Others | 139.88 | 70.67 |
| Total | 31,267.49 | 25,634.83 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ |
| :---: | :---: | :---: |
| Notes: |  |  |
| Current maturities of long term borrowings consist of : |  |  |
| i) Privately placed Non-Convertible Debentures (Secured) | 2,524.28 | 1,852.30 |
| ii) Privately placed Non-Convertible Debentures (Unsecured) | 1,586.43 | 950.00 |
| iii) Collateralised debt obligation | 728.09 | 573.39 |
| iv) Finance lease obligation | 22.23 | 22.13 |
| v) Senior Notes | 4,584.47 | - |
| vi) Term loans from banks and others | 1,510.62 | 717.04 |
| Total | 10,956.12 | 4,114.86 |

28. Provisions

|  |  | (₹ in crores) |
| :---: | :---: | :---: |
|  | As at March 31, 2018 | As at March 31, 2017 |
| Non-current |  |  |
| a) Employee benefits obligations | 738.00 | 732.97 |
| b) Product warranty | 9,453.60 | 7,360.69 |
| c) Legal and product liability | 219.95 | 384.52 |
| d) Provision for residual risk | 254.76 | 219.07 |
| e) Provision for environmental liability | 150.05 | 178.00 |
| f) Annual maintenance contract | 9.26 | 16.66 |
| g) Other provisions | 122.82 | 112.55 |
| Total | 10,948.44 | 9,004.46 |
| Current |  |  |
| a) Employee benefit obligations | 106.64 | 68.93 |
| b) Product warranty | 6,481.50 | 4,670.64 |
| c) Legal and product liability | 1,099.92 | 881.49 |
| d) Provision for residual risk | 62.20 | 54.80 |
| e) Provision for environmental liability | 97.88 | 96.58 |
| f) Annual maintenance contract | 46.20 | 33.73 |
| g) Other provisions | 59.16 | 1.59 |
| Total | 7,953.50 | 5,807.76 |


|  | Year ended March 31, 2018 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Product warranty | Legal and product |  |  |
| Liability |  |  |  |  | | Provision for |
| ---: |
| residual risk | | Provision for <br> environmental <br> liability |
| ---: |
| Balance at the beginning |

* Provision made during the year includes estimated recovery from supplies ₹ $1,042.93$ crores.


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 29. Other non-current liabilities*

|  |  |  | As at | As at <br> March 31, 2017 |
| :--- | :--- | ---: | ---: | ---: |
| a) | Deferred revenue | March 31,2018 | $7,001.76$ | $5,161.37$ |
| b) | Employee benefits obligations | $4,100.76$ | $11,984.02$ |  |
| c) | Others | 62.67 | $\mathbf{2 4 7 . 1 7}$ |  |
|  | Total | $11,165.19$ | $\mathbf{1 7 , 3 9 2 . 5 6}$ |  |

*Excludes ₹ 246.57 crores classified as held for sale as at March 31, 2018.
30. Other current liabilities*

|  |  | As at <br> As at |  |
| :--- | :--- | ---: | ---: |
| a) | Advances received from customers | March 31,2018 | March 31, 2017 |
| b) | Statutory dues (VAT, Excise, Service Tax, GST, Octroi etc) | $1,431.25$ | $1,711.15$ |
| c) | Deferred revenue | $3,176.86$ | $2,658.93$ |
| d) | Others | $2,411.53$ | $1,764.98$ |
|  | Total | 614.91 | 266.78 |

Deferred revenue include:
(i) ₹ 187.67 crores as at March 31,2018 and ₹ 227.92 crores as at March 31,2017 grants relating to property, plant and equipment relate to duty saved on import of capital goods and spares under the EPCG scheme. Under such scheme, the Company is committed to export prescribed times of the duty saved on import of capital goods over a specified period of time. In case such commitments are not met, the Company would be required to pay the duty saved along with interest to the regulatory authorities.
(ii) ₹ $2,702.00$ crores as at March 31,2018 ( $₹ 2,047.24$ crores as at March 31,2017 ) relating to Research and Development Expenditure Credit (RDEC) on qualifying expenditure incurred since April 1, 2013.

* Excludes ₹ 174.89 crores classified as held for sale as at March 31, 2018.


## 31. Revenue from Operations

|  |  | Year ended <br> March 31, <br> 2018 | Year ended <br> March 31, <br> 2017 |
| :--- | :--- | ---: | ---: |
| a) | Sale of products (refer note 1 \& 2 below) | $283,748.32$ | $265,436.34$ |
| b) | Sale of services | $3,033.90$ | $2,432.51$ |
| c) | Finance revenues | $2,604.03$ | $2,429.23$ |
| d) | Other operating revenues (refer note 3 below) | $6,023.09$ | $\mathbf{4 , 1 9 4 . 0 4}$ |
|  | Total | $\mathbf{2 9 5 , 4 0 9 . 3 4}$ | $\mathbf{2 7 4 , 4 9 2 . 1 2}$ |

## Note:

(1) Includes exchange gain/(loss) (net) on hedges reclassified from hedge reserve to
(10,274.11)
(9,928.70) statement of profit or loss
(2) Consequent to the introduction of Goods and Service Tax (GST) with effect from July 1, 2017, Central Excise, Value Added Tax (VAT), etc have been replaced by GST. In accordance with Ind AS 18 on Revenue and Schedule III of the Companies Act, 2013, GST, GST Compensation Cess, etc. are not included in sale of products for applicable periods. In view of the aforesaid restructuring

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

of indirect taxes, sale of products for the year ended March 31, 2018 are not comparable with the previous periods. Following additional information is being provided to facilitate such comparison:
(₹ in crores)

|  |  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | :--- | ---: | ---: | ---: |
| a) | Sale of products | $283,748.32$ | $265,436.34$ |
| b) | Excise duty | $(1,166.77)$ | $(4,642.46)$ |
| c) | Sale of products (net of excise duty) (a)- (b) | $\mathbf{2 8 2 , 5 8 1 . 5 5}$ | $\mathbf{2 6 0 , 7 9 3 . 8 8}$ |

3) Other operating revenue include incentives form Governments of $₹ 1,555.58$ crores and $₹ 1,485.63$ crores for the year ended March 31, 2018 and 2017, respectively. This includes ₹ 387.67 crores and ₹ 561.04 crores, for the year ended March 31,2018 and 2017, respectively, received by a foreign subsidiary as an indirect tax incentive that requires the subsidiary to meet certain criteria relating to vehicle efficiency and investment in engineering and research and development and ₹ 338.78 crores and ₹ 504.72 crores, for the year ended March 31, 2018 and 2017, respectively for Research and Development Expenditure Credit (RDEC) on qualifying expenditure.

## 32. Other income

|  |  | Year ended <br> March 31, | Year ended <br> March 31, |
| :--- | :--- | ---: | ---: |
|  | 2018 | 2017 |  |
| a) | Interest income | 711.81 | 562.21 |
| b) | Dividend income | 15.77 | 10.51 |
| c) | Profit on sale of investments measured at FVTPL | 129.26 | 176.14 |
| d) | MTM on investments measured at FVTPL | 32.05 | 5.68 |
| Total | 888.89 | $\mathbf{7 5 4 . 5 4}$ |  |

## 33. Employee benefits expense

|  |  | Year ended <br> March 31, | Year ended <br> March 31, |
| :--- | ---: | ---: | ---: | ---: |
|  |  | 2018 | 2017 |
| a) | Salaries, wages and bonus | $23,686.45$ | $22,409.51$ |
| b) Contribution to provident fund and other funds | $3,218.30$ | $2,826.23$ |  |
| c) | Staff welfare expenses | $3,395.34$ | $\mathbf{3 , 0 9 7 . 1 5}$ |
|  | Total | $\mathbf{3 0 , 3 0 0 . 0 9}$ | $\mathbf{2 8 , 3 3 2 . 8 9}$ |

A subsidiary of the Company operates a Long Term Incentive Plan (LTIP) arrangement for certain employees. The scheme provides a cash payment to the employee based on a specific number of phantom shares at grant and the share price of Tata Motors Limited at the vesting date. The cash payment is dependent on the performance of the underlying shares of Tata Motors Limited over the 3 year vesting period and continued employment at the end of the vesting period. The fair value of the awards is calculated using a BlackScholes model at the grant date. The fair value is updated at each reporting date as the awards are accounted for as cash-settled plan. The inputs into the model are based on the Tata Motors Limited historic data, the risk-free rate and the weighted average fair value of shares, in the scheme at the reporting date. During the year ended March 31, 2016, the subsidiary company issued its final LTIP based on the share price of Tata Motors Limited. The amount released in relation to the LTIP was ₹ 8.55 crores and ₹ 70.13 crores for the years ended March 31, 2018 and 2017, respectively. The Company considers these amounts as not material and accordingly has not provided further disclosures as required by Ind AS 102 "Share-based payment".
During the year ended March 31, 2017, the subsidiary has launched a new long-term employment benefit scheme which provides a cash payment to certain employees based on subsidiary's performance against long-term business metrics. This new LTIP scheme has been accounted for in accordance with Ind AS 19 "Employee benefits".

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 34. Finance costs

(₹ in crores)

|  | Year ended March 31, 2018 | Year ended March 31, 2017 |
| :---: | :---: | :---: |
| a) Interest | 4,987.93 | 4,778.68 |
| b) Less: Interest capitalised* | $(1,294.32)$ | $(1,294.10)$ |
| c) Add: Exchange fluctuation considered as interest cost | 6.19 | - |
|  | 3,699.80 | 3,484.58 |
| d) Discounting charges | 981.99 | 753.43 |
| Total | 4,681.79 | 4,238.01 |

* Represents borrowing costs capitalised during the year on qualifying assets (property plant and equipment and product development).
The weighted average rate for capitalisation of interest relating to general borrowings was approximately $4.26 \%$ and $4.40 \%$ for the years ended March 31, 2018 and 2017, respectively.

35. Other expenses

|  |  | Year ended <br> March 31, <br> 2018 | Year ended <br> March 31, |
| :--- | :--- | ---: | ---: |
| 2017 |  |  |  |

## Note

Works operation and other expenses :

|  |  | Year ended <br> March 31, <br> 2018 | Year ended <br> March 31, <br> 2017 |
| :--- | :--- | ---: | ---: |
| (i) | Auditors' remuneration |  |  |
| (i) Audit fees | 55.59 |  |  |
| (ii) Tax Audit fees | 1.62 | 59.28 |  |
| (iii) All other fees | 4.72 | 2.70 |  |
| Total | 61.93 | 4.07 |  |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 36. Employee benefits

## Defined Benefit Plan

Pension and post retirement medical plans
The following table sets out the funded and unfunded status and the amounts recognised in the financial statements for the pension and the post retirement medical plans in respect of Tata Motors, its Indian subsidiaries and joint operations:
(₹ in crores)

|  | Pension benefits |  | Post retirement medical benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at March } \\ 31,2018 \end{array}$ | As at March 31, 2017 | $\begin{array}{r} \text { As at March } \\ 31,2018 \end{array}$ | As at March 31, 2017 |
| Change in defined benefit obligations: |  |  |  |  |
| Defined benefit obligation, beginning of the year | 980.76 | 923.86 | 183.86 | 160.05 |
| Current service cost | 72.25 | 65.71 | 10.20 | 8.19 |
| Interest cost | 68.76 | 69.51 | 13.06 | 12.33 |
| Remeasurements (gains) / losses |  |  |  |  |
| Actuarial (gains) / losses arising from changes in demographic assumptions | (16.03) | (0.96) | (11.40) | 2.17 |
| Actuarial (gains) / losses arising from changes in financial assumptions | 22.88 | 16.01 | (2.70) | 21.82 |
| Actuarial (gains) / losses arising from changes in experience adjustments | 10.50 | (6.50) | (28.96) | (10.46) |
| Benefits paid from plan assets | (116.85) | (77.89) | - | - |
| Benefits paid directly by employer | (5.98) | (8.98) | (10.01) | (10.24) |
| Past service cost - Plan amendment | 8.50 | - | - | - |
| Defined benefit obligation, end of the year | 1,024.79 | 980.76 | 154.05 | 183.86 |
| Change in plan assets: |  |  |  |  |
| Fair value of plan assets, beginning of the year | 841.78 | 799.69 | - | - |
| Interest income | 63.33 | 60.05 | - | - |
| Remeasurements gains / (losses) |  |  |  |  |
| Return on plan assets, (excluding amount included in net Interest cost) | (2.69) | 26.41 | - | - |
| Employer's contributions | 120.47 | 33.52 | - | - |
| Benefits paid | (116.85) | (77.89) | - | - |
| Fair value of plan assets, end of the year | 906.04 | 841.78 | - | - |
| Amount recognised in the balance sheet consists of: |  |  |  |  |
| Present value of defined benefit obligation | 1,024.79 | 980.76 | 154.05 | 183.86 |
| Fair value of plan assets | 906.04 | 841.78 | - | - |
| Net liability | (118.75) | (138.98) | (154.05) | (183.86) |
| Amounts in the balance sheet: |  |  |  |  |
| Non-current assets | 1.57 | 6.55 | - | - |
| Non-current liabilities | (106.98) | (145.53) | (142.01) | (183.86) |
| Liabilities for asset classified as held for sale | (13.34) | - | (12.04) | - |
| Net liability | (118.75) | (138.98) | (154.05) | (183.86) |

## TニTA MOTORS

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

Total amount recognised in other comprehensive income consists of:

|  | Pension benefits |  | Post retirement medical benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at March } \\ 31,2018 \end{array}$ | As at March 31, 2017 | $\begin{array}{r} \text { As at March } \\ 31,2018 \end{array}$ | $\begin{array}{r} \hline \text { As at March } \\ 31,2017 \\ \hline \end{array}$ |
| Remeasurements (gains) / losses | (6.66) | (26.70) | (38.22) | 4.84 |
|  | (6.66) | (26.70) | (38.22) | 4.84 |

Information for funded plans with a defined benefit obligation in excess of plan assets:

|  | Pension benefits |  |
| :--- | ---: | ---: |
|  | As at | As at |
|  | March 31,2018 | March 31, 2017 |
|  | 141.08 | 795.37 |
| Defined benefit obligation | 126.29 | 757.55 |
| Fair value of plan assets |  |  |

Information for funded plans with a defined benefit obligation less than plan assets:

|  | Pension benefits |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ |
|  |  |  |
| Defined benefit obligation | 778.18 | 77.69 |
| Fair value of plan assets | 779.75 | 84.23 |

Information for unfunded plans:

|  | Pension benefits |  | Post retirement medical benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | As at March 31, 2017 |
|  |  |  |  |  |
| Defined benefit obligation | 105.53 | 107.70 | 154.05 | 183.86 |

Net pension and post retirement medical cost consist of the following components:

|  | Pension benefits |  | Post retirement medical benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended March 31, 2018 | Year ended March 31, 2017 | Year ended March 31, 2018 | Year ended March 31, 2017 |
|  |  |  |  |  |
| Service cost | 72.25 | 65.71 | 10.20 | 8.19 |
| Net interest cost / (income) | 5.43 | 9.46 | 13.06 | 12.33 |
| Past service cost - Plan amendment | 8.50 | - | - | - |
| Net periodic cost | 86.18 | 75.17 | 23.26 | 20.52 |

Other changes in plan assets and benefit obligation recognised in other comprehensive income.

|  | Pension benefits |  | Post retirement medical benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended March 31, 2018 | Year ended March 31, 2017 | Year ended March 31, 2018 | Year ended March 31, 2017 |
|  |  |  |  |  |
| Remeasurements |  |  |  |  |
| Return on plan assets, (excluding amount included in net Interest expense) | 2.69 | (26.41) | - | - |
| Actuarial (gains)/losses arising from changes in demographic assumptions | (16.03) | (0.96) | (11.40) | 2.17 |
| Actuarial (gains)/losses arising from changes in financial assumptions | 22.88 | 16.01 | (2.70) | 21.82 |
| Actuarial (gains)/losses arising from changes in experience adjustments on plan liabilities | 10.50 | (6.50) | (28.96) | (10.46) |
| Total recognised in other comprehensive income | 20.04 | (17.86) | (43.06) | 13.53 |
| Total recognised in statement of profit and loss and other comprehensive income | 106.22 | 57.31 | (19.80) | 34.05 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The assumptions used in accounting for the pension and post retirement medical plans are set out below:

|  | Pension benefits |  | Post retirement medical benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | As at March 31, 2018 | As at <br> March 31, 2017 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | As at March 31, 2017 |
| Discount rate | 7.5\%-8.0\% | 6.75\%-7.5\% | 8.0\% | 7.3\% |
| Rate of increase in compensation |  |  |  |  |
| level of covered employees | 5.0\%-12.0\% | 4.0\% - 11.0\% | NA | NA |
| Increase in health care cost | NA | NA | 6.0\% | 6.0\% |

## Plan Assets

The fair value of Company's pension plan asset as of March 31, 2018 and 2017 by category are as follows:

| Asset category: | Pension benefits |  |
| :--- | ---: | :--- | ---: |
|  | As at | As at |
| Cash and cash equivalents | March 31, 2018 | March 31,2017 |
| Debt instruments (quoted) | $6.0 \%$ | $1.0 \%$ |
| Debt instruments (unquoted) | $68.4 \%$ | $72.0 \%$ |
| Equity instruments (quoted) | $0.3 \%$ | $5.0 \%$ |
| Deposits with Insurance companies | $1.7 \%$ | $1.0 \%$ |
|  | $23.6 \%$ | $21.0 \%$ |

The Company's policy is driven by considerations of maximizing returns while ensuring credit quality of the debt instruments. The asset allocation for plan assets is determined based on investment criteria prescribed under the Indian Income Tax Act, 1961, and is also subject to other exposure limitations. The Company evaluates the risks, transaction costs and liquidity for potential investments. To measure plan asset performance, the Company compares actual returns for each asset category with published bench marks.

