TATA MOTORS

COMPANY (STANDALONE)

SUMMARISED BALANCE SHEET

| | | | (₹ in crores) |
|----|---|----------------|----------------|
| | | As at | As at |
| | | March 31, 2012 | March 31, 2011 |
| | WHAT THE COMPANY OWNED | | |
| 1. | Fixed assets | 19,056.19 | 17,216.10 |
| 2. | Non-current investments | 17,903.29 | 22,538.21 |
| 3. | Long-term loans and advances | 3,488.11 | 3,429.64 |
| 4. | Other non-current assets | 100.42 | 34.84 |
| 5. | Foreign currency monetary item translation difference account (net) | 258.35 | - |
| 6. | Current assets | 13,712.92 | 10,971.66 |
| | Total assets | 54,519.28 | 54,190.45 |
| | WHAT THE COMPANY OWED | | |
| 1. | Long-term borrowings | 8,004.50 | 9,679.42 |
| 2. | Other long-term liabilities | 1,959.63 | 2,221.05 |
| 3. | Long-term provisions | 646.26 | 1,253.25 |
| 4. | Net worth | | |
| | Share capital | 634.75 | 637.71 |
| | Reserves and surplus | 18,991.26 | 19,375.59 |
| 5. | Deferred tax liabilities (net) | 2,105.41 | 2,023.16 |
| 6. | Current liabilities | 22,177.47 | 19,000.27 |
| | Total liabilities | 54,519.28 | 54,190.45 |

FINANCIAL HIGHLIGHTS

SUMMARISED PROFIT AND LOSS STATEMENT

| | | (₹ in crores) |
|---|------------|---------------|
| | FY 2011-12 | FY 2010-11 |
| 1 INCOME | | |
| Revenue from operations | 59,220.94 | 51,183.95 |
| Less : Excise duty | 4,914.38 | 4,095.51 |
| | 54,306.56 | 47,088.44 |
| Other income | 574.08 | 422.97 |
| | 54,880.64 | 47,511.41 |
| 2 EXPENDITURE | | |
| Cost of material consumed | 33,894.82 | 27,058.47 |
| Purchase of products for sale | 6,433.95 | 7,363.13 |
| Changes in inventories of finished goods, work-in-progress and products for sale | (623.84) | (354.22) |
| Employee cost / benefits expense | 2,691.45 | 2,294.02 |
| Finance cost | 1,218.62 | 1,383.70 |
| Depreciation and amortisation expense | 1,606.74 | 1,360.77 |
| Product development expense/ Engineering expenses | 234.25 | 141.23 |
| Other expenses | 8,405.51 | 6,738.35 |
| Expenditure transferred to capital and other accounts | (907.13) | (817.68) |
| Total expenses | 52,954.37 | 45,167.77 |
| Profit before tax | 1,926.27 | 2,343.64 |
| Exchange loss (net) including on revaluation of foreign currency borrowings, deposits | | |
| and loans | 455.24 | 147.12 |
| Provision for loan given to a subsidiary | 130.00 | - |
| 3 Profit before tax | 1,341.03 | 2,196.52 |
| 4 Tax expense | 98.80 | 384.70 |
| 5 Profit after tax from continuing operations (3-4) | 1,242.23 | 1,811.82 |