

## PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED MARCH 31,2012

							(₹ in crores
			Note	Page		2011 - 2012	2010 - 2011
١.	<b>REVENUE FROM OPERATIONS</b>		23 (1)	153		59,220.94	51,183.95
	Less : Excise duty					(4,914.38)	(4,095.51)
						54,306.56	47,088.44
11.	OTHER INCOME		23 (2)	153		574.08	422.97
.	TOTAL REVENUE (I + II)				-	54,880.64	47,511.41
IV.	EXPENSES :						
	(a) Cost of materials consumed		40	166	33,894.82		27,058.47
	(b) Purchase of products for sale		34	164	6,433.95		7,363.13
	(c) Changes in inventories of						
	finished goods, work-in-progres	S					
	and products for sale				(623.84)		(354.22)
	(d) Employee cost/benefits expens	e	24	154	2,691.45		2,294.02
	(e) Finance cost		25	154	1,218.62		1,383.70
	(f) Depreciation and amortisation e	xpense		145	1,606.74		1,360.77
	(g) Product development expense				.,		1,000177
	Engineering expenses	,			234.25		141.23
	(h) Other expenses		26	154	8,405.51		6,738.35
	(i) Expenditure transferred to		20	194	0,405.51		0,/30.55
	capital and other accounts				(007 12)		(01760)
	TOTAL EXPENSES				(907.13)	52,954.37	(817.68) 45,167.77
	PROFIT BEFORE EXCEPTIONAL AN				-	52,954.57	45,107.77
v.	EXTRA ORDINARY ITEMS AND TAX					1,926.27	2,343.64
1/1	EXCEPTIONAL ITEMS	(111 - 1V)				1,920.27	2,343.04
v I.	(a) Exchange loss (net) including on re	valuation of					
	foreign currency borrowings, depo				455.24		147.12
	(b) Provision for loan given to a sub				130.00		147.12
		JSIGIALY			150.00	585.24	147.12
/11	PROFIT BEFORE EXTRA ORDINARY ITE				-	1,341.03	2,196.52
	Extraordinary items					1,541.05	2,190.32
	PROFIT BEFORE TAX FROM CONTINUIN		/111)		-	1,341.03	2,196.52
	Tax expense		5(b)	142		98.80	384.70
	PROFIT AFTER TAX FOR THE YEAR		J(D)	142	-	90.00	504.70
//1.	FROM CONTINUING OPERATIONS					1,242.23	1,811.82
VII	EARNINGS PER SHARE	(IX - X)	28	155	-	1,242.23	1,011.02
~11	A. Ordinary shares		20	155			
	a. Basic	₹				3.90	6.06
	b. Diluted	₹				3.77	5.78
	B. 'A' Ordinary shares	`				5.//	5.78
	a. Basic	₹				4.00	6.16
	a. Basic b. Diluted	₹					
	b. Diluted	7				3.87	5.88
XII	NOTES FORMING PART OF FINANCIAL	_ STATEMENTS					
te	rms of our report attached	RATAN N TATA			For and o	n behalf of the Boa	rd
or I	DELOITTE HASKINS & SELLS	Chairman		N N WADIA			
Artered Accountants I VENKATRAM artner RAVI KANT Vice-Chairman			S M PALIA		<b>P M TELANG</b> Managing Director - India Operations		
			RAM	IASHELKAR	anaging Director - I	operations	
			N MUNJEE		C RAMAKRISHNAN		
		vice-Chairman				C RAMAKRISHNAN Chief Financial Officer	
			S BHARGAVA V K JAIRATH R SEN R SPETH				
						H K SETHNA Company Secretary	
					company secretary		
				n SPE			