The weighted average duration of the defined benefit obligation as at March 31, 2018 is 14.51 years (2017 : 16.06 years)
The Company expects to contribute ₹ 85.63 crores to the funded pension plans in Fiscal 2019.
The table below outlines the effect on the service cost, the interest cost and the defined benefit obligation in the event of a decrease/ increase of $1 \%$ in the assumed discount rate, salary escalation and health care cost:

| Assumption | Change in assumption | Impact on defined benefit <br> obligation | Impact on service cost and <br> interest cost |
| :--- | ---: | ---: | ---: | ---: |
| Discount rate | Increase by 1\% | Decrease by ₹ 91.80 crores | Decrease by ₹ 21.11 crores |
| Salary escalation rate | Decrease by $1 \%$ | Increase by ₹ 106.73 crores | Increase by ₹ 21.67 crores |
|  | Increase by $1 \%$ | Increase by ₹ 81.51 crores | Increase by ₹ 19.50 crores |
| Health care cost | Decrease by $1 \%$ | Decrease by ₹ 72.24 crores | Decrease by ₹ 18.62 crores |
|  | Increase by $1 \%$ | Increase by ₹ 19.12 crores | Increase by ₹ 4.57 crores |

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## Severance indemnity plan

Severance indemnity is a funded plan of Tata Daewoo Commercial Vehicles Limited (TDCV), a subsidiary of Tata Motors Limited.

The following table sets out, the amounts recognised in the financial statements for the severance indemnity plan.
(₹ in crores)

|  | As at March 31, 2018 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2017 \end{array}$ |
| :---: | :---: | :---: |
| Change in defined benefit obligation: |  |  |
| Defined benefit obligation, beginning of the year | 348.26 | 333.92 |
| Service cost | 45.26 | 48.62 |
| Interest cost | 7.90 | 6.34 |
| Remeasurements (gains) / losses |  |  |
| Actuarial (gains) / losses arising from changes in financial assumptions | (0.14) | (15.65) |
| Actuarial (gains) / losses arising from changes in experience adjustments on plan Liabilities | 14.70 | (19.53) |
| Benefits paid from plan assets | (7.08) | (4.26) |
| Benefits paid directly by employer | (3.49) | (1.35) |
| Foreign currency translation | 20.22 | 0.17 |
| Defined benefit obligation, end of the year | 425.63 | 348.26 |
| Change in plan assets: |  |  |
| Fair value of plan assets, beginning of the year | 324.53 | 261.76 |
| Interest income | 8.15 | 5.58 |
| Remeasurements gain / (loss) |  |  |
| Return on plan assets, (excluding amount included in net Interest expense) | (5.13) | (2.54) |
| Employer's contributions | 65.64 | 64.64 |
| Benefits paid | (7.08) | (4.68) |
| Foreign currency translation | 19.25 | (0.23) |
| Fair value of plan assets, end of the year | 405.36 | 324.53 |

Amount recognised in the balance sheet consist of:

|  | As at <br> As at |  |
| :--- | ---: | ---: |
| Present value of defined benefit obligation | March 31, 2018 | March 31, 2017 |
| Fair value of plan assets | 425.63 | 348.26 |
| Net liability | 405.36 | 324.53 |
| Amounts in the balance sheet: | $\mathbf{( 2 0 . 2 7 )}$ | $\mathbf{( 2 3 . 7 3 )}$ |
| Non- current liabilities | $(20.27)$ | $(23.73)$ |

Total amount recognised in other comprehensive income for severance indemnity consists of:

|  | As at | As at |
| :--- | ---: | ---: |
| Remeasurements (gains) / losses | March 31, 2018 | March 31, 2017 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| Net severance indemnity cost consist of the following components: |  | (₹ in crores) |
| :--- | ---: | ---: | ---: |

Other changes in plan assets and benefit obligation recognised in other comprehensive income for severance indemnity plan:

|  | Year ended <br> March 31, 2018 |
| :--- | ---: |
| Remeasurements (gains) / losses | Year ended <br> March 31, 2017 |
| Return on plan assets, (excluding amount included in net Interest expense) | 5.13 |
| Actuarial (gains) / losses arising from changes in financial assumptions | $(0.14)$ |
| Actuarial (gains) / losses arising from changes in experience adjustments on plan liabilities | 14.70 |
| Total recognised in other comprehensive income | 19.69 |
| Total recognised in statement of profit and loss and other comprehensive income | $\mathbf{6 4 . 7 0}$ |

The assumptions used in accounting for the Severance indemnity plan is set out below:

|  | As at <br> As at | March 31,2018 | March 31, 2017 |
| :--- | ---: | ---: | ---: |
| Discount rate | $2.8 \%$ | $2.3 \%$ |  |
| Rate of increase in compensation level of covered employees | $3.5 \%$ | $3.0 \%$ |  |

The table below outlines the effect on the service cost, the interest cost and the defined benefit obligation in the event of a decrease/ increase of $1 \%$ in the assumed rate of discount rate, salary escalation rate:

| Assumption | Change in assumption | Impact on defined benefit <br> obligation | Impact on service cost and <br> interest cost |
| :--- | ---: | ---: | ---: | ---: |
| Discount rate | Increase by $1 \%$ | Decrease by ₹ 41.49 crores | Decrease by ₹ 11.32 crores |
|  | Decrease by $1 \%$ | Increase by ₹ 48.43 crores | Increase by ₹ 12.43 crores |
| Salary escalation rate |  |  |  |

Severance indemnity plans asset allocation by category is as follows:

|  | As at <br> As at |  |  |
| :--- | ---: | ---: | ---: |
| Deposit with banks | March 31, 2018 | $100 \%$ | $100 \%$ |
| The weighted average duration of the defined benefit obligation as at March 31, 2018 is 10.65 years (2017: 10.85 years) |  |  |  |
| The Company expects to contribute ₹ 23.79 crores to the funded severance indemnity plans in Fiscal 2019. |  |  |  |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## Jaguar Land Rover Pension plan

Jaguar Land Rover Ltd UK, have pension arrangements providing qualifying employees with defined benefits related to pay and service as set out in the rules of each fund.

The UK defined benefit schemes are administered by a separate fund that is legally separated from the Company. The trustees of the pension schemes are required by law to act in the interest of the fund and of all relevant stakeholders in the scheme is responsible for the investment policy with regard to the assets of the schemes and all other governance matters. The board of trustees must be composed of representatives of the Company and plan participants in accordance with the plan's regulations.

Through its defined benefit pension plans the Company is exposed to a number of risks, the most significant of which are detailed below:

## Asset volatility

The plan liabilities are calculated using a discount rate set with references to corporate bond yields; if plan assets under perform compared to the corporate bonds discount rate, this will create or increase a deficit. The defined benefit plans hold a significant proportion of equity type assets, which are expected to outperform corporate bonds in the long-term while providing volatility and risk in the short-term.

As the plans mature, the Company intends to reduce the level of investment risk by investing more in assets that better match the liabilities.

However, the Company believes that due to the long-term nature of the plan liabilities and the strength of the supporting group, a level of continuing equity type investments is an appropriate element of the Company's long term strategy to manage the plans efficiently.

## Changes in bond yields

A decrease in corporate bond yields will increase plan liabilities, although this is expected to be partially offset by an increase in the value of the plans' bond holdings and interest rate hedging instruments.

## Inflation risk

Some of the Company's pension obligations are linked to inflation, and higher inflation will lead to higher liabilities (although, in most cases, caps on the level of inflationary increases are in place to protect the plan against extreme inflation). The plans hold a significant proportion of assets in index linked gilts, together with other inflation hedging instruments and also assets which are more loosely correlated with inflation. However an increase in inflation will also increase the deficit to some degree.

## Life expectancy

The majority of the plan's obligations are to provide benefits for the life of the member, so increases in life expectancy will result in an increase in the plan's liabilities. This is particularly significant in the UK defined benefit plans, where inflationary increases result in higher sensitivity to changes in life expectancy.

The following table sets out the disclosure pertaining to employee benefits of Jaguar Land Rover Limited
(₹ in crores)

|  | Pension benefits |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March } 31,2017 \end{array}$ |
| Change in defined benefit obligation: |  |  |
| Defined benefit obligation, beginning of the year | 80,667.69 | 73,179.07 |
| Service cost | 1,856.13 | 1,735.73 |
| Interest cost | 2,058.43 | 2,410.74 |
| Remeasurements (gains) / losses |  |  |
| Actuarial (gains)/Losses arising from changes in demographic assumptions | $(1,799.04)$ | (666.24) |
| Actuarial (gains)/losses arising from changes in financial assumptions | $(3,017.78)$ | 20,469.33 |
| Actuarial (gains)/losses arising from changes in experience adjustments on plan liabilities | (848.75) | $(1,867.22)$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  | Pension benefits |  |
| :---: | :---: | :---: |
|  | As at March 31, 2018 | As at March 31, 2017 |
| Past service cost | $(3,609.01)$ | - |
| Plan settlement | (180.76) | - |
| Benefits paid | $(8,444.13)$ | $(1,972.42)$ |
| Member contributions | 32.48 | 17.53 |
| Foreign currency translation | 10,064.78 | $(12,638.83)$ |
| Defined benefit obligation, end of the year | 76,780.04 | 80,667.69 |
|  |  |  |
| Change in plan assets: |  |  |
| Fair value of plan assets, beginning of the year | 68,845.49 | 67,803.30 |
| Interest Income | 1,866.13 | 2,261.71 |
| Remeasurements gains / (losses) |  |  |
| Return on plan assets, (excluding amount included in net Interest expense) | (997.46) | 10,072.49 |
| Employer's contributions | 2,455.42 | 1,989.95 |
| Members contributions | 32.48 | 17.53 |
| Plan settlement | (174.95) | - |
| Benefits paid | $(8,444.13)$ | (1,972.42) |
| Expenses paid | (77.77) | (78.90) |
| Foreign currency translation | 9,232.68 | $(11,248.17)$ |
| Fair value of plan assets, end of the year | 72,737.89 | 68,845.49 |

Amount recognised in the balance sheet consist of:

|  | Pension benefits |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | As at March 31, 2017 |
| Present value of defined benefit obligation | 76,780.04 | 80,667.69 |
| Fair value of plan assets | 72,737.89 | 68,845.49 |
| Net liability | $(4,042.15)$ | (11,822.20) |
| Amount recognised in the balance sheet consist of: |  |  |
| Non- current assets | - | 3.81 |
| Non -current liabilities | $(4,042.15)$ | $(11,826.01)$ |
| Net liability | $(4,042.15)$ | (11,822.20) |

Total amount recognised in other comprehensive income consist of:

|  | Pension benefits |  |
| :--- | ---: | ---: | ---: |
|  | As at | As at |
| Remeasurements (gains) / losses | March 31, 2018 | March 31, 2017 |
|  | $(1,649.79)$ | $3,018.32$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

Net pension and post retirement cost consist of the following components:
(₹ in crores)

|  | Pension benefits |  |
| :---: | :---: | :---: |
|  | Year ended March 31, 2018 | Year ended March 31, 2017 |
| Current service cost | 1,856.13 | 1,735.73 |
| Past service cost | $(3,609.01)$ |  |
| Administrative expenses | 77.77 | 78.90 |
| Plan settlement | (5.81) |  |
| Net interest cost / (income) (Including onerous obligations) | 192.30 | 149.03 |
| Net periodic pension cost | $(1,488.62)$ | 1,963.66 |

Amount recognised in other comprehensive income

|  | Pension benefits <br> Year ended <br> March 31,2018 | Year ended <br> March 31, 2017 |
| :--- | ---: | ---: |
|  | $(1,799.04)$ | $(666.24)$ |
| Actuarial (gains) / losses arising from changes in demographic assumptions | $(3,017.78)$ | $20,469.33$ |
| Actuarial (gains) / losses arising from changes in financial assumptions | $(848.75)$ | $(1,867.22)$ |
| Actuarial (gains) / losses arising from changes in experience adjustments on plan liabilities | 997.46 | $(10,072.49)$ |
| Return on plan assets, (excluding amount included in net Interest expense) | - | $(17.53)$ |
| Change in onerous obligation, excluding amounts included in interest expenses | $(4,668.11)$ | $\mathbf{7 , 8 4 5 . 8 5}$ |
| Total recognised in other comprehensive income | $(6,156.73)$ | $\mathbf{9 , 8 0 9 . 5 1}$ |
| Total recognised in statement of profit and loss and other comprehensive income |  |  |

The assumptions used in accounting for the pension plans are set out below:

|  | Pension benefits |  |
| :--- | ---: | ---: | ---: |
|  | As at | As at |
|  | March 31, 2018 | March 31, 2017 |
| Discount rate | $2.7 \%$ | $2.6 \%$ |
| Expected rate of increase in compensation level of covered employees | $2.3 \%$ | $3.7 \%$ |
| Inflation increase | $3.1 \%$ | $3.2 \%$ |

For the valuation as at March 31, 2018, the mortality assumptions used are the SAPS base table, in particular S2PxA tables and the Light table for members of the Jaguar Executive Pension Plan.

For the Jaguar Pension Plan, scaling factors of $113 \%$ to $119 \%$ have been used for male members and scaling factors of $102 \%$ to $114 \%$ have been used for female members.

For the Land Rover Pension Scheme, scaling factors of 108\% to 113\% have been used for male members and scaling factors of $102 \%$ to $111 \%$ have been used for female members.

For the Jaguar Executive Pension Plan, an average scaling factor of $95 \%$ has been used for male members and an average scaling factor of $85 \%$ has been used for female members.

For the valuation as at March 31, 2017, the mortality assumption used are the SAPS base table, in particular S2NxA tables and the light table for member of Jaguar Executive Pension Plan. A scaling factor of $120 \%$ for males and $110 \%$ for females has been used for Jaguar Pension Plan, 115\% for males and 105\% for females for Land Rover Pension scheme, and 95\% for males and 85\% for females for the Jaguar Executive Pension Plan.

