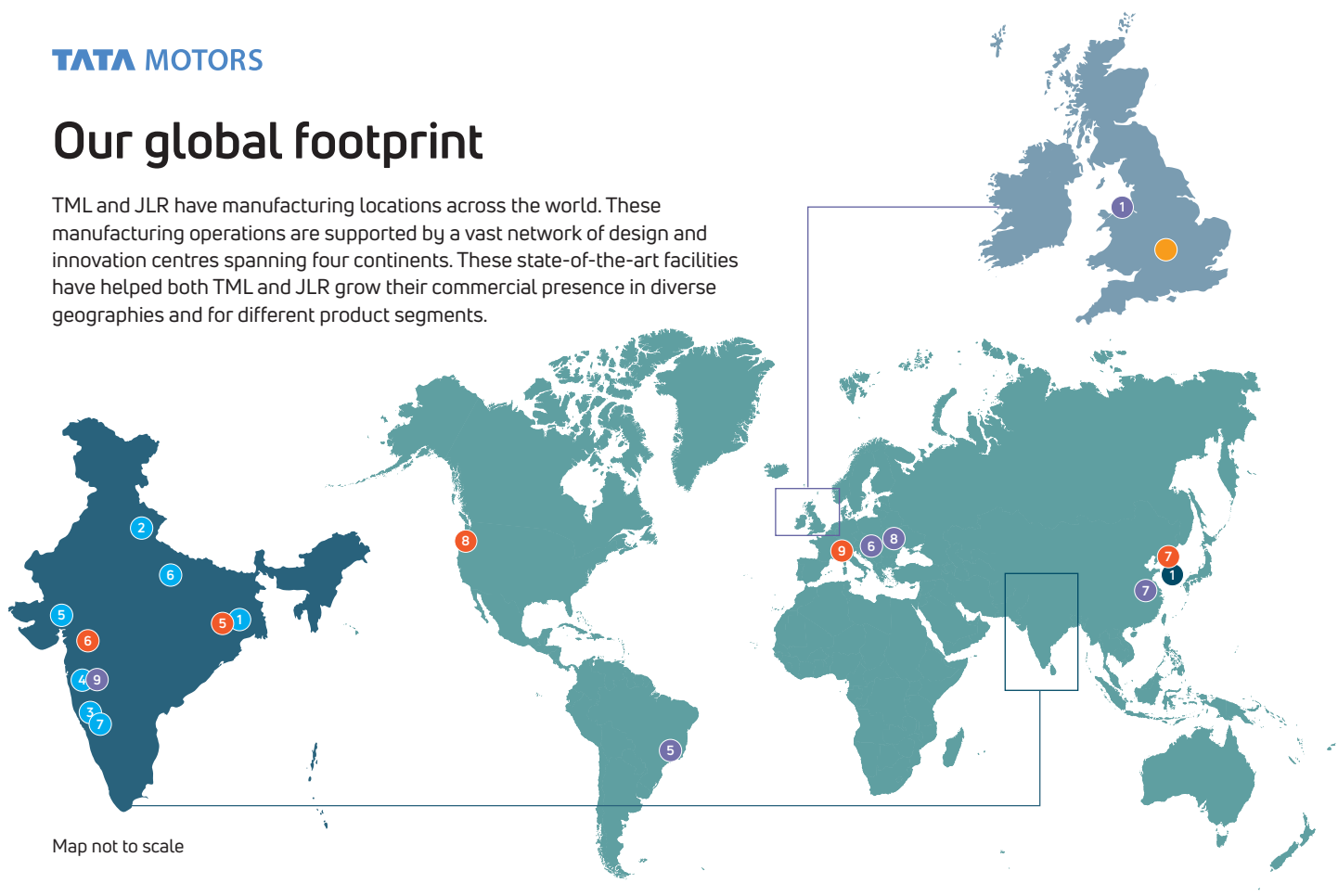


Our global footprint

TML and JLR have manufacturing locations across the world. These manufacturing operations are supported by a vast network of design and innovation centres spanning four continents. These state-of-the-art facilities have helped both TML and JLR grow their commercial presence in diverse geographies and for different product segments.