There is an allowance for future improvements in line with the CMI (2017) projections and an allowance for long-term improvements of $1.25 \%$ per annum ( 2017 , CMI (2014) projections with $1.25 \%$ per annum improvements).
The assumed life expectations on retirement at age 65 are (years)
Retiring today :

| Males | 21.3 | 21.5 |
| :--- | ---: | :---: |
| Females | 23.4 | 24.5 |
| Retiring in 20 years : |  | 22.5 |
| Males | 25.1 | 23.3 |
| Females | 26.3 |  |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

Pension plans asset allocation by category is as follows:
(₹ in crores)

|  | As at March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  |  | 2017 |  |  |
|  | Quoted * | Unquoted | Total | Quoted * | Unquoted | Total |
| Equity Instruments |  |  |  |  |  |  |
| Information Technology | 1,218.16 | - | 1,218.16 | 1,149.04 | - | 1,149.04 |
| Energy | 516.79 | - | 516.79 | 493.60 | - | 493.60 |
| Manufacturing | 885.93 | - | 885.93 | 841.55 | - | 841.55 |
| Financials | 1,393.50 | - | 1,393.50 | 1,327.06 | - | 1,327.06 |
| Others | 3,848.27 | - | 3,848.27 | 3,649.43 | - | 3,649.43 |
|  | 7,862.65 | - | 7,862.65 | 7,460.68 | - | 7,460.68 |
| Debt Instruments |  |  |  |  |  |  |
| Government | 35,169.67 | - | 35,169.67 | 23,709.13 | - | 23,709.13 |
| Corporate Bonds (Investment Grade) | 184.57 | 16,943.46 | 17,128.03 | 161.84 | 16,758.23 | 16,920.07 |
| Corporate Bonds (Non Investment Grade) | - | 5,389.42 | 5,389.42 | 995.30 | 3,350.03 | 4,345.33 |
|  | 35,354.24 | 22,332.88 | 57,687.12 | 24,866.27 | 20,108.26 | 44,974.53 |


| Property Funds |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UK | - | 1,522.70 | 1,522.70 | - | 1,537.45 | 1,537.45 |
| Other | - | 1,476.55 | 1,476.55 | - | 1,262.33 | 1,262.33 |
|  | - | 2,999.25 | 2,999.25 | - | 2,799.78 | 2,799.78 |
| Cash and Cash equivalents | 2,010.94 | - | 2,010.94 | 752.54 | - | 752.54 |
| Other |  |  |  |  |  |  |
| Hedge Funds | - | 3,285.33 | 3,285.33 | - | 3,261.02 | 3,261.02 |
| Private Markets | 18.46 | 2,325.57 | 2,344.03 | - | 1,407.98 | 1,407.98 |
| Alternatives | 4,337.38 | 1,974.89 | 6,312.27 | 2,646.04 | 3,066.81 | 5,712.85 |
|  | 4,355.84 | 7,585.79 | 11,941.63 | 2,646.04 | 7,735.81 | 10,381.85 |


| Derivatives |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Foreign exchange contracts | - | 9.23 | 9.23 | - | 137.56 | 137.56 |  |
| Interest Rate and inflation | - | $2,104.10$ | $2,104.10$ | - | $9,159.98$ | $9,159.98$ |  |
|  |  | - | $2,113.33$ | $2,113.33$ | - | $9,297.54$ | $9,297.54$ |
|  |  | - | $(11,877.03)$ | $(11,877.03)$ | - | $(6,821.43)$ | $(6,821.43)$ |
| Collateralised debt obligations | $49,583.67$ | $23,154.22$ | $72,737.89$ | $35,725.53$ | $33,119.96$ | $68,845.49$ |  |
| Total |  |  |  |  |  |  |  |

* determined on the basis of quoted prices for identical assets or liabilities in active markets.

The split of Level 1 assets is $71 \%$ (2017: 66\%), Level 2 assets $20 \%$ (2017: 27\%) and Level 3 assets $9 \%$ (2017: 7\%). Private market holdings are classified as Level 3 instruments. Included in the value for Government bonds, Interest Rate and Inflation derivatives are Repo transactions, as noted above.

## TATA MOTORS

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The sensitivity analysis below is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the consolidated balance sheet.
$\begin{array}{llllr}\hline \text { Assumption } & \text { Change in assumption } & \begin{array}{l}\text { Impact on } \\ \text { obligation }\end{array} & \text { defined }\end{array}$ benefit $\left.\begin{array}{r}\text { Impact on service cost and } \\ \text { interest cost }\end{array}\right]$

Jaguar Land Rover contributes towards the UK defined benefit schemes. Following the April 5, 2015 valuations, it is intended to eliminate the pension scheme funding deficits over the 10 years following the valuation date. As at 31 March 2018 , there is no additional liability; however, following the changes to the defined benefit schemes' rules in April 2017, an additional obligation may arise in the future. The current agreed contribution rate for defined benefit accrual is $31 \%$ of pensionable salaries in the UK. Deficit contribution levels remain in line with the schedule of contributions agreed following the 2015 statutory valuation. Both the ongoing and deficit contribution rates these are expected to reduce following the completion of the 2018 statutory valuation during 2019.
The average duration of the benefit obligation at March 31, 2018 is 20.04 years (2017: 21.60 years).
With the new benefit structure effective April 6, 2017, the expected net periodic pension cost for the year ended March 31, 2019 is ₹ $2,120.39$ crores. The Company expects to pay ₹ $2,371.71$ crores to its defined benefit schemes in the year ended March 31, 2019.
Defined contribution plan
The Company's contribution to defined contribution plans aggregated ₹ 899.59 crores, ₹ 754.95 crores for years ended March 31, 2018 and 2017, respectively.

## 37. Commitments and contingencies

In the ordinary course of business, the Company faces claims and assertions by various parties. The Company assesses such claims and assertions and monitors the legal environment on an ongoing basis, with the assistance of external legal counsel, wherever necessary. The Company records a liability for any claims where a potential loss is probable and capable of being estimated and discloses such matters in its financial statements, if material. For potential losses that are considered possible, but not probable, the Company provides disclosure in the financial statements but does not record a liability in its accounts unless the loss becomes probable.

The following is a description of claims and assertions where a potential loss is possible, but not probable. The Company believes that none of the contingencies described below would have a material adverse effect on the Company's financial condition, results of operations or cash flows.

## Litigation

The Company is involved in legal proceedings, both as plaintiff and as defendant. There are claims which the Company does not believe to be of material nature, other than those described below.

## Income Tax

The Company has ongoing disputes with income tax authorities relating to tax treatment of certain items. These mainly include disallowed expenses, the tax treatment of certain expenses claimed by the Company as deductions and the computation of, or eligibility of, the Company's use of certain tax incentives or allowances.

Most of these disputes and/or disallowances, being repetitive in nature, have been raised by the income tax authorities consistently in most of the years.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS


#### Abstract

The Company has a right of appeal to the Commissioner of Income Tax (Appeals), or CIT (A), the Dispute Resolution Panel, or DRP, and to the Income Tax Appellate Tribunal, or ITAT, against adverse decisions by the assessing officer, DRP or CIT (A), as applicable. The income tax authorities have similar rights of appeal to the ITAT against adverse decisions by the CIT (A) or DRP. The Company has a further right of appeal to the Bombay High Court or the Supreme Court against adverse decisions by the appellate authorities for matters involving substantial question of law. The income tax authorities have similar rights of appeal.


As at March 31, 2018, there are matters and/or disputes pending in appeal amounting to ₹ 303.09 crores, which includes ₹ 2.18 crores in respect of equity accounted investees (₹ 158.61 crores, which includes $₹ 2.18$ crores in respect of equity accounted investees as at March 31, 2017).

## Customs, Excise Duty and Service Tax

As at March 31, 2018, there are pending litigations for various matters relating to customs, excise duty and service tax involving demands, including interest and penalties, of ₹ $1,671.71$ crores, which includes ₹ 5.02 crores in respect of equity accounted investees (₹ $1,464.22$ crores, which includes ₹ 5.99 crores in respect of equity accounted investees as at March 31,2017 ). These demands challenged the basis of valuation of the Company's products and denied the Company's claims of Central Value Added Tax, or CENVAT, credit on inputs. The details of the demands for more than ₹ 20 crores are as follows:

The Excise Authorities have raised a demand for ₹ 90.72 crores as at March 31,2018 (₹ 90.72 crores as at March 31, 2017), on account of alleged undervaluation's of ex-factory discounts given by Company on passenger vehicles through invoices. The matter is being contested by the Company before the Bombay High Court.

As at March 31, 2018, the Excise Authorities have raised a demand and penalty of ₹ 239.95 crores ( $₹ 218.23$ crores as at March 31, 2017), due to the classification of certain chassis (as dumpers instead of goods transport vehicles) which were sent to automotive body builders by the Company, which the Excise Authorities claim requires the payment of the National Calamity Contingent Duty, or NCCD. The Company has obtained a technical expert certificate on the classification. The appeal is pending before the Custom Excise \& Service Tax Appellate Tribunal.

The Excise Authorities had denied the Company's claim of a CENVAT credit of ₹ 36.03 crores as at March 31, 2018 (₹ 24.96 crores as at March 31, 2017) claimed by the Company from Fiscal 1992 to Fiscal 2013, on technical grounds. The matter is being contested by the Company before the appellate authorities.

As at March 31, 2018, the Excise Authorities had levied penalties and interest amounting to ₹ 679.88 crores ( $₹ 679.88$ crores as at March 31, 2017) with respect to CENVAT credit claimed by the Company from March 2010 to November 2012, on inputs, stating that vehicles manufactured at Uttarakhand plant are "Exempted Products" and the Company may not claim a CENVAT credit on these vehicles. The Company has challenged this demand as NCCD and the automobile cess is assessed on those vehicles, which are "duties of excise". Therefore, the Company asserts that these vehicles are not "Exempted Products". The matter is being contested by the Company before the appellate authorities.

As at March 31, 2018, the Service Tax Authorities have raised Service Tax demand of ₹ 54.85 crores, wherein department alleged that the fee charged for securitisation contract by one of our subsidiary, TMFL are not adequate. The matter is being contested by TMFL before the appellate authorities.

As at March 31,2018 , the Excise Authorities have raised a demand amounting to ₹ 29.54 crores (₹ 29.54 crores as at March 31 , 2017) on pre-delivery inspection charges and free after-sales service charges incurred by dealers on Company's products on the alleged grounds that the pre-delivery inspection charges and free after-sales services are provided by the dealer on behalf of the Company and should be included in excisable value of the vehicle. The case is pending before Tribunal.

As at March 31, 2018, the Exicse Authorities have confirmed demand \& penalty totalling to ₹ 90.88 crores (₹ Nil crores as at March $31,2017)$ towards vehicles allegedly sold below cost of production with an intention to penetrate the market. The matter is being contested by the Company before appellate Authorities.

As at March 31, 2018, the Exicse Authorities have filed Appeal before appellate authority against the Order of adjudicating authority allowing CENVAT credit of service tax of $₹ 36.15$ crores ( $₹ 36.15$ crores as at March 31,2017 ) availed on consulting engineers services.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## Sales Tax

The total sales tax demands (including interest and penalty), that are being contested by the Company amount to ₹ $1,096.18$ crores, which includes ₹ 10.85 crores in respect of equity accounted investees as at March 31,2018 ( $₹ 1,057.93$ crores, which includes ₹ 11.54 crores in respect of equity accounted investees, as at March 31, 2017). The details of the demands for more than ₹ 20 crores are as follows:

The Sales Tax Authorities have raised demand of ₹ 269.38 crores ( $₹ 208.59$ crores as at March 31,2017 ) towards rejection of certain statutory forms for concessional lower/nil tax rate (Form F and Form C) on technical grounds such as late submission, single form issued against different months / quarters dispatches / sales, etc. and denial of exemption from tax in absence of proof of export for certain year The Company has contended that the benefit cannot be denied on technicalities, which are being complied with. The matter is pending at various levels.

The Sales Tax authorities have denied input tax credit and levied interest and penalty thereon due to varied reasons aggregating to ₹ 435.96 crores as at March 31,2018 ( $₹ 305.46$ crores as at March 31,2017 ). The reasons for disallowing credit was mainly due to Taxes not paid by Vendors, incorrect method of calculation of set off as per the department, alleging suppression of sales as per the department etc. The matter is contested in appeal.

As at March 31, 2018, Sales Tax demand aggregating ₹ 95.75 crores has been raised by Sales Tax Authorities for non submission of Maharashtra Trial Balance. This is relating to VAT assessment for the financial year 2010-2013. The matter is contested in appeal.

As at March 31, 2018, the Sales Tax Authorities have raised demand for Entry Tax liability at various states amounting to ₹ 23.92 crores. The Company is contesting this issue.

## Other Taxes and Dues

Other amounts for which the Company may contingently be liable aggregate to ₹ 367.02 crores, which includes ₹ 1.76 crores in respect of equity accounted investees as at March 31,2018 ( $₹ 300.01$ crores, which includes ₹ 1.76 crores in respect of equity accounted investees, as at March 31, 2017). Following are the cases involving more than ₹ 20 crores:

The municipal authorities in certain states levy octroi duty (a local indirect tax) on goods brought inside the municipal limits at rates based on the classification of goods. Demands aggregating ₹ 61.65 crores as at March 31, 2018 (₹ 61.65 crores as at March 31, 2017) had been raised demanding higher octroi duties on account of classification disputes relating to components purchased for the manufacture of vehicles and retrospective increase in octroi rates relating to past periods. The dispute relating to classification is presently pending before the Bombay High Court and the other dispute is pending before the Supreme Court.

As at March 31, 2018, property tax amounting to ₹ 56.84 crores ( $₹ 53.70$ crores as at March 31,2017 ) has been demanded by the local municipal authorities in respect of vacant land of the Company in the plants in Pimpri, Chinchwad and Chikhali. The Company has filed Special Leave Petition (SLP) before the Supreme Court against an unfavorable decision of the Bombay High Court. The Supreme Court has disposed of the SLP and remanded the matter back to the local municipal corporation for fresh adjudication.

As at March 31,2018 , Sales tax / VAT amounting to ₹ 30.54 crores ( $₹ 29.95$ crores as at March 31,2017 ) has been demanded by local authorities on dealers in respect of spare parts used for carrying out warranty repairs. The dispute is pending before the Supreme Court.

## Other claims

There are other claims against the Company, the majority of which pertain to government body investigations with regards to regulatory compliances, motor accident claims, product liability claims and consumer complaints. Some of the cases also relate to the replacement of parts of vehicles and/or the compensation for deficiencies in the services by the Company or its dealers.

## Commitments

The Company has entered into various contracts with vendors and contractors for the acquisition of plant and machinery, equipment and various civil contracts of a capital nature amounting to ₹ $10,018.66$ crores, which includes ₹ 12.73 crores in respect of equity

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

accounted investees as at March 31, 2018 (₹ $19,610.93$ crores, which includes ₹ $1,403.80$ crores in respect of equity accounted investees, as at March 31, 2017), which are yet to be executed.

The Company has entered into various contracts with vendors and contractors for the acquisition of intangible assets of a capital nature amounting to ₹ 581.39 crores as at March 31,2018 , ( $₹ \mathbf{6 4 0 . 2 1}$ crores as at March 31,2017 ), which are yet to be executed.

Under the joint venture agreement with Chery Jaguar Land Rover Automotive Co. Limited, the Company is committed to contribute ₹ $3,622.12$ crores as at March 31,2018 ( $₹ 3,295.60$ crores as at March 31,2017 ) towards its share in the capital of the joint venture of which ₹ $2,975.31$ crores ( $₹ 2,707.10$ crores as at March 31,2017 ) has been contributed as at March 31,2018 . As at March 31,2018 , the Company has an outstanding commitment of ₹ 646.81 crores ( $₹ 588.50$ crores as at March 31, 2017).

The Company has contractual obligation towards Purchase Commitment for ₹ $13,222.63$ crores (₹ $12,186.90$ crores as at March 31, 2017).

## 38. Capital Management

The Company's capital management is intended to create value for shareholders by facilitating the meeting of long-term and shortterm goals of the Company.

The Company determines the amount of capital required on the basis of annual operating plans and long-term product and other strategic investment plans. The funding requirements are met through equity, convertible and non-convertible debt securities, senior notes and other long-term/short-term borrowings. The Company's policy is aimed at combination of short-term and long-term borrowings.

The Company monitors the capital structure on the basis of total debt to equity ratio and maturity profile of the overall debt portfolio of the Company.

Total debt includes all long and short-term debts as disclosed in notes 24,25 and 27 to the consolidated financial statements. Equity comprises all components excluding (profit)/loss on cash flow hedges and foreign currency translation reserve.

The following table summarizes the capital of the Company:
(₹ in crores)

|  | As at | As at |
| :--- | ---: | ---: | ---: |
|  | March 31,2018 | March 31,2017 |
| Equity* | $94,794.02$ | $81,808.56$ |
| Short-term borrowings and current portion of long-term debt | $27,750.97$ | $17,974.80$ |
| Long-term debt | $61,199.50$ | $60,629.18$ |
| Total debt | $88,950.47$ | $\mathbf{7 8 , 6 0 3 . 9 8}$ |
| Total capital (Debt + Equity) | $\mathbf{1 8 3 , 7 4 4 . 4 9}$ | $\mathbf{1 6 0 , 4 1 2 . 5 4}$ |

* Details of equity :

|  | As at <br> March 31, 2017 |  |  |
| :--- | ---: | ---: | ---: |
| Total equity as reported in balance sheet | March 31, 2018 | $95,952.97$ | $58,515.06$ |
| Currency translation reserve attributable to |  |  |  |
| $-\quad$ Shareholders of Tata Motors Limited | $(4,621.23)$ | $5,300.13$ |  |
| $-\quad$ Non-controlling interests | $(19.78)$ | 7.52 |  |
| Hedging reserve | $\mathbf{3 , 4 8 2 . 0 6}$ | $\mathbf{1 7 , 9 8 5 . 8 5}$ |  |
| Equity as reported above | $\mathbf{9 4 , 7 9 4 . 0 2}$ | $\mathbf{8 1 , 8 0 8 . 5 6}$ |  |

39. Disclosure on financial instruments
This section gives an overview of the significance of financial instruments for the Company and provides additional information on balance sheet items that contain financial instruments.
The details of significant accounting policies, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 2 to the consolidated financial statements.

## (a) Financial assets and liabilities

The following table presents the carrying amounts and fair value of each category of financial assets and liabilities as at March 31, 2018.
Cash and Investments - Investments - Investments Derivatives Derivatives Total carrying Total fair

value $\begin{array}{r}763.76 \\ 14,663.75 \\ 19,893.30 \\ 14,716.75 \\ 19,897.16 \\ 495.41 \\ \hline 2,279.66\end{array}$ \begin{tabular}{rrrr}

- \& - \& $\mathbf{2 , 2 7 9 . 6 6}$ \& $\mathbf{2 , 2 7 9 . 6 6}$ <br>
- \& - \& $8,401.65$ \& $8,401.65$ <br>
\hline- \& - \& $15,479.53$ \& $\mathbf{1 5 , 4 2 1 . 9 4}$ <br>
489.03 \& $2,357.87$ \& $\mathbf{4 , 5 6 3 . 8 7}$ \& $\mathbf{4 , 5 6 3 . 8 7}$
\end{tabular}

| 878.80 | $1,597.33$ | 3029.12 | $3,029.12$ |
| ---: | ---: | ---: | ---: |
| $1,367.83$ | $3,955.20$ | $104,183.96$ | $104,126.37$ | Derivatives other than Derivatives in hedging Other financial Total carrying value $\quad$ Total fair value 72,155.62 value 16,794.85

 $\begin{array}{rrr}7,901.42 & \mathbf{4 , 9 0 1 . 4 2} & \mathbf{4 , 9 0 1 . 4 2}\end{array}$ N
$\underset{N}{N}$
$N$
$N$


[^1]1 Inculdes ₹ $3,156.00$ crores designated as hedged item in fair value hedge relationship. This includes a loss of ₹ 92.80 crores on account of fair value changes
attributable to the hedged intrest rate risk.
Note
1 Includes USD denominated bonds designated as cash flow hedges against forecasted USD revenue amounting to ₹ $11,166.44$ crores (USD 1,700 million)
NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS
 Note:


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Level 1 to Level 3, as described below.

Quoted prices in an active market (Level 1): This level of hierarchy includes financial assets that are measured by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. This category consists quoted equity shares, quoted corporate debt instruments and mutual fund investments.

Valuation techniques with observable inputs (Level 2): This level of hierarchy includes financial assets and liabilities, measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e; as prices) or indirectly (i.e; derived from prices). This level of hierarchy includes Company's over-the-counter (OTC) derivative contracts.

Valuation techniques with significant unobservable inputs (Level 3): This level of hierarchy includes financial assets and liabilities measured using inputs that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part, using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data. The main items in this category are investments in certain unquoted debentures and equity.
(₹ in crores)


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The following table provides an analysis of fair value of financial instruments that are not measured at fair value on recurring basis, grouped into Level 1 to Level 3 categories:
(₹ in crores)

|  | As at March 31, 2018 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Level 1 |  |  |  |  |
| Level 2 | Level 3 | Total |  |  |  |
| Financial assets not measured at fair value |  |  |  |  |  |
| (a) | Investments | $12,759.47$ | - | 3.88 | $\mathbf{1 2 , 7 6 3 . 3 5}$ |
| (b) | Finance receivables | - | - | $23,823.59$ | $\mathbf{2 3 , 8 2 3 . 5 9}$ |
| $\quad$ Total | $12,759.47$ | - | $\mathbf{2 3 , 8 2 7 . 4 7}$ | $\mathbf{3 6 , 5 8 6 . 9 4}$ |  |

Financial liabilities measured at fair value

| (a) | Long-term borrowings (including current <br> maturities of long term borrowing) | $39,949.70$ | $32,922.12$ | - | $\mathbf{7 2 , 8 7 1 . 8 2}$ |
| :--- | :--- | ---: | ---: | ---: | ---: |
| (b) | Short-term borrowings | - | $16,794.85$ | - | $16,794.85$ |
| Total | $39,949.70$ | $49,716.97$ | - | $89,666.67$ |  |


|  | As at March 31, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Level 1 | Level 2 | Level 3 | Total |
| Financial assets not measured at fair value |  |  |  |  |
| (a) Investments | 12,000.21 | - | 3.88 | 12,004.09 |
| (b) Finance receivables | - | - | 17,529.04 | 17,529.04 |
| Total | 12,000.21 | - | 17,532.92 | 29,533.13 |
| Financial liabilities measured at fair value |  |  |  |  |
| (a) Long-term borrowings (including current maturities of long term borrowing) | 35,323.52 | 31,016.45 | - | 66,339.97 |
| (b) Short-term borrowings | - | 13,859.94 | - | 13,859.94 |
| (c) Other financial liabilities - non-current | - | - | - | - |
| Total | 35,323.52 | 44,876.39 | - | 80,199.91 |

The short-term financial assets and liabilities are stated at amortised cost which is approximately equal to their fair value.
Derivatives are fair valued using market observable rates and published prices together with forecast cash flow information where applicable.
The fair value of finance receivables has been estimated by discounting expected cash flows using rates at which loans of similar credit quality and maturity would be made and internal assumptions such as expected credit losses and estimated collateral value for repossessed vehicles as at March 31, 2018 and 2017. Since significant unobservable inputs are applied in measuring the fair value, finance receivables are classified in Level 3.
The fair value of borrowings which have a quoted market price in an active market is based on its market price and for other borrowings the fair value is estimated by discounting expected future cash flows, using a discount rate equivalent to the risk-free rate of return, adjusted for the credit spread considered by the lenders for instruments of similar maturity and credit quality.
Costs of certain unquoted equity instruments have been considered as an appropriate estimate of fair value because of a wide range of possible fair value measurements and Cost represents the best estimate of fair value within that range. These investments in equity instruments are not held for trading. Instead, they are held for medium or long-term strategic purpose. Upon the application of Ind AS 109, the Company has chosen to designate these investments in equity instruments as at FVTOCI as the management believe that this provides a more meaningful presentation for medium or long-term strategic investments, as opposed to reflecting changes in fair value immediately in profit or loss.
Management uses its best judgment in estimating the fair value of its financial instruments. However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Company could have realised or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

## TATA MOTORS

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## Offsetting

Certain financial assets and financial liabilities are subject to offsetting where there is currently a legally enforceable right to set off recognised amounts and the Company intends to either settle on a net basis, or to realise the asset and settle the liability, simultaneously.

Certain derivative financial assets and financial liabilities are subject to master netting arrangements, whereby in the case of insolvency, derivative financial assets and financial liabilities with the same countries will be settled on a net basis.

The following table discloses the amounts that have been offset, in arriving at the balance sheet presentation and the amounts that are available for offset only under certain conditions as at March 31, 2018:

|  | Grossamountrecognised | Gross amount recognised as set off in the balance sheet | Net amount presented in the balance sheet | Amounts subject to an enforceable master netting arrangement |  | Net amount after offsetting |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Financial instruments | Cash collateral |  |
| Financial assets |  |  |  |  |  |  |
| (a) Derivative financial instruments | 5,323.03 | - | 5,323.03 | $(4,905.82)$ | - | 417.21 |
| (b) Trade receivables | 19,990.57 | (97.27) | 19,893.30 | - | - | 19,893.30 |
| (c) Cash and cash equivalents | 16,384.33 | $(1,667.58)$ | 14,716.75 | - | - | 14,716.75 |
| Total | 41,697.93 | $(1,764.85)$ | 39,933.08 | $(4,905.82)$ | - | 35,027.26 |
| Financial liabilities |  |  |  |  |  |  |
| (a) Derivative financial instruments | 8,657.86 | - | 8,657.86 | $(4,905.82)$ | - | 3,752.04 |
| (b) Trade payable | 72,135.68 | (97.27) | 72,038.41 | - | - | 72,038.41 |
| (c) Loans from banks/ financial institutions (short-term \& current maturities of long term debt | 29,418.55 | $(1,667.58)$ | 27,750.97 | ${ }^{-}$ | - | 27,750.97 |
| Total | 110,212.09 | $(1,764.85)$ | 108,447.24 | (4,905.82) | - | 103,541.42 |

The following table discloses the amounts that have been offset, in arriving at the balance sheet presentation and the amounts that are available for offset only under certain conditions as at March 31, 2017:

|  |  | Grossamountrecognised | Gross amount recognised as set off in the balance sheet | Net amount presented in the balance sheet | Amounts subject to an enforceable master netting arrangement |  | Net amount after offsetting |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Financial instruments |  |  | Cash collateral |  |
| Financial assets |  |  |  |  |  |  |  |
| (a) | Derivative financial instruments |  | 4,285.52 | - | 4,285.52 | $(3,402.13)$ | - | 883.39 |
| (b) | Trade receivables | 14,103.26 | (27.71) | 14,075.55 | - | - | 14,075.55 |
| (c) | Cash and cash equivalents | 14,237.61 | (250.85) | 13,986.76 | - | - | 13,986.76 |
|  | Total | 32,626.39 | (278.56) | 32,347.83 | $(3,402.13)$ | - | 28,945.70 |
| Financial liabilities |  |  |  |  |  |  |  |
| (a) | Derivative financial instruments | 25,517.52 | - | 25,517.52 | $(3,402.13)$ | - | 22,115.39 |
| (b) | Trade payable | 57,726.04 | (27.71) | 57,698.33 | - | - | 57,698.33 |
| (c) | Loans from banks/ financial institutions (short-term \& current maturities of long term debt) | 18,225.65 | (250.85) | 17,974.80 | - | - | 17,974.80 |
|  | Total | 101,469.21 | (278.56) | 101,190.65 | $(3,402.13)$ | - | 97,788.52 |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(b) Transfer of financial assets

The Company transfers finance receivables in securitisation transactions and direct assignments. In such transactions the Company surrenders control over the receivables, though it continues to act as an agent for the collection of receivables. Generally in such transactions, the Company also provides credit enhancements to the transferee.

Because of the existence of credit enhancements in such transactions, the Company continues to have the obligation to pay to the transferee, limited to the extent of credit enhancement provided, even if it does not collect the equivalent amounts from the original asset and hence continues to retain substantially all risks and rewards associated with the receivables, and as a result of which such transfer or assignment does not meet the derecognition criteria, resulting in the transfer not being recorded as sale. Consequently, the proceeds received from such transfers are recorded as collateralised debt obligations.

Further the Company transfers certain trade receivables under the debt factoring arrangements. These do not qualify for derecognition, if the recourse arrangement is in place. Consequently the proceeds received from such transfers with a recourse arrangements are recorded as loans from banks / financial institutions and classified under short-term borrowings.

The carrying amount of trade receivables and finance receivables along with the associated liabilities is as follows:
(₹ in crores)

|  | As at March 31, 2018 |  |  | As at March 31, 2017 |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Nature of Asset | Carrying amount <br> of asset sold | Carrying amount <br> of associated <br> liabilities | Carrying amount <br> of asset sold | Carrying amount <br> of associated <br> liabilities |  |
| (a) | Trade receivables | $1,507.44$ | $1,507.44$ | $1,494.87$ | $1,494.87$ |
| (b) | Finance receivables | $1,306.91^{1}$ | $1,320.58$ | $1,004.38$ | $1,027.12$ |

${ }^{1}$ Net of provision of ₹ 22.62 crores, ₹ 29.00 crores as at March 31, 2018 and 2017, respectively.
(c) Cash flow hedges

As at March 31, 2018, the Company and its subsidiaries have a number of financial instruments in a hedging relationship. The Company and its subsidiaries use both foreign currency forward and option contracts, cross currency interest rate swaps and other currency options to hedge changes in future cash flows as a result of foreign currency and interest rate risk arising from sales and purchases and repayment of foreign currency bonds. The Company and its subsidiaries have also designated some of its U.S. dollar denominated bonds as hedging instruments in a cash flow hedging relationship to hedge the changes in future cash flows as a result of foreign currency risk arising from future anticipated sales.

The Company and its subsidiaries also have a number of foreign currency options and other currency options, which are entered into as an economic hedge of the financial risks of the Company. These contracts do not meet the hedge accounting criteria of Ind AS 109, hence the change in fair value of these derivatives are recognised in the statement of Profit and Loss.

Options are designated on spot discounted basis. The time value of options are identified as cost of hedge. Changes in the time value of options are recognised in Cost of Hedge reserve. Changes in the spot intrinsic value of options is recognised in Hedge reserve. Changes in fair value arising from own and counter-party credit risk in options and forward exchange contracts are considered ineffective in the hedge relationship and thus the change in fair value of forward exchange contracts attributable to changes in credit spread are recognised in the statement of profit and loss. Cross currency basis spread was historically included in the hedging relationship. Any ineffectiveness arising out of cross currency basis spread is recognised in the statement of profit and loss as it arises. Cross currency basis spread arising from forward exchange contracts entered after 1st January 2018 is identified as cost of hedge and accordingly changes in fair value attributable to this is recognised in cost of hedge reserve.

Changes in fair value of foreign currency derivative and bonds, to the extent determined to be an effective hedge, is recognised in other comprehensive income and the ineffective portion of the fair value change is recognised in statement of Profit and Loss. The fair value gain/losses recorded in Hedge reserve and Cost of Hedge reserve is recognised in the statement of profit and loss when the forecasted transactions occur. The accumulated gain/losses in hedge reserve and cost of hedge reserve are expected to be recognised in statement of profit or loss during the years ending March 31, 2019 to 2023.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  |  |  | (₹ in crores) |
| :--- | :--- | ---: | :--- | :--- |

(d) Financial risk management

In the course of its business, the Company is exposed primarily to fluctuations in foreign currency exchange rates, interest rates, equity prices, liquidity and credit risk, which may adversely impact the fair value of its financial instruments.