Our state-of-the-art manufacturing facilities

Tata Motors

- 1 TML, Jamshedpur, Jharkhand
- 2 TML, Pantnagar, Uttarakhand
- 3 TML, Dharwad, Karnataka
- 4 TML, Pune, Maharashtra
- 5 TML, Ahmedabad, Gujarat
- 6 TML, Lucknow, Uttar Pradesh
- 7 Tata Marcopolo, Dharwad, Karnataka

Jaguar Land Rover

- 1 JLR, Halewood, UK
- 2 JLR, Solihull, UK
- 3 JLR, Castle Bromwich, UK
- 4 JLR, Warwick Manufacturing Group, UK
- 5 JLR, Itatiaia, Rio de Janeiro, Brazil
- 6 JLR, Graz, Austria
(Contract manufacturing; operational 2018)
- 7 JLR, Changshu, China
- 8 JLR, Nitra, Slovakia
- 9 JLR Pune, Maharashtra

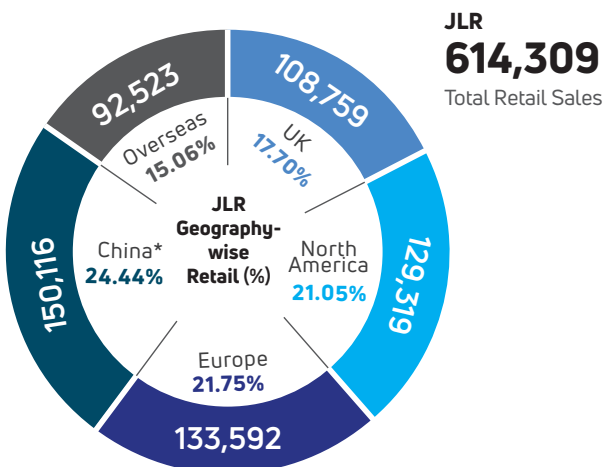
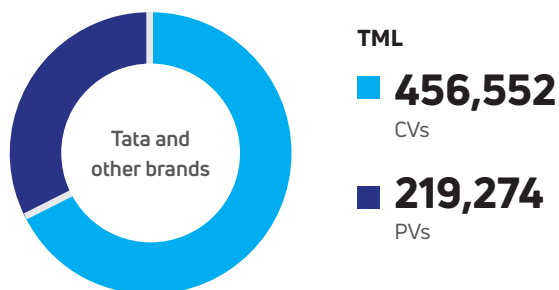
Tata Daewoo

- 1 TDVC, Gunsan, South Korea

Our centres for innovation and design

- 1 Whitley, Global Headquarters, Engineering & Design, UK
- 2 Coventry, Special Vehicle Operations Technical Centre, UK
- 3 Gaydon, UK National Sales Centre, Design and Engineering Centre and Test Centre UK
- 4 Warwick Manufacturing Group Advanced Research Centre, UK and Tata Motors European Technical Centre (TMETC)
- 5 Jamshedpur, India
- 6 Pune, India
- 7 Gunsan, South Korea
- 8 Portland, US
- 9 Trilix, Italy

Total Tata Motors Group sales in FY18



*Including CJLR

Our dealer/retailer networks (As on March 31, 2018)

TML

746

PV sales touchpoints

576

PV service touchpoints

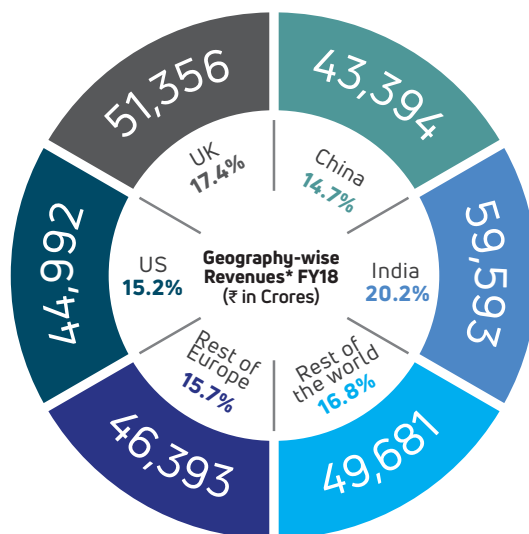
19,972

CV retailers

JLR

1,571

Retailers/dealers



*These revenues are gross of excise duty

Segment-wise revenues

(₹ in Crores)

Automotive operations	293,453.33
Others	3,252.36

Total¹ **295,409.34**

Revenues – Automotive operations

(₹ in Crores)

Tata and other brand vehicles	66,620.38
JLR	226,964.86

Total² **293,453.33**

¹ After inter-segment elimination

² After intra-segment elimination