The Company has a risk management policy which not only covers the foreign exchange risks but also other risks associated with the financial assets and liabilities such as interest rate risks and credit risks. The risk management policy is approved by the board of directors. The risk management framework aims to:

- Create a stable business planning environment by reducing the impact of currency and interest rate fluctuations on the Company's business plan.
- Achieve greater predictability to earnings by determining the financial value of the expected earnings in advance.
(i) Market risk

Market risk is the risk of any loss in future earnings, in realizable fair values or in future cash flows that may result from a change in the price of a financial instrument. The value of a financial instrument may change as a result of changes in the interest rates, foreign currency exchange rates, equity price fluctuations, liquidity and other market changes. Future specific market movements cannot be normally predicted with reasonable accuracy
(a) Foreign currency exchange rate risk:

The fluctuation in foreign currency exchange rates may have potential impact on the income statement and equity, where any transaction references more than one currency or where assets/liabilities are denominated in a currency other than the functional currency of the respective consolidated entities.
Considering the countries and economic environment in which the Company operates, its operations are subject to risks arising from fluctuations in exchange rates in those countries. The risks primarily relate to fluctuations in U.S. dollar, Chinese renminbi, Japanese yen, Singapore dollar and Euro, against the respective functional currencies of Tata Motors Limited and its subsidiaries.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The Company, as per its risk management policy, uses foreign exchange and other derivative instruments primarily to hedge foreign exchange and interest rate exposure. Furthermore, any movement in the functional currencies of the various operations of the Company against major foreign currencies may impact the Company's revenues from its international operations. Any weakening of the functional currency may impact the Company's cost of imports and cost of borrowings and consequently may increase the cost of financing the Company's capital expenditures.
The Company evaluates the impact of foreign exchange rate fluctuations by assessing its exposure to exchange rate risks. It hedges a part of these risks by using derivative financial instruments in accordance with its risk management policies.
The foreign exchange rate sensitivity is calculated for each currency by aggregation of the net foreign exchange rate exposure of a currency and a simultaneous parallel foreign exchange rates shift in the foreign exchange rates of each currency by 10\%.
The following analysis is based on the gross exposure as of the relevant balance sheet dates, which could affect the income statement. There is no exposure to the income statement on account of translation of financial statements of consolidated foreign entities. Furthermore, the exposure as indicated below is mitigated by some of the derivative contracts entered into by the Company as disclosed at clause (iv) below.
The following table sets forth information relating to foreign currency exposure (other than risk arising from derivatives disclosed at clause (iv) below) as at March 31, 2018:
(₹ in crores)

|  |  | U.S. dollar | Euro | Chinese <br> Renminbi | GBP | Japanese <br> Yen | Others ${ }^{1}$ | Total |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (a) | Financial assets | $13,531.07$ | $12,817.17$ | $4,997.72$ | $1,511.50$ | 475.02 | $4,165.24$ | $37,497.72$ |
| (b) | Financial liabilities | $36,909.10$ | $31,192.69$ | $5,398.91$ | $6,371.66$ | 545.65 | $3,538.95$ | $83,956.96$ |

${ }^{1}$ Others mainly include currencies such as the Russian rouble, Singapore dollars, Swiss franc, Australian dollars, South African rand, Thai baht and Korean won.
$10 \%$ appreciation/depreciation of the respective foreign currencies with respect to functional currency of the Company would result in increase/decrease in the Company's net income before tax by approximately ₹ 3,749.77 crores for financial assets and decrease/increase in Company's net income before tax by approximately ₹ 8,395.70 crores for financial liabilities respectively for the year ended March 31, 2018.
The following table set forth information relating to foreign currency exposure (other than risk arising from derivatives disclosed at clause (iv) below) as at March 31, 2017:

|  | U.S. dollar | Euro | Chinese <br> Renminbi | Japanese <br> Yen | Others ${ }^{2}$ | Total |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (a) | Financial assets | $10,498.74$ | $9,862.42$ | $4,000.96$ | 127.98 | $4,432.32$ | $28,922.42$ |
| (b) | Financial liabilities | $37,547.87$ | $21,301.83$ | $3,399.19$ | 538.22 | $2,939.25$ | $65,726.36$ |

(Note: The impact is indicated on the income/loss before tax basis).
(b) Interest rate risk

Interest rate risk is measured by using the cash flow sensitivity for changes in variable interest rates. Any movement in the reference rates could have an impact on the Company's cash flows as well as costs.

The Company is subject to variable interest rates on some of its interest bearing liabilities. The Company's interest rate exposure is mainly related to debt obligations. The Company also uses a mix of interest rate sensitive financial instruments to manage the liquidity and fund requirements for its day to day operations like short term non-convertible bonds and short term loans.

In its financing business, the Company enters into transactions with customers which primarily result in receivables at fixed rates. In order to manage this risk, the Company has a policy to match funding in terms of maturities and interest rates and also for certain part of the portfolio, the Company does not match funding with maturities, in order to take advantage of market opportunities.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS


#### Abstract

The Company also enters into arrangements of securitization of receivables in order to reduce the impact of interest rate movements. Further, Company also enters into interest rate swap contracts with banks to manage its interest rate risk. As at March 31, 2018 and 2017 financial liability of ₹ $21,018.28$ crores and ₹ $18,928.36$ crores, respectively, was subject to variable interest rates. Increase/decrease of 100 basis points in interest rates at the balance sheet date would result in an impact (decrease/increase in case of net income) of ₹ 210.18 crores and ₹ 189.28 crores on income for the year ended March 31, 2018 and 2017, respectively. The model assumes that interest rate changes are instantaneous parallel shifts in the yield curve. Although some assets and liabilities may have similar maturities or periods to re-pricing, these may not react correspondingly to changes in market interest rates. Also, the interest rates on some types of assets and liabilities may fluctuate with changes in market interest rates, while interest rates on other types of assets may change with a lag. The risk estimates provided assume a parallel shift of 100 basis points interest rate across all yield curves. This calculation also assumes that the change occurs at the balance sheet date and has been calculated based on risk exposures outstanding as at that date. The period end balances are not necessarily representative of the average debt outstanding during the period. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. (Note: The impact is indicated on the income/loss before tax basis). The Company uses cross currency interest rate swaps to hedge some of its exposure to interest rate arising from variable rate foreign currency denominated debt. The Company and its subsidiaries also uses cross currency interest rate swaps to convert some of its foreign currency denominated fixed rate debt to floating rate debt.


(c) Equity Price risk

Equity Price Risk is related to the change in market reference price of the investments in equity securities.
The fair value of some of the Company's investments in equity securities exposes the Company to equity price risks. In general, these securities are not held for trading purposes. These investments are subject to changes in the market price of securities. The fair value of some of the Companies investment in quoted equity securities as of March 31, 2018 and 2017, was ₹ 340.48 crores and ₹ 260.29 crores, respectively. A $10 \%$ change in equity prices of available-for-sale securities held as of March 31, 2018 and 2017, would result in an impact of ₹ 34.05 crores and ₹ 26.03 crores on equity, respectively.
(Note: The impact is indicated on equity before consequential tax impact, if any).
(ii) Credit risk

Credit risk is the risk of financial loss arising from counterparty failure to repay or service debt according to the contractual terms or obligations. Credit risk encompasses both the direct risk of default and the risk of deterioration of creditworthiness as well as concentration risks.

Financial instruments that are subject to concentrations of credit risk, principally consist of investments in debt instruments, trade receivables, finance receivables, loans and advances and derivative financial instruments. None of the financial instruments of the Company result in material concentrations of credit risks.

## Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk was $₹ 1,03,506.52$ crores as at March 31,2018 and ₹ $88,716.87$ crores as at March 31, 2017, being the total of the carrying amount of balances with banks, short term deposits with banks, trade receivables, finance receivables, margin money and other financial assets excluding equity investments.
Financial assets that are neither past due nor impaired
None of the Company's cash equivalents, including time deposits with banks, are past due or impaired. Regarding trade receivables and other receivables, and other loans or receivables that are neither impaired nor past due, there were no indications as at March 31, 2018, that defaults in payment obligations will occur.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## Credit quality of financial assets and impairment loss

The ageing of trade receivables and finance receivables as of balance sheet date is given below. The age analysis have been considered from the due date.
(₹ in crores)

| Trade receivables | As at March 31, 2018 |  |  | As at March 31, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | Allowance | Net | Gross | Allowance | Net |
| Period (in months) |  |  |  |  |  |  |
| (a) Not due | 15,951.89 | (21.56) | 15,930.33 | 11,943.87 | (90.99) | 11,852.88 |
| (b) Overdue up to 3 months | 3,281.94 | (37.15) | 3,244.79 | 1,771.82 | (31.98) | 1,739.84 |
| (c) Overdue 3-6 months | 224.36 | (35.48) | 188.88 | 185.93 | (25.49) | 160.44 |
| (d) Overdue more than 6 months | 1,696.78 | $(1,167.48)$ | $529.30{ }^{1}$ | 1,551.37 | $(1,228.98)$ | 322.39 |
| Total | 21,154.97 | $(1,261.67)$ | 19,893.30 | 15,452.99 | $(1,377.44)$ | 14,075.55 |

Trade receivables consist of a large number of various types of customers, spread across geographical areas. Ongoing credit evaluation is performed on the financial condition of these trade receivables and where appropriate, allowance for losses are provided.
${ }^{1}$ Trade receivables overdue more than six months include ₹ 462.22 crores as at March 31, 2018 (₹ 212.29 crores as at March 31,2017 , outstanding from state government organizations in India, which are considered recoverable.

The Company makes allowances for losses on its portfolio of finance receivable on the basis of expected future collection from receivables. The future collection are estimated on the basis of past collection trend which are adjusted for changes in current circumstances as well as expected changes in collection on account of future with respect to certain macro economic factor like GDP growth, fuel price and inflation.

| Finance receivables ${ }^{2}$ | As at March 31, 2018 |  |  | As at March 31, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | Allowance | Net | Gross | Allowance | Net |
| Period (in months) |  |  |  |  |  |  |
| (a) Not due ${ }^{3}$ | 23,914.24 | (762.15) | 23,152.09 | 18,004.78 | $(1,604.08)$ | 16,400.70 |
| (b) Overdue up to 3 months | 452.63 | (15.45) | 437.18 | 298.24 | (20.39) | 277.85 |
| (c) Overdue more than 3 months | 703.88 | (411.97) | 291.91 | 2,857.74 | $(1,973.04)$ | 884.70 |
| Total | 25,070.75 | $(1,189.57)$ | 23,881.18 | 21,160.76 | $(3,597.51)$ | 17,563.25 |

${ }^{2}$ Finance receivables originated in India.
${ }^{3}$ Allowance in the "Not due" category includes allowance against installments pertaining to impaired finance receivables which have not yet fallen due.

## (iii) Liquidity risk

Liquidity risk refers to the risk that the Company cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and ensure that funds are available for use as per requirements.
The Company has obtained fund and non-fund based working capital lines from various banks. Furthermore, the Company has access to funds from debt markets through commercial paper programs, non-convertible debentures, fixed deposits from public, senior notes and other debt instruments. The Company invests its surplus funds in bank fixed deposit and liquid and liquid plus schemes of mutual funds, which carry no/low mark to market risks. The Company has also invested $15 \%$ of the public deposits/non-convertible debentures (taken by the Company) falling due for repayment in the next 12 months in bank deposits, to meet the regulatory norms of liquidity requirements.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The Company also constantly monitors funding options available in the debt and capital markets with a view to maintaining financial flexibility.

The table below provides details regarding the contractual maturities of financial liabilities, including estimated interest payments as at March 31, 2018:

> (₹ in crores)


Contractual maturities of borrowings includes cash flows relating to collateralised debt obligations. This represents the amount received against the transfer of finance receivables in securitisation transactions and/or direct assignments, which do not qualify for derecognition. The liability of the Company in such cases is limited to the extent of credit enhancements provided. The contractual maturities of such collateralised debt obligations are as follows:

| Financial liabilities | Carrying <br> amount | Due in 1st <br> Year | Due in 2nd <br> Year | Due in 3rd <br> to 5th Year | Due after <br> 5th Year | Total <br> contractual <br> cash flows |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Collateralised debt obligations | $1,320.58$ | 728.09 | 592.49 |  | - | - |

The table below provides details regarding the contractual maturities of financial liabilities, including estimated interest payments as at March 31, 2017:

| Financial liabilities | Carrying <br> amount | Due in 1st <br> Year | Due in 2nd <br> Year | Due in 3rd <br> to 5th Year | Due after <br> 5th Year | Total <br> contractual <br> cash flows |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (a) | Trade payables | $57,698.33$ | $57,698.33$ | - | - | - | $57,698.33$ |
| (b) | Acceptances | $4,834.24$ | $4,834.24$ | - | - | - | $4,834.24$ |
| (c) | Borrowings and interest <br> thereon | $79,547.22$ | $21,733.53$ | $13,055.95$ | $39,614.01$ | $19,358.94$ | $93,762.43$ |
| (d) | Derivative liabilities | $25,517.52$ | $15,791.87$ | $10,470.86$ | $6,052.83$ | 1.15 | $32,316.71$ |
| (e) | Other financial liabilities | $6,468.79$ | $6,318.78$ | 30.53 | 69.78 | $\mathbf{7 8 . 8 9}$ | $6,497.98$ |
|  | Total | $\mathbf{1 7 4 , 0 6 6 . 1 0}$ | $\mathbf{1 0 6 , 3 7 6 . 7 5}$ | $\mathbf{2 3 , 5 5 7 . 3 4}$ | $\mathbf{4 5 , 7 3 6 . 6 2}$ | $\mathbf{1 9 , 4 3 8 . 9 8}$ | $\mathbf{1 9 5 , 1 0 9 . 6 9}$ |

The contractual maturities of such collateralised debt obligations are as follows:

| Financial liabilities | Carrying <br> amount | Due in 1st <br> Year | Due in 2nd <br> Year | Due in 3rd <br> to 5th Year | Due after <br> 5th Year | Total <br> contractual <br> cash flows |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Collateralised debt obligations | $1,027.38$ | 629.67 | 367.07 | 110.82 | - | $1,107.56$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(iv) Derivative financial instruments and risk management

The Company has entered into variety of foreign currency, interest rates and commodity forward contracts and options to manage its exposure to fluctuations in foreign exchange rates, interest rates and commodity price risk. The counter-party is generally a bank. These financial exposures are managed in accordance with the Company's risk management policies and procedures.
The Company also enters into interest rate swaps and interest rate currency swap agreements, mainly to manage exposure on its fixed rate or variable rate debt. The Company uses interest rate derivatives or currency swaps to hedge exposure to exchange rate fluctuations on principal and interest payments for borrowings denominated in foreign currencies.

Specific transactional risks include risks like liquidity and pricing risks, interest rate and exchange rate fluctuation risks, volatility risks, counter-party risks, settlement risks and gearing risks.
Fair value of derivative financial instruments are determined using valuation techniques based on information derived from observable market data.

The fair value of derivative financial instruments is as follows:
(₹ in crores)

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ | As at <br> March 31, 2017 |
| :---: | :---: | :---: |
| (a) Foreign currency forward exchange contracts and options | $(3,708.93)$ | (21,685.18) |
| (b) Commodity Derivatives | (0.24) | 385.66 |
| (c) Others including interest rate and currency swaps | 374.34 | 67.52 |
| Total | $(3,334.83)$ | $(21,232.00)$ |

The gain/loss on commodity derivative contracts, recognised in the statement of Profit and Loss was ₹ 214.63 crores gain and ₹ 918.40 crores gain for the years ended March 31, 2018 and 2017, respectively.
Foreign exchange sensitivity in respect of company's exposure to forward and option contract:

|  | As at <br> March 31, 2018 | As at <br> March 31, 2017 |  |
| :--- | ---: | ---: | ---: |
| $10 \%$ Depreciation of foreign currency: |  |  |  |
| Gain/(loss) in hedging reserve | $4,532.90$ | $12,194.42$ |  |
| Gain/(loss) in statement of Profit and loss | 213.42 | $(90.35)$ |  |
|  |  |  |  |
| $10 \%$ Appreciation of foreign currency: | $(5,335.38)$ | $(13,011.69)$ |  |
| Gain/(loss) in hedging reserve | $(134.65)$ | 816.50 |  |
| Gain/(loss) in statement of Profit and loss |  |  |  |

In respect of the Company's commodity derivative contracts, a $10 \%$ depreciation/appreciation of all commodity prices underlying such contracts, would have resulted in an approximate (loss)/gain of (₹ 461.42 ) crores/ ₹ 461.42 crores and (₹461.24) / ₹461.24 crores in the statement of profit and loss for the years ended March 31, 2018 and 2017, respectively.

Exposure to gain/loss on derivative instruments offset to some extent the exposure to foreign currency risk, interest rate risk as disclosed above.
(Note: The impact is indicated on the income/loss before tax basis).

## TATA MOTORS

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

40. Disclosure of financial instruments designated as hedging instrument in cash flow hedge

The details of cash flow hedges entered into by one of the Company's subsidiaries to hedge the currency fluctuation of its functional currency (GBP) against foreign currencies to hedge future cash flows arising from revenue and repayment of borrowing cost of materials is as follows:

| Outstanding contracts | Average strike rate |  | Nominal amounts $£$ in million |  | Fair value ₹ in crores |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { As at March } \\ 31,2018 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { As at March } \\ 31,2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at March } \\ 31,2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at March } \\ 31,2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at March } \\ 31,2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at March } \\ 31,2017 \\ \hline \end{array}$ |
| Fx Forwards |  |  |  |  |  |  |
| Cash flow hedges - USD |  |  |  |  |  |  |
| Sell - USD/ Buy - GBP |  |  |  |  |  |  |
| <1 year | 0.659 | 0.667 | 1,724.9 | 2,767.7 | $(1,148.02)$ | $(4,228.80)$ |
| Between 1-5 years | 0.676 | 0.668 | 2,659.9 | 4,850.8 | (581.39) | $(6,228.30)$ |
| Cash flow hedges - Chinese Yuan |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Sell - Chinese Yuan / Buy GBP |  |  |  |  |  |  |
| <1 year | 0.102 | 0.100 | 2,974.0 | 3,435.7 | $(2,774.27)$ | $(3,874.38)$ |
| Between 1-5 years | 0.105 | 0.102 | 2,581.9 | 4,132.3 | (767.81) | $(2,096.60)$ |
| Cash flow hedges -Euro |  |  |  |  |  |  |
| Buy - Euro / Sell - GBP |  |  |  |  |  |  |
| <1 year | 0.817 | 0.795 | 1,602.1 | 1,574.1 | 1,200.62 | 977.50 |
| Between 1-5 years | 0.868 | 0.804 | 2,818.8 | 2,327.5 | 1,108.34 | 1,464.62 |
| Cash flow hedges - Other |  |  |  |  |  |  |
| <1 year | - | - | 1,748.3 | 1,675.7 | (567.55) | (2,483.39) |
| Between 1-5 years | - | - | 1,559.7 | 1,829.5 | 370.98 | $(1,459.77)$ |
|  |  |  |  |  |  |  |
| Fx Options |  |  |  |  |  |  |
| Cash flow hedges - USD |  |  |  |  |  |  |
| Sell - USD/ Buy - GBP |  |  |  |  |  |  |
| <1 year | 0.743 | 0.760 | 48.3 | 11.4 | 25.84 | - |
| Between 1-5 years | 0.706 | 0.728 | 258.4 | 127.4 | 113.51 | 5.66 |
| Cash flow hedges - Chinese Yuan |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| ```Sell - Chinese Yuan / Buy - GBP``` |  |  |  |  |  |  |
| <1 year | 0.103 | 0.105 | 10.3 | 10.5 | - | - |
| Between 1-5 years | - | 0.103 | - | 10.3 | - | 1.62 |
|  |  |  |  |  |  |  |
| Cash flow hedges -Euro |  |  |  |  |  |  |
| Buy - Euro / Sell-GBP |  |  |  |  |  |  |
| <1 year | 0.963 | 0.956 | 534.3 | 186.5 | (23.07) | (28.32) |
| Between 1-5 years | 0.969 | 0.969 | 1,560.4 | 1,588.9 | 105.20 | (158.60) |
| Cross currency interest rate swaps |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Buy - USD / Sell - GBP |  |  |  |  |  |  |
| Between 1-5 years | 0.759 | - | 379.6 | - | (258.40) | - |
|  |  |  |  |  |  |  |
| USD denominated Bonds | 0.673 |  | 471.0 |  | $(4,614.23)$ |  |
| < 1 year | 0.736 |  | 735.8 |  | $(6,561.44)$ |  |
| Between 1-5 years | - | 0.803 | - | 963.0 | - | (7,964.60) |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 41. Segment reporting

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles including financing thereof, as well as sale of related parts and accessories. The Company provides financing for vehicles sold by dealers in India. The vehicle financing is intended to drive sale of vehicles by providing financing to the dealers' customers and as such is an integral part of automotive business. The financing activity is assessed as an integral part of the overall automotive business. The operating results of the financing activity does not include all of the interest or cost of funds employed for the purposes of financing, and therefore the operating results of this activity is not used to make decisions about resources to be allocated or to asses performance.
The Company's products mainly include Tata and other brand vehicles and Jaguar and Land Rover vehicles.
As at March 31, 2018, the automotive segment is bifurcated into the following :
Tata and other brand vehicles, including financing thereof and Jaguar Land Rover.
The Company's other segment comprises primarily activities relating to information technology or IT services, machine tools and factory automation solutions.
The segment information presented is in accordance with the accounting policies adopted for preparing the consolidated financial statements of the Company. Segment revenues, expenses and results include inter-segment transfers. Such transfers are undertaken either at competitive market prices charged to unaffiliated customers for similar goods or at contracted rates. These transfers are eliminated on consolidation.
(₹ in crores)

|  | For the year ended /as at March 31, 2018 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive and related activity |  |  |  |  |  |  |
|  | Tata and other brand vehicles (including financing thereof) ${ }^{1}$ | Jaguar Land Rover | Intrasegment eliminations | Total | Others | Intersegment iminations | Total |
| Revenues: |  |  |  |  |  |  |  |
| External revenue | 66,469.13 | 226,964.86 | - | 293,433.99 | 1,975.35 |  | 295,409.34 |
| Inter-segment/intrasegment revenue | 151.25 | - | (131.91) | 19.34 | 1,277.01 | $(1,296.35)$ | - |
| Total revenues | 66,620.38 | 226,964.86 | (131.91) | 293,453.33 | 3,252.36 | $(1,296.35)$ | 295,409.34 |
| Earnings before other income, finance cost, foreign exchange gain / (loss) (net), exceptional items and tax | 2,103.58 | 9,408.80 | - | 11,512.38 | 422.32 | (147.19) | 11,787.51 |
| Reconciliation to Profit before tax: |  |  |  |  |  |  |  |
| Other income |  |  |  |  |  |  | 888.89 |
| Finance costs |  |  |  |  |  |  | $(4,681.79)$ |
| Foreign exchange gain/ (loss) (net) |  |  |  |  |  |  | 1,185.28 |
| Exceptional items |  |  |  |  |  |  | 1,975.14 |
| Profit before tax |  |  |  |  |  |  | 11,155.03 |
| Depreciation and amortisation expense | 3,240.38 | 18,257.09 | - | 21,497.47 | 56.12 | - | 21,553.59 |
| Capital expenditure | 3,512.92 | 39,093.99 | - | 42,606.90 | 84.16 | (18.78) | 42,672.29 |
| Share of profit/(loss) of equity accounted investees (net) | 30.18 | 2,138.92 | - | 2,169.10 | 109.16 | - | 2,278.26 |

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  | For the year ended /as at March 31, 2018 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive and related activity |  |  |  |  |  |  |
|  | Tata and other brand vehicles (including financing thereof) | Jaguar Land Rover | Intrasegment eliminations | Total | Others |  | Total |
| Segment assets | 73,398.85 | 199,513.67 |  | 272,912.52 | 13.26 | (886.02) | 272,039.76 |
| Assets classified as held for sale | 223.33 | - | - | 223.33 | 2,756.91 | (395.05) | 2,585.19 |
| Investment in equity accounted investees | 385.50 | 4,502.39 | - | 4,887.89 | - | - | 4,887.89 |
| Investment in equity accounted investees (held for sale) | - | - | - | - | 497.35 | - | 497.35 |
| Reconciliation to total assets: |  |  |  |  |  |  |  |
| Other Investments |  |  |  |  |  |  | 15,427.51 |
| Current and non-current tax assets (net) |  |  |  |  |  |  | 1,108.81 |
| Deferred tax assets (net) |  |  |  |  |  |  | 4,158.70 |
| Other unallocated financial assets ${ }^{2}$ |  |  |  |  |  |  | 30,645.30 |
| Total assets |  |  |  |  |  |  | 331,350.51 |
| Segment liabilities | 20,298.72 | 107,864.26 |  | 128,162.98 | 84.01 | (315.22) | 127,931.77 |
| Liabilities classified as held-for-sale | - | - | - | - | 1,070.18 | - | 1,070.18 |
| Reconciliation to total liabilities: |  |  |  |  |  |  |  |
| Borrowings |  |  |  |  |  |  | 88,950.47 |
| Current tax liabilities (net) |  |  |  |  |  |  | 1,559.07 |
| Deferred tax liabilities (net) |  |  |  |  |  |  | 6,125.80 |
| Other unallocated financial liabilities ${ }^{3}$ |  |  |  |  |  |  | 9,760.25 |
| Total liabilities |  |  |  |  |  |  | 235,397.54 |

[^2]
## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  | For the year ended /as at March 31, 2017 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive and related activity |  |  |  |  |  |  |
|  | Tata and other brand vehicles (including financing thereof) ${ }^{1}$ | Jaguar Land Rover | Intrasegment eliminations | Total | Others | Intersegment iminations | Total |
| Revenues: |  |  |  |  |  |  |  |
| External revenue | 56,292.59 | 216,388.82 |  | 272,681.41 | 1,810.71 |  | 274,492.12 |
| Inter-segment/intrasegment revenue | 156.19 | - | (145.19) | 11.00 | 1,373.35 | (1,384.35) | - |
| Total revenues | 56,448.78 | 216,388.82 | (145.19) | 272,692.41 | 3,184.06 | $(1,384.35)$ | 274,492.12 |
| Earnings before other income, finance cost, foreign exchange gain / (loss) (net), exceptional items and tax | 207.05 | 15,117.07 | - | 15,324.12 | 471.90 | (202.22) | 15,593.80 |
| Reconciliation to Profit before tax: |  |  |  |  |  |  |  |
| Other income |  |  |  |  |  |  | 754.54 |
| Finance costs |  |  |  |  |  |  | $(4,238.01)$ |
| Foreign exchange gain/ (loss) (net) |  |  |  |  |  |  | $(3,910.10)$ |
| Exceptional items |  |  |  |  |  |  | 1,114.56 |
| Profit before tax |  |  |  |  |  |  | 9,314.79 |
| Depreciation and amortisation expense | 3,157.71 | 14,650.51 | - | 17,808.22 | 96.77 | - | 17,904.99 |
| Capital expenditure | 4,018.58 | 27,783.03 | - | 31,801.61 | 124.12 | (174.99) | 31,750.74 |
| Share of profit/(loss) of equity accounted investees (net) | 25.21 | 1,384.37 | - | 1,409.58 | 83.42 | - | 1,493.00 |
| Segment assets | 64,890.05 | 154,654.50 | - | 219,544.55 | 2,205.13 | $(1,023.72)$ | 220,725.96 |
| Investment in equity accounted investees | 377.31 | 3,835.72 | - | 4,213.03 | 392.98 | - | 4,606.01 |
| Reconciliation to total assets: |  |  |  |  |  |  |  |
| Other investments |  |  |  |  |  |  | 15,731.91 |
| Current and non-current 1,195.67 <br> income tax assets  |  |  |  |  |  |  |  |
| Deferred income taxes |  |  |  |  |  |  | 4,457.34 |
| Other unallocated financial assets ${ }^{2}$ |  |  |  |  |  |  | 27,037.47 |
| Total assets |  |  |  |  |  |  | 273,754.36 |

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

|  | For the year ended /as at March 31, 2017 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive and related activity |  |  |  |  |  |  |
|  | Tata and other brand vehicles (including financing thereof) ${ }^{1}$ | Jaguar Land Rover | Intrasegment eliminations | Total | Others | Intersegment minations | Total |
| Segment liabilities | 17,548.81 | 89,478.99 |  | 107,027.80 | 747.75 | (250.44) | 107,525.11 |
| Reconciliation to total liabilities: |  |  |  |  |  |  |  |
| Borrowings |  |  |  |  |  |  | 78,603.98 |
| Current income tax liabilities |  |  |  |  |  |  | 1,392.58 |
| Deferred income taxes |  |  |  |  |  |  | 1,174.00 |
| Other unallocated financial liabilities ${ }^{3}$ |  |  |  |  |  |  | 26,543.63 |
| Total liabilities |  |  |  |  |  |  | 215,239.30 |

${ }^{1}$ Tata and other brand vehicles include Tata Daewoo and Fiat brand vehicles.
${ }^{2}$ Includes interest-bearing loans and deposits and accrued interest income.
${ }^{3}$ Includes interest accrued and other interest bearing liabilities.
Entity-wide disclosures
Information concerning principal geographic areas is as follows:
Net sales to external customers by geographic area by location of customers:

|  |  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | :--- | ---: | ---: | ---: |
| (a) | India | $59,593.18$ | $47,101.21$ |
| (b) | United States of America | $44,991.88$ | $42,935.31$ |
| (c) | United Kingdom | $51,356.29$ | $50,588.18$ |
| (d) | Rest of Europe | $46,393.27$ | $47,122.48$ |
| (e) | China | $43,394.13$ | $41,369.40$ |
| (f) | Rest of the World | $49,680.59$ | $\mathbf{4 5 , 3 7 5 . 5 4}$ |
|  | Total | $\mathbf{2 9 5 , 4 0 9 . 3 4}$ | $\mathbf{2 7 4 , 4 9 2 . 1 2}$ |

Non-current assets (Property, plant and equipment, Intangible assets, other non-current assets and Goodwill) by geographic area:

|  |  | As At | As at |
| :--- | :--- | ---: | ---: |
|  |  | March 31, 2018 | March 31, 2017 |
| (a) | India | $27,222.38$ | $28,347.32$ |
| (b) | United States of America | 299.00 | 251.84 |
| (c) | United Kingdom | $124,201.80$ | $96,966.41$ |
| (d) | Rest of Europe | $7,242.06$ | $1,306.66$ |
| (e) | China | 166.11 | 91.04 |
| (f) | Rest of the World | $2,697.73$ | $3,005.75$ |
|  | Total | $161,829.08$ | $129,969.02$ |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

Information about product revenues:
(₹ in crores)

|  |  | Year ended <br> March 31, 2018 | Year ended <br> March 31, 2017 |
| :--- | :--- | ---: | ---: |
| (a) | Tata and Fiat vehicles | $59,027.59$ | $48,069.14$ |
| (b) | Tata Daewoo commercial vehicles | $4,828.79$ | $5,793.30$ |
| (c) | Finance revenues | $2,604.03$ | $2,429.23$ |
| (d) | Jaguar Land Rover vehicles | $226,964.86$ | $216,388.82$ |
| (e) | Others | $1,984.07$ | $1,811.63$ |
|  | TOTAL | $\mathbf{2 9 5 , 4 0 9 . 3 4}$ | $\mathbf{2 7 4 , 4 9 2 . 1 2}$ |

## 42. Related-party transactions

The Company's related parties principally consist of Tata Sons Limited, subsidiaries and joint arrangements of Tata Sons Limited, the Company's associates and their subsidiaries, joint operations and joint ventures of the Company. The Company routinely enters into transactions with these related parties in the ordinary course of business. The Company enters into transactions for sale and purchase of products and services with its associates, joint operations and joint ventures. Transactions and balances with its own subsidiaries are eliminated on consolidation.

The following table summarizes related-party transactions and balances for the year ended/as at March 31, 2018:

|  | $\begin{array}{r} \text { Associates } \\ \text { and its } \\ \text { subsidiaries } \end{array}$ | $\begin{array}{r} \text { Joint } \\ \text { ventures } \end{array}$ | Joint operations | Tata Sons Ltd, its subsidiaries and joint ventures | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Purchase of products | 2,605.70 | - | 3,163.10 | 171.30 | 5,940.10 |
| Sale of products | 201.60 | 6,008.21 | 545.49 | 709.10 | 7,464.40 |
| Services received | 8.90 | 550.09 | 0.16 | 1,735.30 | 2,294.45 |
| Services rendered | 19.00 | 1,207.72 | 4.34 | 24.10 | 1,255.16 |
| Bills discounted | - | - | - | 4,135.03 | 4,135.03 |
| Purchase of property, plant and equipment | 62.40 | - | - | 0.20 | 62.60 |
| Purchase of Investments | - | 2.50 | - | - | 2.50 |
| Interest (income)/expense, dividend (income)/ paid, (net) | (9.50) | (1,764.49) | (4.60) | 26.30 | (1,752.29) |
| Finance taken (including loans and equity) | 489.00 | - | - | - | 489.00 |
| Finance taken, paid back (including loans and equity) | 489.00 | - | - | - | 489.00 |
| Amounts receivable in respect of loans and interest thereon | - | - | - | 4.00 | 4.00 |
| Amounts payable in respect of loans and interest thereon | 56.00 | - | - | 4.80 | 60.80 |
| Trade and other receivables | 63.30 | 1,037.14 | (0.07) | 151.10 | 1,251.47 |
| Trade payables | 149.60 | 0.25 | 184.88 | 335.70 | 670.43 |
| Acceptances | - | - | - | 220.16 | 220.16 |
| Deposits given as security | - | - | - | 3.00 | 3.00 |

Note: With the introduction of GST from July 1, 2017, the related party transactions reported does not include indirect tax component. The previous period figures to that extent are not comparable.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The following table summarizes related-party transactions included in the consolidated financial statements for the year ended as at March 31, 2017:


Details of significant transactions are given below:

| Name of Related party | Nature of relationship | Year ended March 31, 2018 | Year ended March 31, 2017 |
| :---: | :---: | :---: | :---: |
| i) Services rendered |  |  |  |
| Chery Jaguar Land Rover Automotive Company Limited | Joint venture | 1,20772 | 1,087.57 |
| ii) Bill discounted |  |  |  |
| Tata Capital | Tata Sons Ltd, its subsidiaries and joint ventures | 4,135.03 | 3,202.77 |

Compensation of key management personnel:

|  | Year ended <br> March 31,2018 | Year ended <br> March 31, 2017 |
| :--- | ---: | ---: | ---: |
| Short-term benefits | 79.84 | 69.31 |
| Post-employment benefits* | 1.76 | 18.47 |

The compensation of CEO and Managing Director is ₹ 26.42 crores and ₹ 22.55 crores for the year ended March 31, 2018 and 2017, respectively.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

The compensation of CEO at Jaguar Land Rover is ₹ 40.08 crores and ₹ 55.17 crores for the year ended March 31, 2018 and 2017, respectively.

* Excludes provision for encashable leave and gratuity for certain key management personnel as a separate actuarial valuation is not available.
Other transactions with key management personnel:

|  | Year ended <br> March 31, 2018 |
| :--- | ---: |
| Sale of products | Year ended <br> March 31, 2017 |
| Dividend paid | - |

** less than ₹ 50,000/-
Refer note 36 for information on transactions with post employment benefit plan.
43. Earnings per Share ("EPS")
(₹ in crores)

|  |  |  | Year ended March 31, 2018 | Year ended March 31, 2017 |
| :---: | :---: | :---: | :---: | :---: |
|  | Profit / (Loss) for the period | ₹ crores | 8,988.91 | 7,454.36 |
| (b) | The weighted average number of Ordinary shares for Basic EPS | Nos. | 2,887,348,357 | 2,887,218,310 |
| (c) | The weighted average number of 'A' Ordinary shares for Basic EPS | Nos. | 508,502,336 | 508,483,714 |
|  | The nominal value per share (Ordinary and 'A' Ordinary) | ₹ | 2.00 | 2.00 |
| (e) | Share of profit / (loss) for Ordinary shares for Basic EPS | ₹ crores | 7,638.57 | 6,333.80 |
| (f) | Share of profit / (loss) for 'A' Ordinary shares for Basic EPS* | ₹ crores | 1,350.34 | 1,120.56 |
|  | Earnings Per Ordinary share (Basic) | ₹ | 26.46 | 21.94 |
| (h) | Earnings Per 'A' Ordinary share (Basic) | ₹ | 26.56 | 22.04 |
| (i) | Profit after tax for Diluted EPS | ₹ crores | 8,988.91 | 7,454.36 |
| (j) | The weighted average number of Ordinary shares for Basic EPS | Nos. | 2,887,348,357 | 2,887,218,310 |
| (k) | Add: Adjustment for Options relating to warrants and shares held in abeyance |  | 494,469 | 599,766 |
| (l) | The weighted average number of Ordinary shares for Diluted EPS | Nos. | 2,887,842,826 | 2,887,818,076 |
| (m) | The weighted average number of 'A' Ordinary shares for Basic EPS | Nos. | 508,502,336 | 508,483,714 |
| ( n ) | Add: Adjustment for 'A' Ordinary shares held in abeyance | Nos. | 233,774 | 252,396 |
| (o) | The weighted average number of 'A' Ordinary shares for Diluted EPS | Nos. | 508,736,110 | 508,736,110 |
| (p) | Share of profit for Ordinary shares for Diluted EPS | ₹ crores | 7,638.23 | 6,333.52 |
| (q) | Share of profit for 'A' Ordinary shares for Diluted EPS* | ₹ crores | 1,350.68 | 1,120.84 |
|  | Earnings Per Ordinary share (Diluted) | ₹ | 26.45 | 21.93 |
| (s) | Earnings Per 'A' Ordinary share (Diluted) | ₹ | 26.55 | 22.03 |

* 'A' Ordinary shareholders are entitled to receive dividend at 5 percentage points more than the aggregate rate of dividend determined by the Company on Ordinary shares for the financial year.


## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 44. Additional information as required under Schedule III to the Companies Act, 2013, of enterprises consolidated as subsidiary / Associates / Joint Ventures

| Name of enterprises | As \% of consolidated net assets | Net Assets (total assets minus total liabilities) | As \% of consolidated profit or loss | Share of profit or loss | As \% of consolidated OCl | Share of OCl | As \% of comprehensive income | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parent |  |  |  |  |  |  |  |  |
| Tata Motors Ltd | 20.63\% | 19,683.32 | (14.09)\% | $(1,266.19)$ | 0.14\% | 42.18 | (3.18)\% | $(1,224.01)$ |
| Subsidiaries |  |  |  |  |  |  |  |  |
| Indian |  |  |  |  |  |  |  |  |
| TAL Manufacturing Solutions Ltd | 0.10\% | 98.39 | 0.15\% | 13.39 | 0.00\% | (0.42) | 0.03\% | 12.97 |
| Concorde Motors (India) Ltd | 0.01\% | 11.22 | (1.45)\% | (130.24) | 0.00\% | 0.07 | (0.34)\% | (130.17) |
| Tata Motors Finance Ltd | 1.85\% | 1,764.43 | 1.50\% | 135.08 | 0.03\% | 9.83 | 0.38\% | 144.91 |
| Tata Technologies Ltd | 0.76\% | 721.25 | 1.97\% | 177.47 | (0.01)\% | (1.51) | 0.46\% | 175.96 |
| Tata Motors Insurance Broking \& Advisory Services Ltd | 0.03\% | 27.48 | 0.16\% | 14.13 | 0.00\% | (0.43) | 0.04\% | 13.70 |
| TML Distribution Company Ltd | 0.37\% | 354.44 | 0.56\% | 50.15 | 0.00\% | 0.23 | 0.13\% | 50.38 |
| Tata Motors Finance Holdings Ltd | 3.45\% | 3,292.77 | (0.20)\% | (18.28) | 0.00\% | (0.08) | (0.05)\% | (18.36) |
| Tata Motors Financial Solutions Ltd | 1.25\% | 1,196.34 | 17.19\% | 1,545.13 | 0.00\% | 0.68 | 4.01\% | 1,545.81 |
| Tata Marcopolo Motors Ltd | 0.13\% | 120.77 | 0.11\% | 9.68 | 0.00\% | 0.34 | 0.03\% | $10.02$ |
| Jaguar Land Rover India Limited | 0.29\% | 274.42 | (0.04)\% | (3.30) | 0.00\% | (0.10) | (0.01)\% | (3.40) |
| Foreign |  |  |  |  |  |  |  |  |
| Tata Daewoo Commercial Vehicle Co. Ltd | 2.66\% | 2,539.86 | 2.26\% | 202.91 | 0.38\% | 111.88 | 0.82\% | 314.79 |
| Tata Motors European Technical Centre Plc | 0.35\% | 336.00 | 0.33\% | 29.88 | 0.00\% | - | 0.08\% | 29.88 |
| Tata Motors (SA) (Proprietary) Ltd | 0.02\% | 15.19 | 0.02\% | 1.83 | 0.00\% | ${ }^{-}$ | 0.00\% | 1.83 |
| Tata Motors (Thailand) Ltd | (0.53)\% | (510.36) | (1.48)\% | (132.77) | 0.00\% | (0.09) | (0.34)\% | (132.86) |
| TML Holdings Pte Ltd, Singapore | 9.99\% | 9,536.74 | 1.38\% | 123.78 | (1.29)\% | (379.80) | (0.66)\% | (256.02) |
| Tata Hispano Motors Carrocera S.A | (0.80)\% | (765.52) | (0.10)\% | (9.09) | 0.00\% | - | (0.02)\% | (9.09) |
| Tata Hispano Motors Carroceries Maghreb | (0.03)\% | (29.27) | (0.05)\% | (4.38) | 0.00\% | - | (0.01)\% | (4.38) |
| Trilix S.r.l | 0.05\% | 48.78 | (0.13)\% | (11.64) | 0.00\% | - | (0.03)\% | (11.64) |
| Tata Precision Industries Pte Ltd | 0.00\% | 0.86 | 0.00\% | (0.13) | 0.00\% | - | 0.00\% | (0.13) |
| PT Tata Motors Indonesia | 0.22\% | 210.10 | (0.03)\% | (2.92) | 0.00\% | 0.04 | (0.01)\% | (2.88) |
| INCAT International Plc. | 0.05\% | 44.21 | 0.00\% | (0.26) | 0.02\% | 5.45 | 0.01\% | 5.20 |
| Tata Technologies Inc. (Including Midwest Managed Services Inc.which got merged into Tata Technologies Inc. w.e.f. Feb 28, 2018) | 0.37\% | 353.74 | 0.05\% | 4.84 | 0.01\% | 1.84 | 0.02\% | 6.69 |
| Tata Technologies de Mexico, S.A. de C.V. | 0.01\% | 6.34 | 0.01\% | 0.53 | 0.00\% | 0.14 | 0.00\% | 0.67 |
| Cambric Limited, Bahamas | 0.02\% | 19.07 | 0.00\% | (0.22) | 0.00\% | - | 0.00\% | (0.22) |
| Cambric UK Limited (Dissolved w.e.f. May 23, 2017) | 0.00\% | - | 0.00\% | - | 0.00\% | 0.43 | 0.00\% | 0.43 |
| Cambric GmbH (in process of liquidation) | 0.00\% | 1.96 | 0.00\% | (0.31) | 0.00\% | 0.30 | 0.00\% | (0.01) |
| Tata Technolgies SRL, Romania (erstwhile Cambric Consulting SRL was renamed w.e.f February 4, 2015) | 0.03\% | 27.03 | 0.07\% | 6.55 | 0.01\% | 2.37 | 0.02\% | 8.93 |
| Tata Manufacturing Technologies Consulting (Shanghai) Limited | 0.04\% | 38.91 | 0.11\% | 10.24 | 0.01\% | 3.10 | 0.03\% | 13.33 |
| Tata Technologies Europe Limited | 0.75\% | 718.18 | 0.65\% | 58.63 | 0.33\% | 97.79 | 0.41\% | 156.42 |
| Escenda Engineering AB (Tata Technologies Europe Limited acquired $100 \%$ stake in the Company w.e.f. May 1, 2017) | 0.00\% | (0.17) | (0.12)\% | (10.86) | 0.00\% | (1.33) | (0.03)\% | (12.19) |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| Name of enterprises | As \% of consolidated net assets | Net Assets (total assets minus total liabilities) | As \% of consolidated profit or loss | Share of profit or loss | As \% of consolidated OCl | Share of OCI | As \% of comprehensive income | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCAT GmbH (in process of liquidation) | 0.02\% | 18.12 | 0.01\% | 0.47 | 0.01\% | 2.55 | 0.01\% | 3.02 |
| Tata Technologies (Thailand) Limited | 0.01\% | 10.10 | 0.02\% | 2.07 | 0.00\% | 0.80 | 0.01\% | 2.87 |
| Tata Technologies ESOP Trust | 0.00\% | 2.68 | 0.00\% | 0.20 | 0.00\% | - | 0.00\% | 0.20 |
| Tata Technologies Europe Limited ESOP Trust | 0.01\% | 10.93 | 0.01\% | 1.32 | 0.00\% | 0.02 | 0.00\% | 1.34 |
| TATA Technologies Pte Ltd. | 0.76\% | 726.17 | (0.03)\% | (2.79) | 0.01\% | 3.78 | 0.00\% | 0.99 |
| Jaguar Land Rover Automotive plc | 22.61\% | 21,572.85 | 47.66\% | 4,284.31 | 0.00\% | - | 11.12\% | 4,284.31 |
| Jaguar Land Rover Limited (previously Jaguar Cars Limited) | 100.56\% | 95,959.27 | 60.71\% | 5,456.95 | 85.05\% | 25,121.23 | 79.37\% | 30,578.18 |
| Jaguar Land Rover Holdings Limited(formally known as Land Rover) | 43.44\% | 41,456.15 | (0.64)\% | (57.76) | 0.00\% | - | (0.15)\% | (57.76) |
| JLR Nominee Company Limited (Formally known as Jaguar Land Rover Exports Limited, formerly Jaguar Cars Exports Limited) | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Jaguar Land Rover (South Africa) Holdings Limited | 1.35\% | 1,290.38 | 1.93\% | 173.52 | 0.00\% | - | 0.45\% | 173.52 |
| Jaguar Cars Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |  |
| Land Rover Exports Limited (Business transferred to Jaguar Land Rover Exports Ltd) | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| The Lanchester Motor Company Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| The Daimler Motor Company Limited | 0.01\% | 13.84 | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| S S Cars Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |  |
| Daimler Transport Vehicles Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| The Jaguar Collection Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Jaguar Land Rover Pension Trustees Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Jaguar Cars (South Africa) (Pty) Ltd | 0.00\% | ${ }^{-}$ | 0.00\% | ${ }^{-}$ | 0.00\% | ${ }^{-}$ | 0.00\% | - |
| Jaguar Land Rover Slovakia s.r.o. | 2.82\% | 2,693.47 | 0.72\% | 64.86 | 0.31\% | 91.83 | 0.41\% | 156.69 |
| Jaguar Racing Limited | 0.01\% | 7.60 | 0.04\% | 3.61 | 0.00\% | - | 0.01\% | 3.61 |
| InMotion Ventures Limited | (0.07)\% | (67.63) | (0.12)\% | (10.64) | 0.00\% | - | (0.03)\% | (10.64) |
| InMotion Ventures 1 Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |  |
| InMotion Ventures 2 Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| InMotion Ventures 3 Limited | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Land Rover Ireland (Services) Limited | 0.00\% | 1.62 | 0.02\% | 1.51 | (0.01)\% | (1.72) | 0.00\% | (0.21) |
| Spark44 (JV) Ltd | 0.27\% | 261.18 | 0.59\% | 52.80 | 0.05\% | 14.57 | 0.17\% | 67.37 |
| Spark44 Limited (London \& Birmingham) | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Spark44 Pty Ltd (Sydney) | 0.00\% | 2.71 | 0.02\% | 1.39 | 0.00\% | - | 0.00\% | 1.39 |
| Spark44 GmbH (Frankfurt) | 0.02\% | 15.19 | 0.06\% | 5.27 | 0.00\% | - | 0.01\% | 5.27 |
| Spark44 GLLC (LA \& NYC) | 0.04\% | 36.07 | 0.07\% | 6.65 | 0.00\% | - | 0.02\% | 6.65 |
| Spark44 Limited (Shanghai) | 0.02\% | 22.05 | 0.06\% | 5.72 | 0.00\% | - | 0.01\% | 5.72 |
| Spark44 Middle East DMCC (Dubai) | 0.04\% | 35.96 | 0.24\% | 21.59 | 0.00\% | - | 0.06\% | 21.59 |
| Spark44 Demand Creation Partners Pte Ltd (Mumbai) | 0.00\% | ${ }^{-}$ | 0.00\% | ${ }^{-}$ | 0.00\% | - | 0.00\% | ${ }^{-}$ |
| Spark44 Pte Ltd (Singapore) | 0.00\% | 1.70 | 0.01\% | 1.18 | 0.00\% | - | 0.00\% | 1.18 |
| Spark44 Communicacions SL (Madrid) | 0.00\% | 2.46 | 0.02\% | 1.70 | 0.00\% | - | 0.00\% | 1.70 |
| Spark44 SRL (Rome) | 0.00\% | 0.15 | 0.00\% | 0.05 | 0.00\% | - | 0.00\% | 0.05 |
| Spark44 Limited (Seoul) | 0.00\% | 4.37 | 0.02\% | 1.95 | 0.00\% | - | 0.01\% | 1.95 |
| Spark44 K.K. (Tokyo) | 0.00\% | 3.30 | 0.02\% | 1.50 | 0.00\% | - | 0.00\% | 1.50 |
| Spark44 Canada Inc (Toronto) | 0.03\% | 28.03 | 0.06\% | 5.19 | 0.00\% | - | 0.01\% | 5.19 |
| Spark44 South Africa (Pty) Limited | 0.00\% | 1.18 | 0.00\% | 0.44 | 0.00\% | - | 0.00\% | 0.44 |

NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| Name of enterprises | As \% of consolidated net assets | Net Assets (total assets minus total liabilities) | As \% of consolidated profit or loss | Share of profit or loss | As \% of consolidated OCl | Share of OCl | As \% of comprehensive income | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Limited Liability Company Jaguar Land Rover (Russia) | 0.85\% | 812.28 | 2.00\% | 179.67 | 0.00\% | - | 0.47\% | 179.67 |
| Jaguar Land Rover (China) Investment Co Ltd (previously Jaguar Land Rover Automotive Trading (Shanghai) Co. Ltd) | 11.80\% | 11,263.51 | 47.39\% | 4,260.01 | 0.00\% | - | 11.06\% | 4,260.01 |
| Shanghai Jaguar Land Rover Automotive Service Co. Ltd | (0.01)\% | (11.84) | (0.11)\% | (9.70) | 0.00\% | - | (0.03)\% | (9.70) |
| Jaguar Land Rover Colombia SAS | (0.01)\% | (6.07) | (0.15)\% | (13.92) | 0.00\% | - | (0.04)\% | (13.92) |
| Jaguar Landrover Mexico S.A.P I de C.V | 0.04\% | 36.91 | 0.03\% | 2.65 | 0.01\% | 2.70 | 0.01\% | 5.35 |
| Jaguar Landrover Services Mexico S.A C.V | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Jaguar Land Rover France SAS | 0.04\% | 39.22 | 0.12\% | 10.76 | 0.00\% | - | 0.03\% | 10.76 |
| Jaguar Land Rover PortugalVeiculos e Pecas, Lda. | 0.09\% | 82.95 | (0.03)\% | (2.62) | 0.00\% | - | (0.01)\% | (2.62) |
| Jaguar Land Rover Espana SL (merged company following the absorption of Jaguar Hispania, S.L.U by Land Rover Espana, S.L.U) | 0.56\% | 534.71 | 0.35\% | 31.21 | 0.00\% | (0.56) | 0.08\% | 30.65 |
| Jaguar Land Rover Italia SpA | 0.64\% | 609.21 | 0.85\% | 76.76 | 0.00\% | - | 0.20\% | 76.76 |
| Land Rover Ireland Limited - (no longer a trading NSC) | 0.01\% | 12.51 | (0.01)\% | (1.13) | 0.00\% | - | 0.00\% | (1.13) |
| Jaguar Land Rover Korea Co. Ltd. | 0.13\% | 125.71 | 0.95\% | 84.99 | 0.00\% | - | 0.22\% | 84.99 |
| Jaguar Land Rover Deutschland GmbH | 0.89\% | 849.14 | 1.48\% | 132.93 | 0.00\% | - | 0.35\% | 132.93 |
| Jaguar Land Rover Austria GmbH | 0.12\% | 112.69 | 0.15\% | 13.73 | 0.00\% | - | 0.04\% | 13.73 |
| Jaguar Land Rover Australia Pty Limited | 0.13\% | 122.88 | 0.37\% | 33.54 | 0.00\% | - | 0.09\% | 33.54 |
| Jaguar Land Rover North America, LLC. | 1.69\% | 1,614.50 | 10.39\% | 933.77 | 0.03\% | 7.39 | 2.44\% | 941.16 |
| Jaguar Land Rover Japan Limited | 0.28\% | 269.22 | 0.25\% | 22.26 | 0.00\% | - | 0.06\% | 22.26 |
| Jaguar Land Rover Canada, ULC | 0.03\% | 27.22 | 0.30\% | 27.02 | 0.00\% | - | 0.07\% | 27.02 |
| Jaguar e Land Rover Brasil Indústria e Comércio de Veículos LTDA | 0.53\% | 510.11 | (3.68)\% | (331.22) | 0.00\% | - | (0.86)\% | (331.22) |
| Jaguar Land Rover Belux N.V. (following the merger of Jaguar Belux and Land Rover Belux) | 0.12\% | 118.84 | 0.26\% | 23.20 | 0.00\% | - | 0.06\% | 23.20 |
| Jaguar Land Rover Nederland BV | 0.06\% | 58.49 | 0.10\% | 8.68 | 0.00\% | - | 0.02\% | 8.68 |
| Jaguar Land Rover (South Africa) (Pty) Limited | 0.22\% | 213.52 | 0.94\% | 84.39 | 0.00\% | - | 0.22\% | 84.39 |
| Jaguar Land Rover Singapore Pte. Ltd | 0.02\% | 15.59 | 0.04\% | 3.87 | 0.00\% | - | 0.01\% | 3.87 |
| Jaguar Land Rover Taiwan Company Pte. Ltd | 0.01\% | 6.96 | (0.02)\% | (1.58) | 0.00\% | ${ }^{-}$ | 0.00\% | (1.58) |
| Tata Daewoo Commercial Vehicle Sales and Distribution Co. Ltd. | 0.02\% | 19.79 | (0.05)\% | (4.29) | 0.00\% | 0.81 | (0.01)\% | (3.48) |
| PT Tata Motors Distribusi Indonesia | 0.02\% | 16.09 | (0.37)\% | (33.30) | 0.00\% | - | (0.09)\% | (33.30) |
| TMNL Motor Services Nigeria Ltd (incorporated w.e.f September 2, 2015) | 0.00\% | (0.10) | 0.00\% | (0.03) | 0.00\% | - | 0.00\% | (0.03) |
| Minority Interests in all subsidiaries |  |  |  |  |  |  |  |  |
| Indian |  |  |  |  |  |  |  |  |
| Concorde Motors (India) Ltd | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |  |
| Tata Marcopolo Motors Ltd | (0.06)\% | (59.08) | (0.05)\% | (4.74) | 0.00\% | (0.17) | (0.01)\% | (4.91) |
| Tata Motors Finance Ltd | 0.00\% | - | 0.00\% | - | 0.00\% |  | 0.00\% |  |
| Tata Technologies Ltd | (0.42)\% | (396.67) | (0.96)\% | (86.31) | (0.09)\% | (26.45) | (0.29)\% | (112.76) |

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

| Name of enterprises | As \% of consolidated net assets | Net Assets (total assets minus total liabilities) | As \% of consolidated profit or loss | Share of profit or loss | As \% of consolidated OCI | Share of OCl | As \% of comprehensive income | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 0.00\% |  | 0.00\% |  |
| Foreign |  |  |  |  | 0.00\% |  | 0.00\% |  |
| Tata Motors (SA) (Proprietary) | (0.01)\% | (6.08) | (0.01)\% | (0.73) | 0.00\% | (0.79) | 0.00\% | (1.52) |
| Ltd |  |  |  |  |  |  |  |  |
| Tata Precision Industries Pte Ltd | 0.00\% | (0.20) | 0.00\% | 0.03 | 0.00\% | (0.01) | 0.00\% | 0.02 |
| Spark 44 Ltd | (0.08)\% | (79.40) | (0.21)\% | (19.02) | 0.00\% | - | (0.05)\% | (19.02) |
| Tata Motors (Thailand) Limited | 0.03\% | 27.75 | 0.07\% | 5.99 | 0.01\% | 2.19 | 0.02\% | 8.18 |
| Trilix S.r.l | (0.01)\% | (11.38) | 0.03\% | 2.33 | (0.01)\% | (1.67) | 0.00\% | 0.66 |
| Joint operations |  |  |  |  |  |  |  |  |
| Indian |  |  |  |  |  |  |  |  |
| Fiat India Automobiles Private | 1.77\% | 1,687.53 | 2.04\% | 183.60 | 0.00\% | 0.27 | 0.48\% | 183.87 |
| Limited |  |  |  |  |  |  |  |  |
| Tata Cummins Private Ltd | 0.48\% | 458.44 | 0.96\% | 86.63 | 0.00\% | 0.78 | 0.23\% | 87.41 |
| Adjustments arising out of consolidation | (139.66)\% | $(133,278.66)$ | (109.08)\% | (9,805.48) | 13.57\% | 4,006.70 | (15.05)\% | (5,798.79) |
| Sub-total (a) |  | 90,042.67 |  | 6,710.65 |  | 29,117.17 |  | 35,827.81 |
| Joint ventures (as per proportionate consolidation / investment as per the equity method |  |  |  |  |  |  |  |  |
| Indian |  |  |  |  |  |  |  |  |
| JT Special Vehicle (P) Ltd | 0.00\% | 2.50 | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Foreign |  |  |  |  |  |  |  |  |
| Spark 44 Ltd | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - |
| Chery Jaguar Land Rover | 4.66\% | 4,451.33 | 24.05\% | 2,161.73 | 1.42\% | 420.35 | 6.70\% | 2,582.08 |
| Automotive Co Ltd |  |  |  |  |  |  |  |  |
| Sub-total (b) |  | 4,453.83 |  | 2,161.73 |  | 420.35 |  | 2,582.08 |
| Associates (Investment as per the equity method) |  |  |  |  |  |  |  |  |
| Indian |  |  |  |  |  |  |  |  |
| Tata AutoComp Systems Ltd | 0.22\% | 211.91 | 0.19\% | 17.12 | 0.01\% | 2.40 | 0.05\% | 19.52 |
| Automobile Corporation of Goa Ltd | 0.15\% | 141.19 | 0.10\% | 9.42 | 0.00\% | 0.25 | 0.03\% | 9.67 |
| Tata Hitachi Construction | 0.52\% | 497.35 | 1.21\% | 109.16 | (0.02)\% | (4.55) | 0.27\% | 104.61 |
| Machinery Company Private Ltd |  |  |  |  |  |  |  |  |
| Foreign |  |  |  |  |  |  |  |  |
| Nita Company Ltd | 0.03\% | 29.54 | 0.04\% | 3.69 | 0.00\% | - | 0.01\% | 3.69 |
| Tata Precision Industries (India) | - | - | - | - | 0.00\% | - | 0.00\% | - |
| Ltd |  |  |  |  |  |  |  |  |
| Synaptiv Limited | 0.00\% | 1.48 | - | - | 0.00\% | - | 0.00\% | - |
| CloudCar Inc | 0.05\% | 44.87 | (0.25)\% | (22.86) | 0.00\% | - | (0.06)\% | (22.86) |
| DriveClubService Pte. Ltd. | 0.00\% | 1.85 | 0.00\% | - | - | - | - | - |
| Jaguar Cars Finance Limited | 0.00\% | 3.23 | 0.00\% | - | 0.00\% | - | 0.00\% | - |
|  |  |  |  |  |  |  |  |  |
| Sub-total (c) |  | 931.41 |  | 116.53 |  | (1.90) |  | 114.63 |
| Total (b+c) |  | 5,385.24 | 100.00\% | 2,278.26 | 100.00\% | 418.45 | 100.00\% | 2,696.71 |
| Total ( $\mathrm{a}+\mathrm{b}$ ) | 100.00\% | 95,427.91 | 100.00\% | 8,988.91 | 100.00\% | 29,535.61 | 100.00\% | 38,524.52 |

## TАTA MOTORS

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## 45. Other Notes

(a) During the year ended March 31, 2014, legislation was enacted that allows United Kingdom (UK) companies to elect for the Research and Development Expenditure Credit (RDEC) on qualifying expenditures incurred since April 1, 2013, instead of the existing super-deduction rules. As a result of this election by the Company's subsidiary in the UK, ₹ 871.75 crores and ₹ 762.67 crores, for the year ended March 31, 2018 and 2017, respectively, the proportion relating to capitalised product development expenditure, have been off set against intangibles under development.
(b) The following subsidiaries have been considered on unaudited basis. Details for the same as per individual entity's financials are as under:
$\left.\begin{array}{lrrr}\hline & \begin{array}{r}\text { Net Worth } \\ \text { As at }\end{array} & \begin{array}{r}\text { Total Revenue for } \\ \text { the year ended } \\ \text { March 31, 2018 }\end{array} & \begin{array}{r}\text { Net Increase / } \\ \text { (Decrease) in } \\ \text { Cash \& Cash } \\ \text { equivalent during } \\ \text { 2017-2018 }\end{array} \\ \hline \text { March } 31,2018\end{array}\right)$
(c) The assets and liabilities of Tata Technologies Limited, TAL Manufacturing Solutions Limited, Company's certain assets related to defence business and investment in Tata Hitachi Construction Machinery Company Private Limited (equity accounted investees) are classified as "Held for Sale" as they meet the criteria laid out under Ind AS 105.
(d) Exceptional debit of ₹ $1,641.38$ crores, relates to provision for impairment of certain intangibles under development and capital work-in-progress. The Company reviewed product development programs in capital work-in-progress and consequently provided for impairment during the year ended March 31, 2018.
(e) The exceptional credit of ₹ $3,609.01$ crores (GBP 437.40 million) for the year ended March 31, 2018, relates to the amendment of the Defined Benefit scheme of Jaguar Land Rover Automotive Plc. On April 3, 2017, Jaguar Land Rover Automotive Plc approved and communicated to its Defined Benefit scheme members that the Defined Benefit Scheme rules were to be amended with effect from April 6, 2017 so that amongst other changes, retirement benefit will be calculated on a career average basis rather than based upon a member's final salary at retirement. These changes were effective from April 6, 2017 and as a result of the re-measurement of the scheme's liabilities, the past service credit has been recognised in year ended March 31, 2018.
(f) Exceptional debit of ₹ 147.93 crores for the year ended March 31,2017 , relates to provision for inventory of BS III vehicles as at March 31, 2017. This does not include higher level of customer discounts and variable marketing expenses in March 2017, to support higher level of retail sales, which have been netted off against 'Income from operations.

## NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

(g) The exceptional credit of ₹ 11.19 crores (GBP 1.4 million) and ₹ $1,330.10$ crores (GBP 151 million) for the years ended March 31,2018 and 2017, respectively, relates to the explosion at the port of Tianjin (China) in August 2015. This relates to the receipt of insurance proceeds, recovery of import duties and taxes and to an updated assessment of the condition of the remaining vehicles, which led to a reversal of the original provision recorded in the quarter ended September 30, 2015.
(h) The Company has a process whereby periodically all long term contracts (including derivative contracts) are assessed for material foreseeable losses. At the year end, the Company has reviewed and ensured that adequate provision are required under any law/ accounting standards for material foreseeable losses on such long term contracts (including derivative contracts) has been made in the books of account.

| As per our report of even date attached |  | For and on behalf of the Board |  |
| :---: | :---: | :---: | :---: |
| For B S R \& Co. LLP | N CHANDRASEKARAN [DIN: 00121863] Chairman | N MUNJEE [DIN:00010180] | GUENTER BUTSCHEK [DIN: 07427375] |
| Chartered Accountants |  |  | CEO and Managing Director |
| Firm's Registration No: 101248 W/W-100022 |  | V K JAIRATH [DIN:00391684] | S B BORWANKAR [DIN: 01793948] |
|  |  | F S NAYAR [DIN:00003633] | ED and Chief Operating Officer |
| YEZDI NAGPOREWALLA |  |  | P B BALAJI |
| Partner |  | O P BHATT [DIN:O0548091] | Group Chief Financial Officer |
| Membership No. 049265 |  | R SPETH [DIN:03318908] | H K SETHNA [FCS: 3507] Company Secretary |
| Mumbai, May 23, 2018 |  | Directors | Mumbai, May 23, 2018 |


[^0]:    * Net of ₹ 365.36 crores reversed on dividend distributions by subsidiaries.

[^1]:    attributable to the hedged intrest rate risk.

[^2]:    ${ }^{1}$ Tata and other brand vehicles include Tata Daewoo and Fiat brand vehicles.
    ${ }^{2}$ Includes interest-bearing loans and deposits and accrued interest income.
    ${ }^{3}$ Includes interest accrued and other interest bearing liabilities.

